

Requests from on High: Keeping In-House Counsel Out of Hot Water

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Introduction

- In-house counsel face particular challenges to their legal practice as they must wear two hats: legal advisor and business advisor
- Navigating attorney-client privilege is complicated for all lawyers—but even more so for in-house counsel
- It is crucial that both in-house counsel and company employees understand the scope of attorney-client privilege, to protect the best interests of the company, handle government investigations effectively, and manage emerging issues in the regulatory compliance space

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The challenges that in-house counsel face are more pertinent now than ever, as regulators and litigation adversaries are more willing to challenge the confidentiality of in-house relationships or threaten to include them in controversies.

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Overview

- **Understanding the Scope of Attorney-Client Privilege**
- **Managing Third-Party Privilege Risks**
- **Handling Government Investigations Effectively**
- **Emerging Issues for In-House Counsel**

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Understanding the Scope of Attorney-Client Privilege

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The Role of Attorney-Client Privilege

- Attorney-client privilege protects the ability for attorneys and their clients to communicate in a “full and frank manner”¹
 - The privilege belongs to the client
 - Protections are enumerated in both statutes and common law
 - The rules of privilege can differ between federal courts, state courts, and even different countries
- There are four basic elements necessary to establish its existence:
 - a communication;
 - made between privileged persons;
 - in confidence;
 - for the purpose of seeking, obtaining or providing legal assistance to the client

¹*Upjohn Co. v. United States*, 449 U.S. 383, 389 (1981).

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