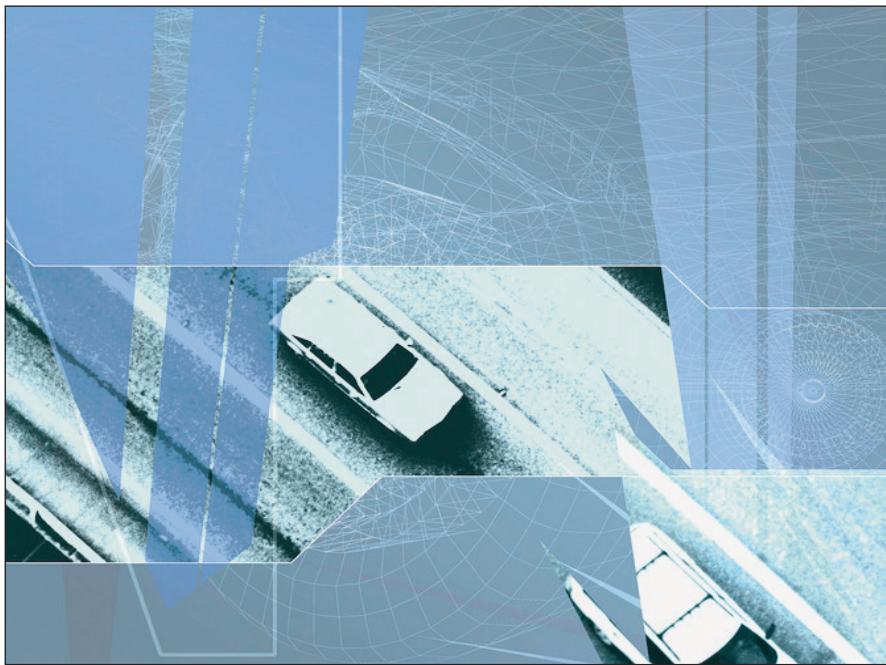


THE CAR CRASH SEMINAR

From Sign-up to Settlement

Earn up to 10.25 Hours of Credit Including 1.75 Hours of Ethics Credit

Specialization Expected for Civil Trial Law and Personal Injury Trial Law



December 15-16, 2005

Hyatt Regency Hill Country Resort and Spa, San Antonio

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THE CAR CRASH SEMINAR

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January 26-27, 2006 • Hilton Houston Post Oak • Houston

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THURSDAY AFTERNOON	
Presiding Officer: Lesley Howe Lorenz, Austin	
12:30 p.m.	Registration Opens
Includes complimentary refreshments.	
1:20 p.m.	Welcoming Remarks
1:30 p.m.	.75 hr
The Power of Strategic Marketing Design a results-driven business marketing plan tailored to your firm: short and long-term goals; marketing in today's world, and other powerful business development ideas. David E. Dobbs, Tyler Angel L. Reyes, III, Dallas	
2:15 p.m.	.50 hr ethics
Conflicts and Fee Problems in Tort Litigation—It's Not the Same Old Rodeo This session discusses representing multiple people in the same car; recognizing conflict in a big products case (are you equipped to handle it); and other conflicts of interest and ethical issues. Thomas H. Watkins, Austin (in Houston) Mark D. White, Amarillo (in San Antonio)	
2:45 p.m.	.50 hr ethics
The New Referral Fee Landscape in Texas A member of the State Bar Referral Fee Task Force will discuss the new referral fee rules, impact of referrals, and referrals and access to justice. Ethical issues will also be discussed. Richard Pena, Austin	
3:15 p.m.	Break
3:30 p.m.	1.00 hr
Potholes in the Road to Recovery Effective strategies for dealing with issues related to bankrupt clients and bankrupt defendants in your car wreck case. Also, what do you do when a party dies? What do you do when a party is a minor or incapacitated? Is there opportunity in these events? Bankruptcy: Gerritt M. Pronske, Dallas Probate: Jerry Frank Jones, Austin	
4:30 p.m.	1.00 hr
What's in an Insurance Policy? — with Q & A Bobbi Sheahan, author of <i>Texas Automobile Insurance Policy Annotated</i> (4th ed., Texas Lawyer Press/American Lawyer Media 2006), will discuss the Texas standard automobile insurance policy. Bobbi Sheahan, Stanford, CA	
5:30 p.m.	Adjourn
FRIDAY MORNING	
Presiding Officer: Angel L. Reyes, III, Dallas	
8:00 a.m.	Conference Room Opens
Includes continental breakfast.	
8:30 a.m.	.50 hr
Taking the Case This topic deals with questions to ask a potential client, ways to determine the type of case he or she has, and the early steps involved in case evaluation. Brent Carpenter, Sugar Land	
9:00 a.m.	.50 hr
Working up the Case Developing and investigating the case including taking witness statements, obtaining police reports, driving records and physical evidence. Kathy Carpenter, Sugar Land	
9:30 a.m.	1.00 hr
Obtaining and Utilizing Medical Records A discussion in two parts covering how to get medical records; affidavits; depositions on written questions and related issues; authorizations; incorrect records; and how to best use the records obtained. Lesley Howe Lorenz, Austin Jim C. Orr, Jr., Dallas	
10:30 a.m.	Break
10:45 a.m.	.75 hr
Incurred v. Paid Legal and legislative history analysis of how amendments by HB4 impact recovery of medical expenses. Nancy Friedman, Houston Jim M. Perdue, Jr., Houston	
11:30 a.m.	.50 hr
Negotiating with the Insurance Adjuster Effective methods for negotiating with the insurance adjuster and obtaining a pre-litigation settlement in "run-of-the-mill" car wreck cases. Christopher L. Elliott, Austin	
12:00 p.m.	Pick Up Box Lunch
FRIDAY AFTERNOON	
Presiding Officer: Lesley Howe Lorenz, Austin	
12:30 p.m.	.50 hr
Restraint System Effectiveness in Motor Vehicle Accidents This presentation will focus on restraint systems (seat belts, air bags, door latches, seats and child system) and how to identify if they performed properly in an accident. E. Todd Tracy, Dallas	
1:00 p.m.	.75 hr ethics
Subrogation and Liens: Preserving the Client's Recovery without Committing Malpractice An in-depth overview of Medicare, Medicaid, Veteran's Administration, Federal Health Employees Benefit Act, CHIPS, Crime-Victim's Compensation Fund, TRC, Hospital Liens, Child Support Liens, Worker's Compensation, UM/UIM Coverage, Health Insurance, Self-Funded Plans, equitable doctrines and whether they are, or are not, pre-empted by ERISA, and how to keep it all straight when everyone wants your client's money. This presentation and paper are packed with citations to state and federal statutes, case law, ethical pointers, and practical advocacy. Judy Kostura, Austin	



Phone: 512-475-6700 Fax: 512-475-6876

1:45 p.m. .50 hr

Auto Wreck Discovery and Depositions

The presentation will include what discovery to pro-pound, what to expect from the other side and how to evaluate the information you receive. It will also cover depositions: deciding who to depose and why as well as defending your client's deposition.

Donald Kidd, Houston

2:15 p.m. Break

2:30 p.m. .50 hr

Jury Selection after *Cortez*

A discussion of the law of voir dire before and after *Cortez* and suggestions about how practitioners can effectively select a jury by using or avoiding the Supreme Court's holding.

Daniel J. Christensen, Austin

3:00 p.m. 1.00 hr

Trial

Discussion of effective trial techniques for the \$5,000 to \$50,000 case.

Charley Ainsworth, Tyler
Price Ainsworth, Austin

4:00 p.m. Adjourn

CONFERENCE PUBLICATIONS AND MEDIA

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Conference registration includes a course binder of articles, sample forms and planning strategies—a resource guide you'll refer to all year.

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REGISTRATION: SAN ANTONIO—December 15-16, 2005

Includes Course Binder and Friday Box Lunch

☐ Early Registration Fee due by Wed., December 7, 2005 \$325.00

☐ Registration Fee after Wed., December 7, 2005 \$375.00

REGISTRATION: HOUSTON—January 26-27, 2006

Includes Course Binder and Friday Box Lunch

☐ Early Registration Fee due by Fri., January 18, 2006 \$325.00

☐ Registration Fee after Fri., January 18, 2006 \$375.00

CONFERENCE PUBLICATIONS AND MEDIA

Allow 2-4 weeks from the Houston conference date for delivery.

☐ Course Binder WITHOUT Conference Registration \$200.00

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(*\$200 purchased alone, \$50 with registration or purchase of Course Binder or Audio CD Set*)

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SAN ANTONIO December 15-16, 2005

CONFERENCE LOCATION



**Hyatt Regency Hill Country
Resort and Spa**
9800 Hyatt Resort Drive
San Antonio, Texas
(210) 647-1234

SPECIAL RATE \$119 single or double
(subject to availability). Good
through November 14, 2005.

Parking: complimentary self-parking;
\$14 valet

This 200-acre wooded escape is
just off Highway 151 in Northwest
San Antonio. Luxury accommo-
dations, championship golf, and
a world-class spa await you at
this Texas Hill Country resort—at
an exceptional group rate!

KEY DATES

Registration and Cancellation

December 7, 2005, 5 p.m.

•last day for early registration
add \$50 for registrations
received after this time

December 9, 2005, 5 p.m.

•last day for full refund

December 12, 2005, 5 p.m.

•last day for partial refunds
\$50 processing fee applied

December 15, 2005, 1:30 p.m.

•conference begins

CONFERENCE FACULTY

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Clark, Lea, Ainsworth & Porter
Tyler

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Law Offices of Price Ainsworth, P.C.
Austin

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Carpenter & Carpenter, P.C.
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KATHY CARPENTER*
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HOUSTON

January 26-27, 2006

CONFERENCE LOCATION



Hilton Houston Post Oak
2001 Post Oak Blvd.
Houston, TX 77056
(713) 961-9300

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(subject to availability). Good
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Parking: \$10 self-parking

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scale hotel located one block
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town Houston business district—
enjoy great shopping and dining!
Visit www.hilton.com for more
information.

KEY DATES

Registration and Cancellation

January 18, 2006, 5 p.m.

•last day for early registration
add \$50 for registrations
received after this time

January 20, 2006, 5 p.m.

•last day for full refund

January 23, 2006, 5 p.m.

•last day for partial refunds
\$50 processing fee applied

January 26, 2006, 1:30 p.m.

•conference begins

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