

# THE CAR CRASH SEMINAR

## *From Sign-up to Settlement*

Earn up to 10.25 Hours of Credit Including 1.50 Hours of Ethics Credit  
Specialization Expected for Civil Trial Law and Personal Injury Trial Law



June 7-8, 2007  
Hyatt Regency on Town Lake  
Austin, Texas

# THE CAR CRASH SEMINAR

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## THURSDAY AFTERNOON, JUNE 7, 2007

**Presiding Officer: Christopher L. Elliott,**  
Austin, TX

### 12:00 p.m. Registration Opens

Includes complimentary refreshments.

### 12:50 p.m. Welcoming Remarks

### 1:00 p.m. 1.00 hr

#### Running a Successful Motor Vehicle Accident Practice

Tips on using creativity and common sense to avoid a financial crash.

Guy Choate, San Angelo, TX  
Mary Alice McLarty, Dallas, TX  
Karen R. Roberts, Tyler, TX  
Shawn N. Thierry, Houston, TX

### 2:00 p.m. .50 hr ethics

#### Paralegals: What They Can and Cannot Do

From gathering facts to trial preparation and organization along the way.

Sharon Russell, Dallas, TX

### 2:30 p.m. .50 hr

#### Texas Standard Auto Policy

General coverage issues.

Henry L. Moore, Austin, TX

### 3:00 p.m. Break

### 3:15 p.m. .75 hr

#### Recent Developments in UM/UIM Litigation

Analyzing *Trinity v. Brainard* and other recent decisions affecting coverage, recovery of attorneys' fees, interest, and other damages.

Thomas A. Crosley, San Antonio, TX

### 4:00 p.m. .50 hr

#### Truck Wrecks

Anatomy of a truck wreck.

Frank L. Branson, Dallas, TX

### 4:30 p.m. .50 hr

#### Recognizing and Preserving Auto Product Liability Cases

Nuts-and-bolts for handling auto product liability and crash-worthiness claims.

Mike Davis, Austin, TX

### 5:00 p.m. Adjourn

## FRIDAY MORNING, JUNE 8, 2007

**Presiding Officer: Price Ainsworth,**  
Austin, TX

### 8:30 a.m. .50 hr

#### Evaluating Potential Cases: Asking the Right Questions

This session gives a practical overview of the issues to address in determining whether to accept the representation of a client in a car crash case.

Donald Kidd, Houston, TX

### 9:00 a.m. .50 hr

#### Working Up the Case

Developing and investigating the case, including taking witness statements, obtaining police reports, driving records, and physical evidence. Includes hand-outs such as a checklist of what to order, litigation forms, police/doctor depo outlines, sample intake, and more.

Brent Carpenter, Sugar Land, TX

### 9:30 a.m. .50 hr

#### Proving Up Your Medical Records

Problems and pitfalls.

Sonia M. Rodriguez, San Antonio, TX

### 10:00 a.m. .75 hr

#### Paid v. Incurred

Perspectives from the bench and the bar on addressing TCPRC § 41.0105 and medical expense recoveries.

Jim M. Perdue, Jr., Houston, TX  
Hon. Stephen Yelenosky, Austin, TX

### 10:45 a.m. Break

### 11:00 a.m. .50 hr

#### Understanding Medical Records

Maximizing the value of your car wreck case by thoroughly reading and analyzing the medical records.

Lesley Howe Lorenz, Austin, TX

### 11:30 a.m. .50 hr

#### Getting the Most From the Treating Doctor's Depositions

Using technology, strategic planning, and preparation to effectively deliver the physician's message to the jury.

Laura G. Tamez, San Antonio, TX

## FRIDAY AFTERNOON

**Presiding Officer: Brent Carpenter,**  
Sugar Land, TX

### Luncheon Presentation

### 12:00 p.m. Pick Up Box Lunch

Included in conference registration fee.

### 12:15 p.m. 1.00 hr ethics

#### Common Ethical Pitfalls in Motor Vehicle Accident Cases

Plaintiff Problems: Attorney fee agreements, conflicts of interest, letters of protection, and representing multiple clients. Defense Problems: Fee audits, coverage conflicts, and negotiating with the insured.

Claude E. Ducloux, Austin, TX

### 1:30 p.m. .50 hr

#### Negotiating with the Insurance Adjuster

Effective methods for negotiating with the insurance adjuster and obtaining a pre-litigation settlement in "run-of-the-mill" car wreck cases.

Christopher L. Elliott, Austin, TX  
Co-Author: Joe Pereccio, Austin, TX

### 2:00 p.m. .75 hr

#### Subrogation and Liens

Subrogation, liens, ERISA, Medicaid, Medicare, and other things that go bump in the night.

Judy Kostura, Austin, TX

2:45 p.m. Break

3:00 p.m. .50 hr

#### Voir Dire

How to conduct an effective voir dire after the Cortez case.

Stephen Boutros, Houston TX

3:30 p.m. .50 hr

#### Damages

Proof, problems, and possibilities.

Quentin Brogdon, Dallas, TX

4:00 p.m. Adjourn

### ABOUT THE CONFERENCE

The University of Texas School of Law presents a conference for both beginning and intermediate practitioners: a step-by-step guide to handling a personal injury auto claim, from the initial client contact through trial. The program offers practical advice for running a successful practice, evaluating potential cases, working up the case, negotiating with the insurance adjuster, and handling litigation. Other special sessions include recent development in UM/UIM litigation, working with medical records, subrogation, liens, and much more!

### CONFERENCE PUBLICATIONS AND MEDIA

#### Course Binder

Conference registration includes a course binder of articles, sample forms, and planning strategies—a resource guide you'll refer to all year.

#### Audio CD Set

Conference presentations are available on CD. Listen to the entire conference or individual sessions at your convenience.

#### eBinder on CD

Conference papers and presentations are available as searchable PDFs on CD.

#### In-House CLE

Would your firm like to run an in-house version of this conference, with full participatory MCLE credit? Order In-House CLE and we'll accredit the course for you; we'll also provide an Audio CD Set for the group and a Course Binder for each participant.

### REGISTRATION FOR CW07

#### Mail this registration form to:

The University of Texas School of Law, Attn. CW07

P.O. Box 7759, Austin, TX 78713-7759 **or fax a copy to: (512) 475-6876**

PLEASE PRINT CLEARLY

Bar Card# \_\_\_\_\_ ☐ TX ☐ Other State: \_\_\_\_\_ ☐ N/A

Name [ Mr. / Ms. ] \_\_\_\_\_

Firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Registrant's Email (required) \_\_\_\_\_

Assistant's Email (optional) \_\_\_\_\_

Invoices, confirmations and receipts are emailed to these addresses.

#### REGISTRATION

Includes Course Binder and Friday Box Lunch Presentation

☐ Early Registration Fee due by Wed., May 30, 2007..... \$350.00

☐ Registration Fee after Wed., May 30, 2007 ..... \$400.00

#### CONFERENCE PUBLICATIONS AND MEDIA

Allow 2-4 weeks from conference date for delivery.

☐ Course Binder WITHOUT Conference Registration ..... \$200.00

☐ Audio CD Set ..... \$175.00

☐ eBinder on CD (PDF format) ..... \$200.00/\$50.00

(\$200 purchased alone, \$50 with registration or purchase of Course Binder or Audio CD Set)

**IN-HOUSE CLE:** Bring the conference in-house and learn at your convenience.

Allow 2-4 weeks from conference date for delivery.

☐ In-House CLE for 2—Includes Audio CD Set and 2 Course Binders ..... \$750.00

\_\_\_\_\_ Add participants (includes Course Binders) for \$200 each ..... \$ \_\_\_\_\_

TOTAL ENCLOSED \$ \_\_\_\_\_

#### METHOD OF PAYMENT

☐ Check (make checks payable to: The University of Texas at Austin)

☐ VISA or ☐ Mastercard (sorry, no AMEX or Discover)

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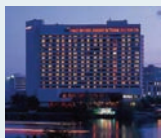
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Exp. Date (mm/yy)

# AUSTIN

June 7-8, 2007

## CONFERENCE LOCATION



### Hyatt Regency on Town Lake

208 Barton Springs Rd.  
Austin, Texas 78704  
512-477-1234

Special rate: \$155  
good through May 16, 2007  
(subject to availability)

Parking: \$9 self-parking  
(subject to change)

## KEY DATES

### Registration & Cancellation

May 30, 2007–5 p.m.  
*last day for early registration*  
add \$50 for registrations  
received after this time

June 1, 2007–5 p.m.  
*last day for full refund*

June 4, 2007–5 p.m.  
*last day for partial refunds*  
\$50 processing fee applied

June 7, 2007–12 p.m.  
*conference begins*

### Program Updates and Changes

Visit [www.utcle.org](http://www.utcle.org) for the latest changes  
and updates to scheduled presentations.

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This course has been approved for Minimum  
Continuing Legal Education credit by the  
State Bar of Texas Committee on MCLE in the  
amount of 10.25 hours, of which 1.50 credit  
hour will apply to legal ethics/professional  
responsibility credit. The University of Texas  
School of Law is a State Bar of California ap-  
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512-475-6700

for more information

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