

2011

# THE CAR CRASH SEMINAR

## From Sign-Up to Settlement



August 18–19, 2011

AT&T Conference Center ▪ Austin, Texas

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Earn up to 10.00 Hours of Credit including 1.00 Hour of Ethics Credit  
Specialization Credit Approved for Civil Appellate Law, Civil Trial Law, and Personal Injury Trial Law

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## THURSDAY AFTERNOON, AUG. 18, 2011

### Presiding Officer:

Donald H. Kidd, Perdue & Kidd, LLP,  
Houston, TX

### 12:00 p.m. Registration Opens

Includes complimentary refreshments.

### 12:50 p.m. Welcoming Remarks

#### Seminar Chair:

Lesley Howe Lorenz, Lorenz & Lorenz, L.L.P.,  
Austin, TX

### 1:00 p.m. .75 hr

#### Auto Insurance Coverage

What to look for in your client's policy and the other guy's coverage.

Robert W. Oberholtzer, Law Office of Robert  
Oberholtzer, Houston, TX

### 1:45 p.m. .50 hr including .17 hr ethics

#### Working Up the Case: Making the Small Case Successful

Do I take the case? Budget, client, damage/injury and other concerns: how to be successful in a small personal injury case.

Roger Andrew Sullivan, Smith & Hassler, Houston, TX

### 2:15 p.m. .50 hr including .17 hr ethics

#### Property Damage Claims

The basics on managing the client's property damage claims.

Grant H. Clifton, Law Office of Grant H. Clifton, PLLC,  
Austin, TX

### 2:45 p.m. Break

### 3:00 p.m. .75 hr

#### The Distracted/Impaired Driver

How to get and use information about texting, wireless phone use, and alcohol.

Donald H. Kidd, Perdue & Kidd, LLP, Houston, TX

### 3:45 p.m. .50 hr

#### Dealing with the Undocumented: When the Plaintiff May Have Immigration Issues

How to address immigration issues from discovery to closing.

Claudia Mariana Cano, Legal Aid of NorthWest Texas,  
Dallas, TX

### 4:15 p.m. .50 hr

#### The Adjuster: Dealing with and Negotiating the Claim

Learn practical and effective tips on negotiating and effecting settlements with claims adjusters.

David Albert Canales, Law Firm of David A.  
Canales, PLLC, San Antonio, TX

### 4:45 p.m. .50 hr

#### Making Mediation Productive

Mediation dos and don'ts from a mediator's perspective.

Hon. Katie Kennedy, Former District Judge,  
Houston, TX

### 5:15 p.m. Adjourn

## FRIDAY MORNING, AUG. 19, 2011

### Presiding Officer:

Quentin Brogdon, The Law Offices of  
Frank L. Branson, P.C., Dallas, TX

### 8:00 a.m. Conference Room Opens

Includes continental breakfast.

### 8:30 a.m. .75 hr

#### Evidence Update

A discussion of recent case law affecting admission and exclusion of evidence.

George A. Quesada Jr., Sommerman & Quesada, L.L.P.,  
Dallas, TX

### 9:15 a.m. .50 hr

#### Motion Practice

A discussion of pretrial motion practice, including strategies in using motion practice to effectively prepare for trial. This presentation includes effective techniques in drafting and presenting motions and forms using "kinesiolawgy" and concepts from "Running and Gunning for Justice."

Paul Nicholas Gold, Aversano & Gold, Houston, TX

### 9:45 a.m. .50 hr

#### Shifting into First: Early Development of the Commercial Truck Crash Case

The initial stages of case development including investigation techniques, tools and regulatory requirements.

Mike Davis, Slack & Davis LLP, Austin, TX

### 10:15 a.m. Break

### 10:30 a.m. .75 hr

#### Liens/Subrogation

Everyone wants a piece of the recovery: Medicare, Medicaid, worker's comp, health insurance, hospital liens, child support liens, etc. The rules are different for each of these interests. Learn the duties owed by the plaintiff and defense attorneys for each of the subrogation interests and liens claimed on the car wreck recovery.

Judy Kostura, Judge, Kostura & Putman, P.C.,  
Austin, TX

### 11:15 a.m. .50 hr

#### Deposing the Adverse Medical Expert: IMEs and Biomechanics

How to depose and/or strike the investigating officers, biomechanics and IMEs.

Brent Carpenter, Carpenter & Carpenter PC,  
Sugar Land, TX

### 11:45 a.m. Break to Pick Up Lunch

Included in conference registration fee.

"I was very impressed by the quality of the speakers, materials and topics."

"Unique and thought-provoking topics. Great speakers."

"Very informative, and I've been doing this for over 25 years!"

**FRIDAY AFTERNOON**

**Presiding Officer:**  
Mike Davis, Slack & Davis LLP, Austin, TX

**LUNCHEON PRESENTATION**

**12:00 p.m.** **.75 hr ethics**

**Helping Clients with Their Expectations**  
What does your client expect from you? What do you expect from your client? Recognizing the client's initial expectations—and how they may differ from reality—and answering the most common questions about the legal process can help you help each other.

Henry L. Moore, Law Office of Henry Moore,  
Austin, TX

**12:45 p.m. Break**

**1:00 p.m.** **.50 hr**

**The Uninsured/Underinsured Motorist**  
Handling and defending uninsured/underinsured motorist claims.

Thomas Allen Herald, Herald, Farish & Hughes,  
Arlington, TX

**1:30 p.m.** **.50 hr**

**Maximizing Your Case with the Aid of Technology**  
How to use simple technology to save time and money, including suggestions at all stages of the case. Areas of discussion include utilizing internet search engines and free online resources, e-filing, videotaping depositions and using an iPad at trial.

Ethan L. Shaw, Moore Landrey LLP, Austin, TX

**2:00 p.m.** **.75 hr**

**Closing Argument and Storytelling: Trial as a Battle of Conflicting Narratives**  
Or how to prepare for trial and closing argument at your kitchen table (while feeding your spouse's distant relations that you really didn't want to see anyway)!

Mike C. Miller, Law Office of Mike C. Miller, P.C.,  
Marshall, TX

**2:45 p.m.** **.50 hr**

**Legislative Update**  
A discussion of current legislative issues and outcomes affecting personal injury attorneys.

Jay Harvey, Winckler & Harvey, L.L.P.,  
West Lake Hills, TX

**3:15 p.m. Adjourn**

**REGISTRATION FOR CW11**

Mail this registration form to:  
**The University of Texas School of Law, Attn. CLE—CW11**  
**P.O. Box 7759, Austin, TX 78713-7759**  
or fax a copy to: **512-475-6876** or register online: **www.utcle.org**

**Questions? Call us at 512-475-6700**

**PLEASE PRINT CLEARLY**

Bar Card# \_\_\_\_\_  TX  Other State: \_\_\_\_\_  N/A

Name [ Mr. / Ms. ] \_\_\_\_\_

Firm \_\_\_\_\_

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Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Registrant's Email (required) \_\_\_\_\_

Assistant's Email (optional) \_\_\_\_\_

*Invoices, confirmations and receipts are emailed to these addresses.*

**STANDARD REGISTRATION—Includes Printed Course Binder (only) and Friday Luncheon Presentation**

- Early Registration Fee due by Wednesday, August 10, 2011 .....\$395
- Registration Fee after Wednesday, August 10, 2011 .....\$445

**GREEN REGISTRATION—Includes Electronic Materials on USB Key (only) and Friday Luncheon Presentation**

- Early Registration Fee due by Wednesday, August 10, 2011 .....\$390
- Registration Fee after Wednesday, August 10, 2011 .....\$440

**CONFERENCE PUBLICATIONS AND MEDIA**

*Allow 3–5 weeks from the conference date for delivery.*

- Course Binder WITHOUT Conference Registration.....\$250  
Note: Conference Registration includes Course Binder.
- Audio MP3 Speeches on CD .....\$130
- Audio CD Set.....\$210
- eBinder on CD (PDF format).....\$250/\$50  
(\$250 purchased alone, \$50 with Registration or purchase of Course Binder or Audio MP3 Speeches on CD or Audio CD Set)

**IN-HOUSE CLE: Bring the conference in-house and learn at your convenience.**

*Allow 3–5 weeks from the conference date for delivery. Approved for Texas MCLE credit.*

- In-House CLE for 2—Includes Audio CD Set and Course Binders .....\$825
- \_\_\_\_\_ Add participants (includes Course Binder) for \$250 each .....\$ \_\_\_\_\_

TOTAL ENCLOSED .....\$ \_\_\_\_\_

**METHOD OF PAYMENT**

- Check (make checks payable to: The University of Texas at Austin)
- VISA or  MasterCard (sorry, no AMEX or Discover)

Card number

X \_\_\_\_\_  
Authorized Signature

/    
Exp. Date (mm/yy)

E-mail us at

[utcle@law.utexas.edu](mailto:utcle@law.utexas.edu)

or call us at

**512-475-6700**

for more information

## AUSTIN

August 18–19, 2011

### CONFERENCE LOCATION



**AT&T Conference Center**  
1900 University Avenue  
Austin, TX 78705  
512-404-3600

**Special Room Rate: \$159**  
good through July 16, 2011  
(subject to availability)

#### Self-Parking:

Free Daily Self-Parking. Please bring your parking stub from any UT parking garage to the registration desk each day to exchange for a paid voucher. (subject to change; restrictions may apply)

#### KEY DATES

**August 10, 2011, 5 p.m.**  
*last day for early registration*  
add \$50 for registrations  
received after this time

**August 12, 2011, 5 p.m.**  
*last day for full refund*

**August 15, 2011, 5 p.m.**  
*last day for partial refund*  
\$50 processing fee applied

**August 18, 2011, 1 p.m.**  
*seminar begins*

### CONFERENCE FACULTY AND PLANNING COMMITTEE

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\*planning committee member



### ABOUT THE COVER

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