

**2011 The Car Crash Seminar**  
**August 18-19, 2011 • AT&T Conference Center • Austin, TX**

**Thursday Afternoon, Aug. 18, 2011**

**Presiding Officer:**

**Donald H. Kidd**, Perdue & Kidd LLP - Houston, TX

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| 12:00 pm                             | <b>Registration Opens</b><br>Includes complimentary refreshments.   |
| 12:50 pm                             | <b>Welcoming Remarks</b><br>Lesley Howe Lorenz, Lorenz & Lorenz, L.L.P., Austin, TX—Seminar Chair   |
| 1:00 pm<br>0.75 hr                   | <b>Auto Insurance Coverage</b><br>What to look for in your client's policy and the other guy's coverage.<br>Robert W. Oberholtzer, Law Office of Robert Oberholtzer - Houston, TX   |
| 1:45 pm<br>0.50 hr<br>0.17 hr ethics | <b>Working Up the Case: Making the Small Case Successful</b><br>Do I take the case? Budget, client, damage/injury and other concerns: how to be successful in a small personal injury case.<br>Roger Andrew Sullivan, Smith & Hassler - Houston, TX |
| 2:15 pm<br>0.50 hr<br>0.17 hr ethics | <b>Property Damage Claims</b><br>The basics on managing the client's property damage claims.<br>Grant Hamon Clifton, Law Office of Grant H. Clifton, PLLC - Austin, TX  |
| 2:45 pm                              | <b>Break</b>  |
| 3:00 pm<br>0.75 hr                   | <b>The Distracted/Impaired Driver</b><br>How to get and use information about texting, wireless phone use, and alcohol.<br>Donald H. Kidd, Perdue & Kidd LLP - Houston, TX  |
| 3:45 pm<br>0.50 hr                   | <b>Dealing with the Undocumented: When the Plaintiff May Have Immigration Issues</b><br>How to address immigration issues from discovery to closing.<br>Claudia Mariana Cano, Legal Aid of NorthWest Texas - Dallas, TX                             |

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| 4:15 pm<br>0.50 hr | <p><b>The Adjuster: Dealing with and Negotiating the Claim</b></p> <p>Learn practical and effective tips on negotiating and effecting settlements with claims adjusters.</p> <p>David Albert Canales, Law Firm of David A. Canales, PLLC - San Antonio, TX</p> |
| 4:45 pm<br>0.50 hr | <p><b>Making Mediation Productive</b></p> <p>Mediation dos and don'ts from a mediator's perspective.</p> <p>Hon. Katie Kennedy, Former District Judge - Houston, TX</p>  |
| 5:15 pm            | <p><b>Adjourn</b></p>  |

## Friday Morning, Aug. 19, 2011

### Presiding Officer:

**Quentin Brogdon**, The Law Offices of Frank L. Branson PC - Dallas, TX

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| 8:00 am             | <p><b>Conference Room Opens</b></p> <p>Includes continental breakfast.</p>  |
| 8:30 am<br>0.75 hr  | <p><b>Evidence Update</b></p> <p>A discussion of recent case law affecting admission and exclusion of evidence.</p> <p>George A. Quesada Jr., Sommerman &amp; Quesada LLP - Dallas, TX</p>  |
| 9:15 am<br>0.50 hr  | <p><b>Motion Practice</b></p> <p>A discussion of pretrial motion practice, including strategies in using motion practice to effectively prepare for trial. This presentation includes effective techniques in drafting and presenting motions, and forms using "kinesiolawgy" and concepts from "Running and Gunning for Justice."</p> <p>Paul Nicholas Gold, Aversano &amp; Gold - Houston, TX</p>   |
| 9:45 am<br>0.50 hr  | <p><b>Shifting into First: Early Development of the Commercial Truck Crash Case</b></p> <p>The initial stages of case development including investigation techniques, tools and regulatory requirements.</p> <p>Mike Davis, Slack &amp; Davis LLP - Austin, TX</p>  |
| 10:15 am            | <p><b>Break</b></p>   |
| 10:30 am<br>0.75 hr | <p><b>Liens/Subrogation</b></p> <p>Everyone wants a piece of the recovery: Medicare, Medicaid, worker's comp, health insurance, hospital liens, child support liens, etc. The rules are different for each of these interests. Learn the duties owed by the plaintiff and defense attorneys for each of the subrogation interests and liens claimed on the car wreck recovery.</p> <p>Judy Kostura, Judge, Kostura &amp; Putman PC - Austin, TX</p> |

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| 11:15 am<br>0.50 hr | <p><b>Deposing the Adverse Medical Expert: IMEs and Biomechanics</b></p> <p>How to depose the investigating officers and/or biomechanics as well as IMEs and how to strike and/or depose them.</p> <p>Brent Carpenter, Carpenter &amp; Carpenter PC - Sugar Land, TX</p> |
| 11:45 am            | <p><b>Break to Pick Up Lunch</b></p> <p>Included in conference registration fee.</p>   |

## Friday Afternoon, Aug. 19, 2011

### Presiding Officer:

**Mike Davis**, Slack & Davis LLP - Austin, TX

|                            | <b>Luncheon Presentation</b>  |
|----------------------------|---|
| 12:00 pm<br>0.75 hr ethics | <p><b>Helping Clients With Their Expectations</b></p> <p>What does your client expect from you? What do you expect from your client? Recognizing the client's initial expectations—and how they may differ from reality—and answering the most common questions about the legal process can help you help each other.</p> <p>Henry L. Moore, Law Office of Henry Moore - Austin, TX</p>           |
| 12:45 pm                   | <p><b>Break</b></p>   |
| 1:00 pm<br>0.50 hr         | <p><b>The Uninsured/Underinsured Motorist</b></p> <p>Handling and defending uninsured/underinsured motorist claims.</p> <p>Thomas Allen Herald, Herald, Farish &amp; Hughes - Arlington, TX</p>   |
| 1:30 pm<br>0.50 hr         | <p><b>Maximizing Your Case with the Aid of Technology</b></p> <p>How to use simple technology to save time and money, including suggestions at all stages of the case. Areas of discussion include utilizing internet search engines and free online resources, e-filing, videotaping depositions and using an iPad at trial.</p> <p>Stephen F. Malouf, Malouf &amp; Nockels LLP - Dallas, TX</p> |
| 2:00 pm<br>0.75 hr         | <p><b>Closing Argument and Storytelling: Trial as a Battle of Conflicting Narratives</b></p> <p>Or how to prepare for trial and closing argument at your kitchen table (while feeding your spouse's distant relations that you really didn't want to see anyway)!</p> <p>Mike C. Miller, Law Office of Mike C. Miller, P. C. - Marshall, TX</p>   |
| 2:45 pm<br>0.50 hr         | <p><b>Legislative Update</b></p> <p>A discussion of current legislative issues and outcomes affecting personal injury attorneys.</p> <p>Jay Harvey, Winckler &amp; Harvey LLP - West Lake Hills, TX</p>   |

