2017

# THE CAR CRASH SEMINAR

# From Sign-Up to Settlement



August 17–18, 2017
Norris Conference Center ■ Austin, Texas

Live Webcast On August 17–18

# **SPONSOR**

Perdue & Kidd

Earn up to 11.00 Hours of Credit Including 2.50 Hours of Ethics Credit

TX Legal Specializations Expected for Civil Appellate Law, Civil Trial Law, and Personal Injury Trial Law

# 2017 THE CAR CRASH SEMINAR

# From Sign-Up to Settlement

# August 17–18, 2017 ■ Norris Conference Center ■ Austin, Texas

Earn up to 11.00 Hours of Credit Including 2.50 Hours of Ethics Credit TX Legal Specializations Expected for Civil Appellate Law, Civil Trial Law, and Personal Injury Trial Law

#### **THURSDAY AFTERNOON, AUG. 17, 2017**

### **Presiding Officer:**

Rachael Klipp, Lorenz & Lorenz LLP, Austin, TX

**12:00 p.m.** Registration Opens Includes complimentary refreshments.

### 12:50 p.m. Welcoming Remarks

1:00 p.m. .50 hr | .25 hr ethics

#### **Texas Auto Policies**

Explore how to get the most from your coverage. Henry L. Moore, Attorney at Law, Austin, TX

1:30 p.m. .50 hr | .25 hr ethics

#### Case Selection-Rejection and How to Manage Client Expectations

Discuss what factors go into deciding to accept or reject a case, how to make a case rejection a win/ win, and how to manage your practice in terms of client expectations.

Brent Carpenter, Carpenter & Carpenter, P.C., Sugar Land, TX

2:00 p.m. .50 hr ethics

# The Noble Lawyer and the Ethics of Client Management

Analyze the ethical quandaries of client intake, case selection, and client communications. Learn how to manage healthy and unhealthy client relationships, setting expectations for clients, and withdrawing from bad relationships.

William J. Chriss, Law Office of William J. Chriss, P.C., Corpus Christi, TX

2:30 p.m. Break

**2:45** p.m. .75 hr

#### Common Issues and FAQs

Get answers to the common questions that arise when working up your personal injury case and receive a compilation of commonly used forms.

J. Luke Dow, Luke Dow Law Firm, Austin, TX Bonnie R. Rogers, Kilpatrick White & Deas, Houston, TX

3:30 p.m. .50 hr

#### **Ride-Sharing Service Claims**

Examine the primary issues, forms, and claim strategies in dealing with ride-sharing services such as Uber, Lyft, and the Austin alternatives.

Paul Wingo, The Wingo Firm, Dallas, TX

4:00 p.m.

.75 hr

.75 hr

#### Negotiating with the Insurance Adjuster

Learn how to maximize case value through preparation and presentation of the demand package.

Scott F. DeShazo, DeShazo & Nesbitt LLP, Austin, TX Tom Lang, Cunningham Lindsey, Austin, TX

4:45 p.m.

Adjourn

#### FRIDAY MORNING, AUG. 18, 2017

#### **Presiding Officer:**

Scott F. DeShazo, DeShazo & Nesbitt LLP, Austin, TX

**7:30 a.m.** Conference Room Opens Includes continental breakfast.

## Acute Spinal Evaluation, Care, and Long Term Considerations

Review common injuries of the spine caused by motor vehicle collisions, including current and appropriate acute assessment and treatment, as well as rehabilitation strategies and long-term considerations.

Dr. Joe G. Gonzales, Physician Life Care Planning, San Antonio, TX

9:15 a.m.

8:30 a.m.

.75 hr | .25 hr ethics

#### **Uninsured and Underinsured Motorist Claims**

Learn strategies to present and defend uninsured and underinsured motorist claims.

Thomas A. Herald, The Noteboom Law Firm, Hurst, TX

10:00 a.m. .50 hr

#### Accident Reconstruction Deconstructed

Technology and resources available today can allow post-accident physical evidence to resolve many fact disputes about how an incident happened, who was at fault, and reveal potential gross negligence facts. Learn what top experts can do for the right case, what the law allows you to do with this information, and what reconstruction resources are available for more modest value cases.

Justin B. Demerath, O'Hanlon, McCollom & Demerath, Austin, TX

Danny R. Phillips, Axiom Reconstruction, Inc., Lucas, TX

10:30 a.m. Break

10:45 a.m.

.75 hr | .25 hr ethics

# A Day in the Life of a Car Wreck Defense Lawyer

Discuss the laundry list of issues that the car wreck defense lawyer can expect to address in a typical day.

Ross S. Crossland, The Crossland Law Firm, Austin, TX

11:30 a.m. .50 hr

#### Legislative Session Update

Review what the 85<sup>th</sup> Texas Legislature has wrought. Sally S. Metcalfe, Metcalfe Law, PLLC, Austin, TX

12:00 p.m. Pick Up Lunch

Included in registration.

#### **FRIDAY AFTERNOON**

**Presiding Officer:** 

Donald H. Kidd, Perdue & Kidd, Houston, TX

#### **LUNCHEON PRESENTATION**

12:20 p.m.

.50 hr ethics

# Life and the Law: Ethical Issues Facing the Young Lawyer

Explore the potholes and sharp curves that await the beginning trial lawyer on the road to a successful litigation practice, through the characters and plot of a recently published novel about a young personal injury lawyer practicing in Houston.

Price Ainsworth, Lorenz & Lorenz LLP, Austin, TX

12:50 p.m.

Break

#### **ECONFERENCES**

Experience conferences online and earn CLE credits – on your time.

Preorder eConferences and earn credit in Texas and California.

utcle.org/econferences

#### 1:05 p.m.

.75 hr | .50 hr ethics

#### Subrogation and Liens

Examine the ever-changing rules regarding Medicare, Medicaid, ERISA, workers' comp, hospital liens, state employees, local employees, and disability plans. Focus on safeguards created by a state law which protects first party and portions of third party recoveries from many insured plans.

Judy Kostura, Judge, Kostura & Putman, P.C., Austin, TX

### 1:50 p.m.

.50 hr

#### **Medical Records**

Who is looking for what and why? Learn to analyze, understand, and use medical records to increase pre-litigation settlement values.

William M. Toles, Fee, Smith, Sharp & Vitullo, Dallas, TX

2:20 p.m.

.75 hr

#### Shifting into First: Early Development of the Commercial Truck Crash Case

Review the initial stages of case development, including investigation techniques, tools, and regulatory requirements.

Mike Davis, Slack & Davis, L.L.P., Austin, TX

# 3:05 p.m.

**Break** 

3:15 p.m.

.50 hr

#### A View from the Bench

Hear guidance on how to handle jury trials, with emphasis on what needs to be done to ensure the jury is on your side.

Hon. Eric Montgomery Shepperd, Travis County Court at Law No. 2, Austin, TX

3:45 p.m.

.75 hr

#### Parallel Civil and Criminal Cases

In car wreck cases, parallel criminal and civil cases arising out of the same event frequently occur. Find out how your civil case may be affected by the pendency of a parallel criminal case.

Quentin Brogdon, Crain Lewis Brogdon, LLP, Dallas, TX

4:30 p.m.

.50 hr

#### Storytelling and Themes

Listen to an experienced practitioner share his stories and experiences on voir dire, trial themes, and opening and closing arguments.

Guy D. Choate, Webb, Stokes & Sparks, L.L.P., San Angelo, TX

### 5:00 p.m.

Adjourn

This course has been approved for Minimum Continuing Legal Education credit by the State Bar of Texas Committee on MCLE in the amount of 11.00 hours, of which 2.50 credit hours will apply to legal ethics/professional responsibility credit. The University of Texas School of Law is a State Bar of California approved MCLE provider (#1944) and an Oklahoma Bar Association MCLE presumptivelyapproved provider (#179).

#### REGISTRATION FORM

Online:

utcle.org/conferences/CW17

Fax:

512.475.6876

Mail:

The University of Texas School of Law Attn. CLE PO Box 7759 Austin, TX 78713-7759

TOTAL \$ \_\_\_

PLEASE PRINT CLEARLY			CW17
Bar Card#	TX	Other State:	N/A
Name [ Mr. / Ms. ]			
Firm			
Address			
City	State	Zip	
Telephone	Fax		
Registrant's Email (required)			
Assistant's Email (optional)	dresses.		
Special group registration rates available. Call 512.475.6700  Select Registration Type  ☐ Individual registration by August 9 ☐ Individual registration after August 9			
☐ Individual registration after August 9  Printed course binder available for a  Conference registration includes Electronic Co	an additional fee	through August 9	
☐ Printed Course Binder	empt registrants .		\$37.89
(e.g., government employees and nonpr  Live Webcast Registration  Includes Electronic Course Binder Download (PDF) in "  Individual registration	'Your Briefcase" at u		\$425
ECONFERENCE—For Texas MCLE Credit Complete eConference package includes all conference made 6–8 weeks after the live conference date.	aterials for download	from "Your Briefcase" at utcle	.org. Available
☐ Individual eConference			\$425
COMPLETE CONFERENCE MATERIALS <sup>†</sup> —For Comprehensive Binder and Audio products from the live conference date. Ship	onference.	elf-Study	
☐ eBinder Download (PDF)			\$275

<sup>†</sup>Texas customers—add 8.25% sales tax or include an Exemption Certificate . . . . . . . . . \$ \_\_

Sales tax will be invoiced separately on taxable orders for which payment does not include tax.

#### METHOD OF PAYMENT

1	Check	(make	check	pay	/able	to Th	e Uni	versity	of	Texas	at .	Austi	n)

VISA	■ MasterCard	☐ American Express	□ P.O.
------	--------------	--------------------	--------

 	<b>—</b> / """	

Card /P.O. # \_\_\_ Exp. Date \_

Authorized Signature \_



The University of Texas at Austin
THE UNIVERSITY OF TEXAS SCHOOL OF LAW
PO Box 7759 • Austin, TX 78713-7759

This program is not printed or mailed at state expense.

# 2017 THE CAR CRASH SEMINAR From Sign-Up to Settlement

August 17–18, 2017 ■ Norris Conference Center ■ Austin, Texas

NON-PROFIT-ORG
U.S. Postage
PAID
U T School of Law

CW17

Visit

www.utcle.org

Email

service@utcle.org

Call

512.475.6700

Follow

@UTLawCLE

Tweet

**#UTLawCarCrashes** 

### CONFERENCE FACULTY AND PLANNING COMMITTEE

**AUSTIN** August 17–18, 2017

#### **CONFERENCE LOCATION**



#### Norris Conference Center

2525 West Anderson Lane, Suite 365 Austin, Texas 512.451.5011

#### Parking:

Complimentary self-parking

#### NEARBY ACCOMMODATIONS

Please visit utcle.org/conferences/CW17

#### **KEY DATES**

#### August 9, 2017

last day for early registration add \$50 for registrations received after this time

#### August 11, 2017

last day for cancellation (full refund)

#### August 14, 2017

last day for cancellation (partial refund) \$50 processing fee applied

August 17, 12:50 p.m.

Conference begins

QUENTIN BROGDON\*— CO-CHAIR Crain Lewis Brogdon, LLP Dallas, TX

LESLEY HOWE LORENZ\*— CO-CHAIR Lorenz & Lorenz LLP Austin, TX

PRICE AINSWORTH\* Lorenz & Lorenz LLP Austin, TX

BRENT CARPENTER\*
Carpenter & Carpenter, P.C.
Sugar Land, TX

GUY D. CHOATE Webb, Stokes & Sparks, L.L.P. San Angelo, TX

WILLIAM J. CHRISS Law Office of William J. Chriss, P.C. Corpus Christi, TX

ROSS S. CROSSLAND\* The Crossland Law Firm Austin, TX

MIKE DAVIS\* Slack & Davis, L.L.P. Austin, TX JUSTIN B. DEMERATH\* O'Hanlon, McCollom & Demerath Austin, TX

SCOTT F. DESHAZO\* DeShazo & Nesbitt LLP Austin, TX

> J. LUKE DOW Luke Dow Law Firm Austin, TX

CHIP EVANS\*
The Evans Law Firm
Austin, TX

DR. JOE G. GONZALES Physician Life Care Planning San Antonio, TX

THOMAS A. HERALD The Noteboom Law Firm Hurst, TX

RACHAEL KLIPP\* Lorenz & Lorenz LLP Austin, TX

JUDY KOSTURA\*

Judge, Kostura & Putman, P.C. Austin, TX TOM LANG Cunningham Lindsey Austin, TX

SALLY S. METCALFE Metcalfe Law, PLLC Austin, TX

HENRY L. MOORE\* Attorney at Law Austin, TX

DANNY R. PHILLIPS
Axiom Reconstruction, Inc.
Lucas, TX

BONNIE R. ROGERS Kilpatrick White & Deas Houston, TX

HON. ERIC MONTGOMERY SHEPPERD Travis County Court at Law No. 2 Austin, TX

WILLIAM M. TOLES Fee, Smith, Sharp & Vitullo Dallas, TX

PAUL WINGO\* The Wingo Firm Dallas, TX

\*Planning Committee member