

2013

WINNING AT DEPOSITION: SKILLS AND STRATEGY

Learn from the Experts



September 20, 2013
Belo Mansion ▪ Dallas, Texas

Winning at Deposition by D. Shane Read Included with Registration

Earn up to 7.00 Hours of Credit Including 1.00 Hour of Ethics Credit
TX Legal Specialization Credit Approved for All Specializations

2013

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FRIDAY MORNING, SEPT. 20, 2013

Presiding Officer:

D. Shane Read, U.S. Attorney's Office,
Northern District of Texas, Dallas, TX

8:00 a.m. Registration Opens

Includes continental breakfast.

8:50 a.m. Welcoming Remarks

9:00 a.m. .25 hr

Don't Lose Sight of the Forest for the Trees

Learn the failsafe tricks to ensure you have a winning strategy at depositions.

D. Shane Read, U.S. Attorney's Office,
Northern District of Texas, Dallas, TX

9:15 a.m. .50 hr

Developing Your Trial Cross through the Adverse Deposition

Discover effective techniques for getting the answers you need from an adverse witness.

Stephen C. Rasch, Thompson & Knight LLP, Dallas, TX

9:45 a.m. .50 hr

Witness Preparation: A Trial Consultant's Perspective

Learn the secrets of successful witness preparation.

Adam Boesen, Courtroom Sciences, Inc., Irving, TX

10:15 a.m. .50 hr

Preparing Your Witness for Deposition

Witnesses win cases, and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial.

William B. Dawson, Gibson Dunn & Crutcher LLP,
Dallas, TX

10:45 a.m. Break

11:00 a.m. .50 hr ethics

Overcoming the Problem Witness Ethically and Professionally

Acquire the techniques to use against witnesses who feign ignorance, are evasive, and are combative.

Frank L. Branson, The Law Offices of
Frank L. Branson P.C., Dallas, TX

11:30 a.m. .25 hr

Using a Deposition at Trial

Learn the secrets to effectively impeach a witness at trial

D. Shane Read, U.S. Attorney's Office,
Northern District of Texas, Dallas, TX

11:45 a.m. Pick Up Lunch

Included in registration.

FRIDAY AFTERNOON

Presiding Officer:

D. Shane Read, U.S. Attorney's Office,
Northern District of Texas, Dallas, TX

LUNCHEON PRESENTATION

12:00 p.m. 1.00 hr

A Judicial Perspective on Deposition Disputes and the Use of Depositions at Trial

A panel of state judges and federal magistrate judges share their views on how attorneys should handle disputes at depositions and how attorneys should present depositions at trial.

Moderators:

Quentin Brogdon, The Law Offices of
Frank L. Branson, P.C., Dallas, TX

D. Shane Read, U.S. Attorney's Office, Northern
District of Texas, Dallas, TX

Panelists:

Hon. Irma Carrillo Ramirez, U.S. Magistrate Judge,
Dallas, TX

Hon. Renée Harris Toliver, U.S. District Court,
Northern District of Texas, Dallas, TX

Hon. Tonya Parker, 116th District Court, Dallas, TX

Hon. Gena N. Slaughter, 191st District Court,
Dallas, TX

1:00 p.m. Break

1:15 p.m. .50 hr

Beating the Expert

Find out how to take an expert's deposition. Learn how to avoid being intimidated and how to outsmart the "expert."

Quentin Brogdon, The Law Offices of
Frank L. Branson, P.C., Dallas, TX

1:45 p.m. .50 hr

Defending the Expert Deposition

There is an art to preparing an expert for her deposition so she succeeds. Learn how to successfully prepare the expert and defend her once the deposition begins.

Dawn Estes, Estes Okon Thorne & Carr PLLC,
Dallas, TX

2:15 p.m. .50 hr

How to Take a Deposition on Behalf of the Plaintiff in a Tort Case

Find out the nuances of taking a deposition on behalf of a plaintiff in a tort case.

Windle Turley, Turley Law Firm, Dallas, TX

2:45 p.m. .50 hr

How to Take a Deposition in a Contract Case

Understand the unique strategies for taking a deposition in a contract case.

Lewis Sifford, Sifford, Anderson & Co., P.C.,
Dallas, TX

3:15 p.m. Break

3:30 p.m. .50 hr

How to Take the Deposition of a Corporate Witness

Develop skills that will help you master the art of taking the deposition of a corporate representative.

Robert D. Crain, Crain Lewis, L.L.P., Dallas, TX

4:00 p.m. .50 hr

Using Documents at a Deposition to Win Your Case

Master the skills necessary to authenticate documents and use them at a deposition to win your case.

Elizabeth M. Fraley, Fraley & Fraley, L.L.P., Dallas, TX

4:30 p.m. .50 hr ethics

Putting Combative Lawyers in Their Place

Do not get intimidated by overzealous opposing counsel. Instead, use these techniques to defuse a potential disaster in an ethical and professional manner.

Charla G. Aldous, Aldous Law Firm, Dallas, TX

5:00 p.m. Adjourn

HOW TO REGISTER

Register online:
www.utcle.org

Or mail your registration to:
The University of Texas
School of Law
Attn. Registration
PO Box 7759
Austin, TX 78713-7759

Or fax to:
512.475.6876

Questions? Call us at 512.475.6700

REGISTRATION BENEFITS

Before the Conference: Access course materials—downloadable PDFs of papers and slides—and speaker and attendee roster in *Your Briefcase* 48 hours before the conference.

After the Conference: Unlimited access to final, complete course materials—downloadable PDFs of papers and slides—in *Your Briefcase*.

Bonus eCourses: Complimentary 180-day access to Bonus eCourses—with papers, slides, and audio—for CLE credit you may have missed at the conference. Available in *Your Briefcase* 6–8 weeks after the conference.

TX MCLE Credit Reporting: UT Law CLE can report credit on your behalf directly to the State Bar of Texas. Track your Texas MCLE credit claimed and reported through UT Law CLE in *Your Account*.

Your Account: Create *Your Account* online at www.utcle.org. Your UT Law CLE Account is created for you as a first-time conference registrant (mail and fax registrations) with the email address you provide.

**M
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E**

This course has been approved for Minimum Continuing Legal Education credit by the State Bar of Texas Committee on MCLE in the amount of 7.00 hours, of which 1.00 credit hour will apply to legal ethics/professional responsibility credit. The University of Texas School of Law is a State Bar of California approved MCLE provider (#1944), and an Oklahoma Bar Association MCLE presumptively-approved provider (#169).

REGISTRATION FORM

PLEASE PRINT CLEARLY

DS13

Bar Card# _____ TX Other State: _____ N/A

Name [Mr. / Ms.] _____

Firm _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____

Registrant's Email (required) _____

Assistant's Email (optional) _____

Invoices, confirmations and receipts are emailed to these addresses.

REGISTRATION—Includes *Winning at Deposition* book and Luncheon Presentation

For Group registration, call 512.475.6700.

- Registration by Wednesday, September 11, 2013 \$295
 Registration after Wednesday, September 11, 2013 \$345

IN-HOUSE CLE—For Texas MCLE Credit

Package includes Audio CD Set plus a Printed Binder of select chapters from *Winning at Deposition* and MCLE Reporting Form for each participant. Available for delivery 3-5 weeks after conference date. Shipping included.

- In-House CLE for 2 \$550
 _____ Additional participant(s) \$200 each \$ _____

TOTAL \$ _____

METHOD OF PAYMENT

- Check (make checks payable to The University of Texas at Austin)
 VISA MasterCard (sorry, no AMEX or Discover) P.O.

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 Exp. Date (mm/yy)

TELL US ABOUT YOURSELF

Number of years licensed:

- less than 5 years
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 2–10 attorneys
 11–24 attorneys
 25–49 attorneys
 50–100 attorneys
 Over 100 attorneys

Areas of law that you litigate:

Visit

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Call

512.475.6700

for more information

DALLAS

September 20, 2013

CONFERENCE LOCATION



Belo Mansion

2101 Ross Avenue
Dallas, TX
214.220.0239

Parking:

\$4 per day for Dallas Bar members;
\$10 per day for non-Dallas Bar members.

KEY DATES

September 11, 2013

last day for early registration
add \$50 for registrations
received after this time

September 13, 2013

last day for full refund

September 16, 2013

last day for partial refund
\$50 processing fee applied

September 20, 2013, 8:50 a.m.

Seminar begins

*Dietary requirements or Accessibility needs?
Call 512.475.6700 or email service@utcle.org*

CONFERENCE FACULTY

D. SHANE READ—CO-CHAIR
U.S. Attorney's Office, Northern
District of Texas
Dallas, TX

QUENTIN BROGDON—CO-CHAIR
The Law Offices of
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Dallas, TX

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Estes Okon Thorne & Carr PLLC
Dallas, TX

ELIZABETH M. FRALEY
Fraley & Fraley, L.L.P.
Dallas, TX

HON. TONYA PARKER
116th District Court
Dallas, TX

HON. IRMA CARRILLO RAMIREZ
U.S. Magistrate Judge
Dallas, TX

STEPHEN C. RASCH
Thompson & Knight LLP
Dallas, TX

LEWIS SIFFORD
Sifford, Anderson & Co., P.C.
Dallas, TX

HON. GENA N. SLAUGHTER
191st District Court
Dallas, TX

HON. RENÉE HARRIS TOLIVER
U.S. District Court, Northern
District of Texas
Dallas, TX

WINDLE TURLEY
Turley Law Firm
Dallas, TX

**REASONS TO ATTEND
WINNING AT DEPOSITION: SKILLS AND STRATEGY**

- **Learn from top Dallas litigators** as they share their deposition tips and techniques.
- **Hear federal and state judges' perspectives** on deposition disputes and the use of deposition at trial.
- **Develop** a winning deposition strategy.
- **Discover the secrets** of successful witness preparation.
- **Acquire the skills** to effectively cross-examine an adverse witness and deal with evasive and combative witnesses.
- **Learn how to use a deposition** to impeach a witness at trial.
- **Find out how to defeat** the other side's expert witness and defend your own.
- **Understand the differing strategies** for taking depositions in a tort case vs. a contract case.
- **Master the art** of taking the deposition of a corporate representative.
- **Learn techniques** to put combative lawyers in their place.