2013
WINNING AT DEPOSITION: SKILLS AND STRATEGY
Learn from the Experts

September 20, 2013
Belo Mansion • Dallas, Texas

Winning at Deposition by D. Shane Read Included with Registration

Earn up to 7.00 Hours of Credit Including 1.00 Hour of Ethics Credit
TX Legal Specialization Credit Approved for All Specializations
## Friday Morning, Sept. 20, 2013

### Presiding Officer:
D. Shane Read, U.S. Attorney’s Office, Northern District of Texas, Dallas, TX

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Duration</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 a.m.</td>
<td>Registration OpensIncludes continental breakfast.</td>
<td></td>
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<tr>
<td>8:50 a.m.</td>
<td>Welcoming Remarks</td>
<td></td>
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<tr>
<td>9:00 a.m.</td>
<td>Don’t Lose Sight of the Forest for the TreesLearn the failsafe tricks to ensure you have a winning strategy at depositions.</td>
<td>.25 hr</td>
</tr>
<tr>
<td>9:15 a.m.</td>
<td>Developing Your Trial Cross through the Adverse Deposition</td>
<td>.50 hr</td>
</tr>
<tr>
<td>10:15 a.m.</td>
<td>Preparing Your Witness for DepositionWitneses win cases, and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial.</td>
<td>.50 hr</td>
</tr>
<tr>
<td>10:45 a.m.</td>
<td>Break</td>
<td></td>
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<tr>
<td>11:00 a.m.</td>
<td>Overcoming the Problem Witness Ethically and ProfessionallyAcquire the techniques to use against witnesses who feign ignorance, are evasive, and are combative.</td>
<td>.50 hr ethics</td>
</tr>
<tr>
<td>11:30 a.m.</td>
<td>Using a Deposition at TrialLearn the secrets to effectively impeach a witness at trial</td>
<td>.25 hr</td>
</tr>
<tr>
<td>11:45 a.m.</td>
<td>Break</td>
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### Friday Afternoon

### Presiding Officer:
D. Shane Read, U.S. Attorney’s Office, Northern District of Texas, Dallas, TX

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tr>
<td>12:00 p.m.</td>
<td>A Judicial Perspective on Deposition Disputes and the Use of Depositions at Trial A panel of state judges and federal magistrate judges share their views on how attorneys should handle disputes at depositions and how attorneys should present depositions at trial.</td>
<td>1.00 hr</td>
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<tr>
<td>1:00 p.m.</td>
<td>Break</td>
<td></td>
</tr>
<tr>
<td>1:15 p.m.</td>
<td>Defending the Expert DepositionThere is an art to preparing an expert for her deposition so she succeeds. Learn how to successfully prepare the expert and defend her once the deposition begins.</td>
<td>.50 hr</td>
</tr>
<tr>
<td>2:15 p.m.</td>
<td>How to Take a Deposition on Behalf of the Plaintiff in a Tort CaseFind out the nuances of taking a deposition on behalf of a plaintiff in a tort case.</td>
<td>.50 hr</td>
</tr>
<tr>
<td>2:45 p.m.</td>
<td>How to Take the Deposition of a Corporate WitnessDevelop skills that will help you master the art of taking the deposition of a corporate representative.</td>
<td>.50 hr</td>
</tr>
<tr>
<td>4:00 p.m.</td>
<td>Using Documents at a Deposition to Win Your CaseMaster the skills necessary to authenticate documents and use them at a deposition to win your case.</td>
<td>.50 hr</td>
</tr>
<tr>
<td>5:00 p.m.</td>
<td>Adjourn</td>
<td></td>
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HOW TO REGISTER

Register online:
www.utcle.org

Or mail your registration to:
The University of Texas
School of Law
Attn. Registration
PO Box 7759
Austin, TX 78713-7759

Or fax to:
512.475.6876

Questions? Call us at 512.475.6700

REGISTRATION FORM

PLEASE PRINT CLEARLY

Bar Card# ____________________  ☐ TX  ☐ Other State: ________  ☐ N/A

Name [ Mr. / Ms. ] ____________________

Firm ____________________

Address ____________________

City ____________________  State ________  Zip ________

Telephone ____________________  Fax ____________________

Registrant’s Email (required) ____________________

Assistant’s Email (optional) ____________________

Invites, confirmations and receipts are emailed to these addresses.

REGISTRATION—Includes Winning at Deposition book and Luncheon Presentation

For Group registration, call 512.475.6700.

☐ Registration by Wednesday, September 11, 2013 ................................................................. $295
☐ Registration after Wednesday, September 11, 2013 ................................................................. $345

IN-HOUSE CLE—For Texas MCLE Credit

Package includes Audio CD Set plus a Printed Binder of select chapters from Winning at Deposition and MCLE Reporting Form for each participant. Available for delivery 3-5 weeks after conference date. Shipping included.

☐ In-House CLE for 2 .................................................................................................................. $550

Additional participant(s) $200 each ........................................................................ $______

TOTAL $______

METHOD OF PAYMENT

☐ Check (make checks payable to The University of Texas at Austin)
☐ VISA  ☐ MasterCard (sorry, no AMEX or Discover)  ☐ P.O.

P.O./Card number ____________________  ____________________  ____________________  ____________________  ____________________  ____________________

Authorized Signature ____________________

Exp. Date (mm/yy) ____________________

TELL US ABOUT YOURSELF

Number of years licensed:
☐ less than 5 years
☐ 5–10 years
☐ 11–20 years
☐ Over 20 years

Size of firm:
☐ Solo Practitioner
☐ 2–10 attorneys
☐ 11–24 attorneys
☐ 25–49 attorneys
☐ 50–100 attorneys
☐ Over 100 attorneys

Areas of law that you litigate:

This course has been approved for Minimum Continuing Legal Education credit by the State Bar of Texas Committee on MCLE in the amount of 7.00 hours, of which 1.00 credit hour will apply to legal ethics/professional responsibility credit. The University of Texas School of Law is a State Bar of California approved MCLE provider (#1944), and an Oklahoma Bar Association MCLE presumptively-approved provider (#169).
DALLAS  
September 20, 2013

CONFERENCE LOCATION

Belo Mansion  
2101 Ross Avenue  
Dallas, TX  
214.220.0239

Parking:  
$4 per day for Dallas Bar members;  
$10 per day for non-Dallas Bar members.

KEY DATES

September 11, 2013  
Last day for early registration  
Add $50 for registrations received after this time

September 13, 2013  
Last day for full refund

September 16, 2013  
Last day for partial refund  
$50 processing fee applied

September 20, 2013, 8:50 a.m.  
Seminar begins

Dietary requirements or Accessibility needs?  
Call 512.475.6700 or email service@utcle.org

CONFERENCE FACULTY

D. SHANE READ—CO-CHAIR  
U.S. Attorney’s Office, Northern District of Texas  
Dallas, TX

QUENTIN BROGDON—CO-CHAIR  
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Dallas, TX

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116th District Court  
Dallas, TX

HON. IRMA CARRILLO RAMIREZ  
Estes Okon Thorne & Carr PLLC  
Dallas, TX

HON. GENA N. SLAUGHTER  
191st District Court  
Dallas, TX

HON. RENÉE HARRIS TOLIVER  
U.S. District Court, Northern District of Texas  
Dallas, TX

WINDLE TURLEY  
Turley Law Firm  
Dallas, TX

REASONS TO ATTEND

WINNING AT DEPOSITION: SKILLS AND STRATEGY

- Learn from top Dallas litigators as they share their deposition tips and techniques.
- Learn how to use a deposition to impeach a witness at trial.
- Hear federal and state judges’ perspectives on deposition disputes and the use of deposition at trial.
- Find out how to defeat the other side’s expert witness and defend your own.
- Understand the differing strategies for taking depositions in a tort case vs. a contract case.
- Develop a winning deposition strategy.
- Master the art of taking the deposition of a corporate representative.
- Discover the secrets of successful witness preparation.
- Learn techniques to put combative lawyers in their place.
- Acquire the skills to effectively cross-examine an adverse witness and deal with evasive and combative witnesses.