

**2014 Winning at Deposition: Skills and Strategy**  
**October 1, 2014 • Cityplace Conference Center • Dallas, TX**

**Wednesday Morning, Oct. 1, 2014**

**Presiding Officer:**

**Shane Read**, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

8:00 am	<p><b>Registration Opens</b></p> <p>Includes continental breakfast.</p>
8:50 am	<p><b>Welcoming Remarks</b></p>
9:00 am 0.50 hr	<p><b>Don't Lose Sight of the Forest for the Trees</b></p> <p>Learn the failsafe tricks to ensure you have a winning strategy at depositions.</p> <p>Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>
9:30 am 0.50 hr	<p><b>Developing Your Trial Cross through the Adverse Deposition</b></p> <p>Discover effective techniques for getting the answers you need from an adverse witness.</p> <p>Stephen C. Rasch, Thompson &amp; Knight LLP - Dallas, TX</p>
10:00 am 0.50 hr	<p><b>Witness Preparation: A Trial Consultant's Perspective</b></p> <p>Learn the secrets of successful witness preparation.</p> <p>Adam Boesen, Courtroom Sciences, Inc. - Irving, TX</p>
10:30 am 0.50 hr	<p><b>Preparing Your Witness for Deposition</b></p> <p>Witnesses win cases, and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial.</p> <p>Robert C. Walters, Gibson, Dunn &amp; Crutcher LLP - Dallas, TX</p>
11:00 am	<p><b>Break</b></p>
11:15 am 0.50 hr ethics	<p><b>Overcoming the Problem Witness</b></p> <p>Acquire the techniques to use against witnesses who feign ignorance, are evasive and are combative.</p> <p>Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX</p>
11:45 am 0.25 hr	<p><b>Using a Deposition at Trial</b></p> <p>Learn the secrets to effectively impeach a witness at trial.</p> <p>Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>

12:00 pm

**Pick Up Lunch**

Included in registration.

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**Wednesday Afternoon, Oct. 1, 2014**

**Presiding Officer:**

**Shane Read**, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

**LUNCHEON PRESENTATION**

12:15 pm

0.75 hr

**A Judicial Perspective on Deposition Disputes and the Use of Depositions at Trial**

A panel of district court judges and county judges share their views on how attorneys should handle disputes at depositions and how attorneys should present depositions at trial.

**Moderators:**

Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

Quentin Brogdon, The Law Offices of Frank L. Branson, P.C. - Dallas, TX

**Panelists:**

Hon. Jim R. Jordan, 160th Civil District Court - Dallas, TX

Hon. Phyllis Lister Brown, 162nd Civil District Court - Dallas, TX

Hon. Sally L. Montgomery, Dallas County Court at Law No. 3 - Dallas, TX

Hon. Mark B. Greenberg, Dallas County Court at Law No. 5 - Dallas, TX

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1:00 pm

**Break**

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1:15 pm

0.50 hr

**Beating the Expert**

Find out how to take an expert's deposition. Learn how to avoid being intimidated and how to set realistic, attainable goals when you depose the "expert."

Quentin Brogdon, The Law Offices of Frank L. Branson, P.C. - Dallas, TX

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1:45 pm

0.50 hr

**Defending the Expert Deposition**

There is an art to preparing an expert for her deposition so she succeeds. Learn how to successfully prepare the expert and defend her once the deposition begins.

Dawn Estes, Estes Okon Thorne & Carr PLLC - Dallas, TX

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2:15 pm

0.50 hr

**Essential Rules for Deposing on Behalf of the Plaintiff**

When representing the Plaintiff, basic, but essential steps for a successful deposition of defendant's expert, a witness or the defendant.

Windle Turley, Turley Law Firm - Dallas, TX

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2:45 pm

0.50 hr

**How to Take a Deposition in a Contract Case**

Understand the unique strategies for taking a deposition in a contract case.

Lewis Sifford, Sifford, Anderson & Co., P.C. - Dallas, TX

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3:15 pm	<b>Break</b>
3:30 pm 0.50 hr	<p data-bbox="337 216 976 243"><b>Taking the Deposition of a Corporate Representative</b></p> <p data-bbox="337 275 1373 327">A review of the rules plus discussion of practical ways to maximize testimony from a corporate representative.</p> <p data-bbox="337 359 862 386">Robert D. Crain, Crain Lewis, L.L.P. - Dallas, TX</p>
4:00 pm 0.50 hr	<p data-bbox="337 436 956 464"><b>Using Documents at a Deposition to Win Your Case</b></p> <p data-bbox="337 495 1450 522">Master the skills necessary to authenticate documents and use them at a deposition to win your case.</p> <p data-bbox="337 554 948 581">Elizabeth M. Fraley, Fraley &amp; Fraley, L.L.P. - Dallas, TX</p>
4:30 pm 0.50 hr ethics	<p data-bbox="337 625 846 653"><b>Putting Combative Lawyers in Their Place</b></p> <p data-bbox="337 684 1416 737">Do not get intimidated by overzealous opposing counsel. Instead, use these techniques to defuse a potential disaster in an ethical and professional manner.</p> <p data-bbox="337 768 854 795">Charla G. Aldous, Aldous Law Firm - Dallas, TX</p>
5:00 pm	<b>Adjourn</b>