

**2018 Winning at Deposition: Skills and Strategy**  
**June 28, 2018 • Royal Sonesta Hotel Houston • Houston, TX**

**Thursday Morning, June 28, 2018**

**Presiding Officer:**

**Quentin Brogdon**, Crain Lewis Brogdon, LLP - Dallas, TX

8:00 am	<b>Registration Opens</b> Includes continental breakfast.
8:50 am	<b>Welcoming Remarks</b>
9:00 am 0.75 hr	<b>Developing a Winning Strategy</b> Learn the fail-safe tricks to ensure you have a winning strategy at depositions. Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
9:45 am 0.50 hr	<b>Deposing for the Plaintiff</b> When representing the plaintiff: essential steps for a successful deposition of defendant's expert, a witness or the defendant. Linda Turley, Turley Law Firm - Dallas, TX
10:15 am 0.50 hr	<b>Developing Your Trial Cross through the Adverse Deposition</b> Discover effective techniques for getting the answers you need from an adverse witness. Tracy W. McCormack, The University of Texas School of Law - Austin, TX
10:45 am	<b>Break with Q&amp;A</b> Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases. Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX
11:00 am 0.50 hr	<b>Preparing Your Witness for Deposition</b> Witnesses win cases—and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial. Erica W. Harris, Susman Godfrey LLP - Houston, TX

11:30 am 0.50 hr	<p><b>Overcoming the Problem Witness</b></p> <p>Acquire the techniques to use against problem witnesses, including those who feign ignorance, are evasive, and are combative.</p> <p>Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX</p>
12:00 pm	<p><b>Pick Up Lunch</b></p> <p>Included in registration.</p>

## Thursday Afternoon, June 28, 2018

### Presiding Officer:

**Shane Read**, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

### LUNCHEON PRESENTATION

12:20 pm 1.00 hr	<p><b>Co-Chairs Interview of Frank Branson and Dick Sayles</b></p> <p>Discussion regarding the ethics of witness preparation, dealing with jerk lawyers, and other things. Please submit your questions in advance to <a href="mailto:ConferenceQA@utcle.org">ConferenceQA@utcle.org</a> or on-site at the conference registration desk.</p> <p>Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX Richard A. Sayles, Sayles   Werbner PC - Dallas, TX Moderators: Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>
1:20 pm	<p><b>Break</b></p>
1:35 pm 0.50 hr	<p><b>Taking Depositions in Business Cases</b></p> <p>Strategies for deposition-taking in business cases, including who to depose first, deposing corporate executives, and how to make sure you have the testimony you need in a complex business case.</p> <p>Edward W. Duffy, Reed Smith LLP - Houston, TX Ricky A. Raven, Reed Smith LLP - Houston, TX</p>
2:05 pm 0.75 hr	<p><b>Beating the Expert</b></p> <p>Find out how to take an expert's deposition—how to avoid being intimidated and how to set realistic, attainable goals when you depose the "expert."</p> <p>Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX</p>
2:50 pm 0.50 hr	<p><b>Taking Depositions in Tort Cases</b></p> <p>Strategies for deposition-taking in tort cases, including how to ensure you have the liability and damages testimony you need to effectively prosecute or defend your case.</p> <p>Jim M. Perdue Jr., Perdue &amp; Kidd - Houston, TX</p>

3:20 pm	<p><b>Break with Q&amp;A</b></p> <p>Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.</p> <p>Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>
3:35 pm 0.75 hr	<p><b>Deposition Lessons Learned the Hard Way</b></p> <p>Learn how depositions can make or break your case.</p> <p><i>This session was originally scheduled on Thursday, June 28 at 4:05 p.m.</i></p> <p>Dicky Grigg, Spivey &amp; Grigg L.L.P. - Austin, TX</p>
4:20 pm 0.50 hr	<p><b>Taking the Deposition of a Corporate Representative</b></p> <p>Review of the rules and discuss practical ways to maximize testimony from a corporate representative.</p> <p><i>This session was originally scheduled on Thursday, June 28 at 3:35 p.m.</i></p> <p>Paul N. Gold, Aversano &amp; Gold - Houston, TX</p>
4:50 pm	<p><b>Adjourn</b></p>