

**2019 Winning at Deposition: Skills and Strategy**  
**November 21, 2019 • AT&T Conference Center • Austin, TX**

**Thursday Morning, Nov. 21, 2019**

**Presiding Officer:**

**Quentin Brogdon**, Crain Lewis Brogdon, LLP - Dallas, TX

8:00 am	<p><b>Registration Opens</b></p> <p>Includes continental breakfast.</p>
8:50 am	<p><b>Welcoming Remarks</b></p>
9:00 am 0.75 hr	<p><b>Developing a Winning Strategy</b></p> <p>Discuss the fail-safe tricks to ensure you have a winning strategy at depositions.</p> <p>Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>
9:45 am 0.50 hr	<p><b>Developing Your Trial Cross Through the Adverse Deposition</b></p> <p>Learn to take admission-seeking depositions of adverse witnesses so that they are effectively limited in their testimony at trial.</p> <p>Elizabeth M. Fraley, Baylor Law School - Waco, TX</p>
10:15 am 0.25 hr	<p><b>Discussion Group</b></p> <p>Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX  Elizabeth M. Fraley, Baylor Law School - Waco, TX</p>
10:30 am	<p><b>Break with Q&amp;A</b></p> <p>Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.</p> <p>Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX  Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>
10:45 am 0.50 hr	<p><b>Preparing Your Witness for Deposition</b></p> <p>Witnesses win cases—and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial.</p> <p>Manpreet Kaur Singh, Fanaff, Hoagland, and Gonzales - Houston, TX</p>
11:15 am 0.50 hr	<p><b>Overcoming the Problem Witness</b></p> <p>Acquire the techniques to use against problem witnesses, including those who feign ignorance, are evasive, and are combative.</p> <p>Frank L. Branson, The Law Offices of Frank L. Branson, P.C. - Dallas, TX</p>

11:45 am

**Pick Up Lunch**

Included in registration.

---

**Thursday Afternoon, Nov. 21, 2019**

**Presiding Officer:**

**Shane Read**, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

**LUNCHEON PRESENTATION**

12:00 pm  
1.00 hr

**Workshop: An Inside Look at How Great Lawyers Win at Deposition**

Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

1:00 pm

**Break with Q&A**

Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.

Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX  
Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX

1:15 pm  
0.50 hr

**Depositions in Business Litigation**

Discuss strategies for securing the testimony you need in complex business cases.

Karen C. Burgess, Burgess Law PC - Austin, TX

1:45 pm  
0.75 hr

**Beating the Expert**

Find out how to take an expert's deposition—how to avoid being intimidated and how to set realistic, attainable goals when you depose the "expert."

Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX

2:30 pm  
0.50 hr

**Taking Depositions in Tort Cases**

From lay witnesses to experts, lock down the elements of liability and damages for both sides with a view of depositions as they relate to the courtroom.

Jim M. Perdue Jr., Perdue & Kidd - Houston, TX

3:00 pm  
0.25 hr

**Discussion Group**

Paul N. Gold, Aversano & Gold - Houston, TX  
Dicky Grigg, Spivey & Grigg L.L.P. - Austin, TX  
Jim M. Perdue Jr., Perdue & Kidd - Houston, TX

3:15 pm	<p><b>Break with Q&amp;A</b></p> <p>Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.</p> <p>Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>
3:30 pm 0.75 hr	<p><b>Deposition Lessons Learned the Hard Way</b></p> <p>Learn how depositions can make or break your case.</p> <p><b>This presentation was originally scheduled for 4:00 p.m.</b></p> <p>Dicky Grigg, Spivey &amp; Grigg L.L.P. - Austin, TX</p>
4:15 pm 0.50 hr	<p><b>Taking the Deposition of a Corporate Representative</b></p> <p>Explore using the organization representative deposition, one of the more effective discovery tools to use when seeking discovery from an organization. Learn the ins and outs of using FRCP 30b(6) and TRCP 199.2(b) to depose the organization (a party or non-party) through the organization-selected representative(s) on topics you delineate relevant to the claims and defenses in the lawsuit.</p> <p><b>This presentation was originally scheduled for 3:30 p.m.</b></p> <p>Paul N. Gold, Aversano &amp; Gold - Houston, TX</p>
4:45 pm 0.25 hr	<p><b>End of Day Q&amp;A</b></p> <p>Before you head out don't miss your final opportunity to chat with program co-chairs about deposition strategies for your cases.</p> <p>Quentin Brogdon, Crain Lewis Brogdon, LLP - Dallas, TX Shane Read, U.S. Attorney's Office, Northern District of Texas - Dallas, TX</p>
5:00 pm	<p><b>Adjourn</b></p>