

2023

WINNING AT DEPOSITION: SKILLS AND STRATEGY



June 13, 2023

AT&T Conference Center ■ Austin, Texas

 Live Webcast June 13

Earn up to 7.00 Hours of Credit

Approved in TX, CA, LA, OK and PA (Hours Vary by Jurisdiction)

Texas Legal Specialization Credit (TBLS) Approved for Administrative Law, Civil Appellate Law, Bankruptcy Law, Consumer Law, Civil Trial Law, Family Law, Labor and Employment Law, Personal Injury Trial Law, and Workers' Compensation Law

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Times listed are in Central Time

TUESDAY MORNING, JUNE 13, 2023

Presiding Officer:

Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author, Dallas, TX

8:00 a.m. Registration Opens

Includes continental breakfast.

8:50 a.m. Welcoming Remarks

9:00 a.m. .75 hr

Developing a Winning Strategy

Learn the fail-safe tricks to ensure you have a winning strategy at depositions.

Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author, Dallas, TX

9:45 a.m. .50 hr

Developing Your Trial Cross Through the Adverse Deposition

Learn to take admission-seeking depositions of adverse witnesses so that they are effectively limited in their testimony at trial.

Trey Cox, Gibson, Dunn & Crutcher LLP, Dallas, TX

10:15 a.m. .25 hr

Discussion Group

Trey Cox, Gibson, Dunn & Crutcher LLP, Dallas, TX
Elizabeth M. Fraley, Baylor Law School, Waco, TX
Paula Fisetta Sweeney, Slack Davis Sanger LLP, Dallas, TX

10:30 a.m. Break with Q&A

Take a break from formal instruction and chat with program co-chairs about deposition strategies for your cases.

Quentin Brogdon, Crain Brogdon LLP, Dallas, TX
Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author, Dallas, TX

**M
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E**

This course has been approved for Minimum Continuing Legal Education credit by the State Bar of Texas Committee on MCLE in the amount of 7.00 hours. The University of Texas School of Law is a State Bar of California approved MCLE provider (#1944), and an Oklahoma Bar Association MCLE presumptively-approved provider (#169).

10:45 a.m. .50 hr

Deposing for the Defendant

Effective deposition preparation and technique help achieve the dual goals of securing important admissions and discovering the Plaintiff's case such that the Defendant is not surprised at trial. Explore best practices for both aspects of taking depositions on behalf of a defendant.

Elizabeth M. Fraley, Baylor Law School, Waco, TX

11:15 a.m. .50 hr

Overcoming the Problem Witness

Gain techniques to handle the difficult witness—yours or theirs.

Paula Fisetta Sweeney, Slack Davis Sanger LLP, Dallas, TX

11:45 a.m. Pick Up Lunch

Included in registration.

TUESDAY AFTERNOON

Presiding Officer:

Quentin Brogdon, Crain Brogdon LLP, Dallas, TX

LUNCHEON PRESENTATION

12:00 p.m. 1.25 hrs

How to Overcome the Worst Problems at Depositions

Acquire the techniques to use in overcoming the worst problems at deposition.

Moderator:
Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author, Dallas, TX

Panelists:
Charla G. Aldous, Aldous \ Walker LLP, Dallas, TX
David J. Beck, Beck Redden LLP, Houston, TX
Hon. Eric M. Shepperd, Travis County Court at Law No. 2, Austin, TX

1:15 p.m. Break with Q&A

Take a break from formal instruction as the program co-chairs answer your questions about deposition strategies.

Quentin Brogdon, Crain Brogdon LLP, Dallas, TX
Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author, Dallas, TX

1:30 p.m. .50 hr

Depositions in Business Litigation

Discuss strategies for securing the testimony you need in complex business cases.

Thomas M. Melsheimer, Winston & Strawn LLP, Dallas, TX

2:00 p.m. .75 hr

Beating the Expert

Learn how to avoid being intimidated and how to set realistic, attainable goals when you depose the expert.

Quentin Brogdon, Crain Brogdon LLP, Dallas, TX

2:45 p.m. .50 hr

Preparing Witnesses for Depositions

Witnesses win cases—and lose them. Learn how to keep your witness from giving it all up in a deposition and how to use the deposition to help prepare your witness to be a winner at trial.

Hon. Manpreet Singh, Houston, TX

3:15 p.m. .25 hr

Discussion Group

Quentin Brogdon, Crain Brogdon LLP, Dallas, TX
Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author, Dallas, TX
Hon. Manpreet Singh, Houston, TX

3:30 p.m. Break with Q&A

Take a break from formal instruction as the program co-chairs answer your questions about deposition strategies.

Quentin Brogdon, Crain Brogdon LLP, Dallas, TX
Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author, Dallas, TX

3:45 p.m. .50 hr

Depositions of Corporate Representatives

Explore using the organization representative deposition, one of the more effective discovery tools to use when seeking discovery from an organization. Learn the ins and outs of using FRCP 30b(6) and TRCP 199.2(b) to depose the organization (a party or non-party) through the organization-selected representative(s) on topics you delineate relevant to the claims and defenses in the lawsuit.

Paul N. Gold, Aversano & Gold, Houston, TX

4:15 p.m. .50 hr

Dealing With the Problem of Opposing Counsel

How to avoid intimidation and manage the disruptive, disreputable, and overly zealous opposing counsel in an ethical, civil, and professional manner.

Jennifer Doan, Haltom & Doan, Texarkana, TX

4:45 p.m. .25 hr

End of Day Moderated Q&A

Before you head out don't miss your final opportunity to chat with program co-chairs about deposition strategies for your cases.

Quentin Brogdon, Crain Brogdon LLP, Dallas, TX
Shane Read, Deposition and Trial Skills Trainer, Consultant, and Author, Dallas, TX

5:00 p.m. Adjourn

HOW TO REGISTER

Online:

www.utcle.org/conferences/DS23/signup

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School of Law
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Austin, TX 78713-7759

Fax:

512.475.6876

Questions? 512.475.6700

If you have dietary requirements or would like to request accommodations under the ADA, please contact Customer Service at 512.475.6700 or service@utcle.org at least 10 days prior to the conference.

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DS23

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AUSTIN

June 13, 2023

CONFERENCE LOCATION



The University of Texas at Austin

1900 University Avenue
 Austin, TX 78705
 877.744.8822 (reservations)

Parking:

Please visit www.utcle.org/conferences/DS23
 for daily and overnight rates

KEY DATES

June 5, 2023

Last day for early registration rates

June 7, 2023

Last day for full refund cancellation

June 9, 2023

Last day for partial refund cancellation
 \$50 processing fee applied

June 13, 2023 8:50 a.m., CT

Conference begins

June 13, 2023

*Last day to order a printed and shipped course binder
 with in-person or webcast conference registration.*

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