# 2014 International Upstream Energy Transactions January 30-31, 2014 • Four Seasons Hotel • Houston, TX

# Thursday Morning, Jan. 30, 2014

# **Presiding Officer:**

Timothy R. Brown, Anadarko Petroleum Corporation - The Woodlands, TX

8:00 am	Registration Opens			
	Includes continental breakfast.			
8:45 am	Welcome Remarks			
9:00 am 1.00 hr	World Shale Gas Opportunities and Challenges  Harry W. Sullivan Jr., ConocoPhillips - Houston, TX			
10:00 am 0.75 hr	Update on Revised 2012 AIPN Model JOA  James Barnes, Barnes & Cascio LLP - Houston, TX			
10:45 am	Break			
11:00 am 1.00 hr	Extractive Industries Initiative (EITI)  A discussion of the Extractive Industries Transparency Initiative (EITI) and the benefits and challenges of operating in an EITI country and as an EITI supporting company. Many oil and gas companies already participate in this multi-stakeholder coalition which promotes transparency regarding natural resources revenue. In light of the movement towards mandatory reporting requirements in each of the U.S., the E.U., and Canada, the EITI and lessons from its implementation are increasingly relevant to the industry.  Moderator:  Gwendolyn Wilber Jaramillo, Foley Hoag LLP - San Antonio, TX and Boston, MA Panelist:  Donald W. Wendland Jr., Noble Energy Inc Houston, TX			
12:00 pm	Lunch Pick up lunch, included in registration.			

# Thursday Afternoon, Jan. 30, 2014

# **Presiding Officer:**

**John Bowman,** King & Spalding - Houston, TX

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## **Table Topics: Best Practices in International Upstream Energy Transactions**

Break into small groups, moderated by a conference faculty "Team Leader," to discuss selected topics on best practices in international upstream energy transactions. This session concludes with the Team Leaders presenting the top results to the whole group.

#### Moderator:

D. Marie Wagner, Anadarko Petroleum Corporation - The Woodlands, TX Panelists:

Owen L. Anderson, The University of Oklahoma College of Law - Norman, OK John Bowman, King & Spalding - Houston, TX

Timothy R. Brown, Anadarko Petroleum Corporation - The Woodlands, TX Steven P. Otillar, Akin Gump Strauss Hauer & Feld LLP - Houston, TX

William W. Pugh III, Liskow & Lewis, APLC - Houston, TX

Melinda E. Taylor, The University of Texas School of Law - Austin,  $\ensuremath{\mathsf{TX}}$ 

Donald W. Wendland Jr., Noble Energy Inc. - Houston, TX

1:20 pm

**Break** 

### KEYNOTE PRESENTATION

## 1:30 pm 1.00 hr

# **Shifting Energy Paradigms - True or False?**

We have heard a lot about "Shifting Energy Paradigms." What does this refer to? How do we separate fact from fiction? What are possible geopolitical and economic implications and commercial opportunities? Topics covered include: supply shifting from Middle East to the Midwest, consumption demand shifting from developed to developing, and sources shifting from fossil to green/unconventionals.

 $\label{thm:michelle Michot Foss, Center for Energy Economics, Bureau of Economic Geology, The University of Texas-Houston, TX$ 

# 2:30 pm 1.00 hr

# Selling or Otherwise Monetizing Your Interest in a Project: Practical Tips and Pitfalls

This session reviews some of the issues involved in exiting a project successfully (including co-venture and third party rights, contractual limitations, tax challenges, problems unique to partial transfers, and others), looks at alternative methods of monetizing an investment, and provides practical tips for dealing with the challenges.

David Asmus, Morgan, Lewis & Bockius LLP - Houston, TX

## 3:30 pm

#### **Break**

## 3:45 pm 0.75 hr ethics

## The Globalization of Anti-Corruption

Discussion of risk-based global programs including integrating compliance into the business, analysis of the program through the lens of core program building blocks, using technology to mitigate risk and screen third parties, and keeping up with global legal developments.

Jay G. Martin, Baker Hughes Incorporated - Houston, TX David Searle, Nexeo Solutions - The Woodlands, TX

### 4:30 pm 0.75 hr 0.25 hr ethics

# **Anti-Corruption Drafting**

D. Marie Wagner, Anadarko Petroleum Corporation - The Woodlands, TX

5:15 pm	Adjourn to Reception International Upstream Energy Transactions 5th Annual Celebration
	Sponsored by the Oil, Gas and Energy Resources Law Section of the State Bar of Texas

# Friday Morning, Jan. 31, 2014

# **Presiding Officer:**

Michael P. Darden, Latham & Watkins LLP - Houston, TX

8:00 am	Conference Room Opens			
	Includes continental breakfast.			
8:30 am 1.00 hr	Mexico's Energy Reform: A New Chapter for the Oil and Gas Sector			
1.00 III	This is the most significant overhaul of the energy sector in this country in more than half a century: a truly major, better-than-expected reform.			
	Nicolas Borda, Greenberg Traurig, S.C México City, DF Dr. Edgar Rangel-German, Commissioner, National Hydrocarbon Commission of Mexico - México City, DF			
9:30 am	Crisis Management and Corporate Resilience			
0.75 hr	A discussion of ISO 22301 Standards and lessons learned from the Deep Water Horizon disaster and the In Amenas attack.			
	Danny W. Davis, The Bush School of Government and Public Service, Texas A&M University - College Station, TX Patrick Knapp, Baker Hughes Incorporated - Houston, TX			
10:15 am	Break			
10:30 am 1.00 hr	Dispute Resolution Clauses: The Good, the Bad and the Ugly			
1.00 nr	Your transaction requires a dispute resolution clause. What are the appropriate factors to consider and what are the pitfalls to avoid. The "distinguished!" panel discusses and answers questions regarding important protections which should be considered and unintended outcomes which could result from simply applying a boilerplate provision from an earlier deal.			
	Panelists: C. Mark Baker, Norton Rose Fulbright - Houston, TX Michael S. Goldberg, Baker Botts - Houston, TX Claudia Salomon, Latham & Watkins LLP - New York, NY			
11:30 am	Pick Up Lunch			
	Included in registration.			

# Friday Afternoon, Jan. 31, 2014

# **Presiding Officer:**

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### **Luncheon Presentation**

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## **Negotiators for Life**

An entertaining and insightful interactive panel discussion reflecting the speakers' collective experiences in international petroleum negotiations, petroleum exploration and development in six continents, in a wide variety of work environments including in-house as senior management or chief negotiator of international petroleum companies large and small, as counsel or partner with regional and multinational law firms and as independent consultant in private practice.

#### Moderator:

Michael P. Darden, Latham & Watkins LLP - Houston, TX Andrew B. Derman, Thompson & Knight LLP - Dallas, TX

Eric Fry, Anadarko Petroleum Corporation - The Woodlands, TX

Bellanne Meltzer Toren, International Petroleum Consultant and Barrister & Solicitor, Office of Bellanne Meltzer Toren, Canmore, Alberta, Canada - Coppell, TX

# 12:45 pm 1.00 hr

# Corporate Social Responsibility (CSR): Don't Ask What CSR Can Do for the Country, Ask What CSR Can Do for You

An overview of CSR with specific examples of what has changed, what has worked, what can be done differently and why. This discussion answers the threshold question: why is CSR important for a company?

William S. Hayes, Kosmos Energy - Dallas, TX Tom Mitro, Mitro Consulting - Houston, TX

#### 1:45 pm

### **Break**

## 2:00 pm 1.00 hr

# **Sanctions and Trade Compliance**

Timothy R. Brown, Anadarko Petroleum Corporation - The Woodlands, TX Christine Savage, King & Spalding - Washington, DC

### 3:00 pm 1.00 hr ethics

### **Attorney-Client Privilege Across Borders**

This session examines attorney-client privilege (and similar privileges) in other jurisdictions, details "hotbutton" issues as privileged information crosses national boundaries, analyzes recent cases and real-world hypotheticals, discusses strategies for maximizing privilege protection in the transnational context, and provides an update on international efforts regarding a reciprocal privilege treaty.

Jordan W. Cowman, Greenberg Traurig, LLP - Dallas, TX

#### 4:00 pm

## **Adjourn**