

2009

BERNARD O. DOW LEASING INSTITUTE

April 2-3, 2009 Belo Mansion • Dallas, Texas



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THURSDAY MORNING

Presiding Officer:

Robert Harms Bliss, Dallas, TX

8:00 a.m. Registration Opens

Includes continental breakfast.

8:50 a.m. Welcoming Remarks

9:00 a.m. .75 hr

Overview of Office, Retail and Industrial Leases

Key differences, critical issues from each party's perspective, piecemeal sale problems, drafting and negotiating tips.

J. Kent Newsome, Houston, TX

9:45 a.m. .50 hr

Leases in Mixed Use Developments: Issues and Responses in Troubled Times

This presentation identifies and addresses certain leasing issues in light of the current economy that are unique to mixed-use developments.

Lorin Williams Combs, Dallas, TX Walter D. Miller, Dallas, TX

10:15 a.m. Break

10:30 a.m. .50 hr

Struggling Tenants: A Landlord's Guide to Evaluating and Responding to Requests for Modification and Termination of Leases

It is not unusual for Tenants to ask for concessions from Landlords, and the frequency and significance of the concessions increase during tough economic times. This presentation focuses on the Landlord's lawyer's role in analyzing the request and requiring certain concessions from the Tenant in return.

Harriet Anne Tabb, Dallas, TX

11:00 a.m. .75 hr

Evictions: Over the Rainbow into the Bizarre World of Evictions

In the Land of Evictions, things are not as simple as first impressions would imply. Actual evictions or constructive evictions? Do Texas courts know the difference? Judicial evictions (forcible detainers) or self-help evictions (lockouts)? Forcible detainer or declaratory judgment? When to use self-help and when to seek judicial help? Practical limitations on judicial remedies; a pyrrhic writ of possession? Are evictions by self-help the legal equivalent of a game of Minesweeper? When is it practical? When is it worth the risk?

Robert Harms Bliss, Dallas, TX

11:45 a.m.

.50 hr

Leases and Bankruptcy

This presentation covers the rules pertaining to nonresidential real property leases once the Tenant files a bankruptcy petition. Deadlines and claim calculations are also addressed.

Josiah M. Daniel, Dallas, TX

THURSDAY AFTERNOON

Presiding Officer:

Aaron Johnston, Dallas, TX

LUNCHEON PRESENTATION

12:15 p.m. Pick up Box Lunch

Included in conference registration fee.

12:30 p.m. .75 hr

State of the Leasing Market in Texas

This interactive presentation summarizes the Texas real estate market and highlights events and projects that have had an effect on the leasing market in Texas

Phil Puckett, Dallas, TX

1:15 p.m. Break

1:30 p.m. .50 hr

Ground Leases for Medical Office Buildings and Other Medical Facilities

Discussion of how ground leases for medical facilities differ from other commercial projects, including the potential impact of federal patient-referral statutes.

Philip D. Weller, Dallas, TX

Co-Author: Douglas W. Sweet, Dallas, TX

2:00 p.m. .33

After the Storm: Landlord and Tenant Issues

A real life account of what happens to Landlords and Tenants after a hurricane.

K. Gregory Erwin, Houston, TX

2:20 p.m. .67 hr

Indemnity, Casualty and Insurance Provisions in a Post-Ike World

The interplay of indemnity, waiver of subrogation, rental abatement and premises restoration clauses when the worst happens.

Aaron Johnston, Dallas, TX

3:00 p.m. Break

3:15 p.m. .50 hr

Going Green: Implementing Environmentally Friendly Leases

Energy and water use in commercial buildings alone accounts for nearly 20% of all U.S. primary consumption. The "greening" of real estate leases and transactions is an important movement, especially in light of the new administration's much publicized focus on the environment. This session focuses on ways Landlords and Tenants can try to implement lease provisions that will ensure resource conservation and efficiency, while at the same time lowering costs.

Aaron P. Roffwarg, Houston, TX Clark G. Thompson, Houston, TX

3:45 p.m.

1.75 hrs ethics

Preaching Without a License: Two Ordinary Guys Discuss Professionalism

This presentation brings professionalism to the center stage, as "two ordinary guys" sensitize transactional real estate lawyers to everyday challenges and dilemmas.

Wayne S. Hyatt, Atlanta, GA Carl H. Lisman, Burlington, VT

5:30 p.m. Adjourn

FRIDAY MORNING

Presiding Officer:

K. Gregory Erwin, Houston, TX

8:30 a.m. .50 hr

Landlord's Checklist for Telecom Issues in Office Leases

Practical and regulatory concerns raised by Tenant telecom requests

Scott Craig, Dallas, TX

BERNARD O. DOW



The Leasing Institute is named in honor of Bernard O. Dow, a leading scholar, authority, and practitioner in the fields of real estate law, mortgage lending and leasing. A long-time Houston attorney, Bernard Dow passed away on December 26, 2004 at age 72.

"Bernie" as he was known to many, served as a mentor, teacher and educator to real estate practitioners, both in Texas and nationally. His contributions have been long recognized by members of his professional community, including the lifetime achievement award in real estate law from the State Bar's Real Estate, Probate and Trust Law Section and the lifetime achievement award from The University of Texas School of Law.

Phone: 512-475-6700 Fax: 512-475-6876 Web: www.utcle.org

9:00 a.m. .50 hr

Leasing with the State with Emphasis on Medical Research Buildings

This session discusses constitutionally imposed leasing constraints such as limits on indemnity and debt, and also examines other special lease considerations for a State-owned Medical Research Building.

William E. (Ed) Walts, Austin, TX

9:30 a.m.

.50 hr

Medical Leases

This session introduces the various types of leases utilized by medical service providers and probes into specific issues which are unique to such leases.

T. Andrew Dow, Dallas, TX Allan S. Katz, Dallas, TX

10:00 a.m.

Break

10:15 a.m.

.75 hr including .25 hr ethics

Leasing Case Law Update

A review of recent Texas cases related to Landlord and Tenant issues.

David A. Weatherbie, Dallas, TX

11:00 a.m.

.50 hr

Use of the Texas Constitution in Litigating (Defending) Ad Valorem Tax Claims

This presentation focuses on the application of the "Equal and Uniform" clause of the Texas Constitution to ad valorem taxation when mass appraisal techniques are used by the taxing authority to establish value.

Tom M. Thomas, Dallas, TX

11:30 a.m.

.75 hr

Tenants' Lease Audit Rights and Gross-Up Calculations: What to Do When Vacancies Increase

Effective drafting and exercise of lease audit rights clauses and how to account for fluctuations in variable, semi-variable and fixed costs and avoid operating expense traps in high vacancy situations.

Anthony Collura, West Long Branch, NJ Commentator:

Candace S. Baggett, Houston, TX

12:15 p.m.

.50 hr

Tenant Responses to Landlord Insolvency and Other Defaults

The presentation focuses on rights and strategies as they relate to financially-troubled Landlords and Tenants inside and outside of bankruptcy proceedings.

Emily S. Donahue, Dallas, TX Lee A. White, Dallas, TX

12:45 p.m.

.50 hr

Subleasing

A discussion of key negotiating issues including sample clauses involving subleasing. Relevant case law and litigation issues are also covered.

Thomas M. Whelan, Dallas, TX

1:15 p.m.

Adjourn

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CONFERENCE REGISTRATION, AI		
☐ Early Registration Fee due	by Wed. March 25, 2009	\$495.0
Registration Fee after	Wed. March 25, 2009	\$545.0
CONFERENCE PUBLICATIONS AN Allow 2–4 weeks from conference date		\$445.0
	Conference Registration	\$225.0
eBinder on CD (PDF forma	at)\$	225.00/\$50.0
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2009

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512-475-6700

for more information

DALLAS

April 2-3, 2009

CONFERENCE LOCATION



Belo Mansion

2101 Ross Avenue Dallas, TX 75201 214-220-0239

Self-Parking:

\$5 before 9 a.m. \$8 after 9 a.m. (subject to change)

KEY DATES

Registration & Cancellation

March 25, 2009–5 p.m.

Iast day for early registration
add \$50 for registrations
received after this time

March 27, 2009–5 p.m. *last day for full refund*

March 30, 2009–5 p.m. last day for partial refunds \$50 processing fee applied

April 2, 2009–9 a.m. conference begins

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Houston, TX

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AUSTIN

August 6-7, 2009 VIDEO REPLAY



Hyatt Regency Austin

208 Barton Springs Austin, TX 78704 512-477-1234

Special Rate: \$175 good through July 15, 2009 (subject to availability)

Parking: \$5 self-parking (subject to change)

KEY DATES

Registration & Cancellation

July 29, 2009–5 p.m.

last day for early registration
add \$50 for registrations
received after this time

July 31, 2009-5 p.m. last day for full refund

August 3, 2009–5 p.m.

last day for partial refunds
\$50 processing fee applied

August 6, 2009–9 a.m. *video replay begins*

Online Courses

www.utcle.org

ABOUT THE COVER



"untitled," acrylic, 16" x 20", is by Philip Trussell. For more information, call 512-499-8357.