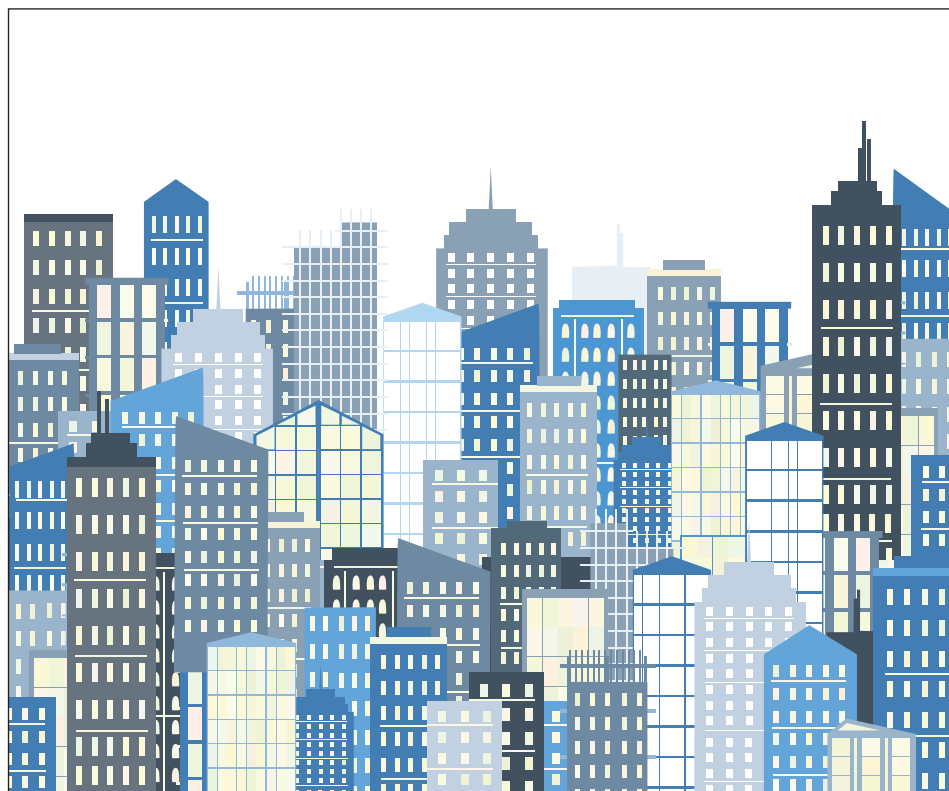


2018 BERNARD O. DOW
LEASING INSTITUTE



November 9, 2018

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Earn up to 7.25 Hours of Credit (Hours Vary by State)

MCLE Credit Approved in TX, CA, LA, and OK

Texas Board of Legal Specialization Approved for
Real Estate Law and Consumer and Commercial Law

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Professional Accreditation Approved for TX Accounting CPE and TX Real Estate Commission (TREC)

FRIDAY MORNING, NOV. 9, 2018

Presiding Officer:

Frank Z. Ruttenberg, Haynes and
Boone LLP, San Antonio, TX

7:45 a.m. Registration Opens

Includes continental breakfast.

8:25 a.m. Welcoming Remarks

8:30 a.m. .75 hr

Eight Things That Matter in a Lease

Three Texas real estate legends kick off the program with what everyone really wants to know: just what are the eight things that truly matter in your lease? And what happens if one or more of these essentials goes awry?

Robert Harms Bliss, Attorney at Law, Dallas, TX
Kent Newsome, Greenberg Traurig, LLP, Houston, TX
Philip D. Weller, Attorney at Law, Dallas, TX

9:15 a.m. .75 hr

The Yoga Lease: Adding Flexibility to Your Leases

Tenants in today's business environment demand leases that will not restrict their ability to respond to changing circumstances. Structuring leases that afford flexibility for tenants requires knowledge of the current market and possible solutions for given business objectives. This presentation will address lease provisions that appear to be rigid, but in fact, permit creativity for tenants in structuring "yoga" leases.

Candace S. Baggett, The Calibre Group, Inc.,
Houston, TX
P. Kane Dossett, Partners National Real Estate
Group, Dallas, TX

10:00 a.m. Break

SPECIALTY LEASES

10:15 a.m. .67 hr

Ground Leases: Essential Aspects and Peculiarities

Review the negotiating objectives the parties to a typical ground lease may have, and hear suggestions for achieving those objectives effectively.

Cary Barton, Barton Benson Jones PLLC,
San Antonio, TX

10:55 a.m. .67 hr

Retail Leases: Essential Aspects and Peculiarities

Examine common issues encountered in retail lease negotiations and, get practical drafting tips and sample provisions for your practice.

Consuella Simmons Taylor, Baker Botts, Houston, TX

11:35 a.m. .67 hr

Medical Leases: Essential Aspects and Peculiarities

Why is medical leasing different from other office or retail leasing? Explore the laws and other issues specific to leasing within the healthcare industry and how provisions within leases need to be revised to accommodate these matters.

Marni Dee Zarin, Winstead PC, Houston, TX

12:15 p.m. Pick Up Lunch

FRIDAY AFTERNOON

Presiding Officer:

Candace S. Baggett, The Calibre
Group, Inc., Houston, TX

LUNCHEON PRESENTATION

12:35 p.m. .50 hr

State of the Leasing Market

Amidst industry consolidation and the pursuit of increased efficiency and competitiveness, the current real estate cycle has everyone looking for their next move. Hear the latest market analysis, and learn what its implications are for practitioners.

Wade Bowlin, PMRG, Houston, TX
Douglas A. Demiano, PMRG, Houston, TX

1:05 p.m. Break

1:20 p.m. .50 hr

Elimination of Architectural Barriers and the TDLR Process

Review the Elimination of Architectural Barriers as provided for in the Texas Government Code, Chapter 469, including applicable facilities, who is responsible, the plan review and inspection process, and associated timelines.

Douglas W. Darr, Accessibility Check, Houston, TX
Ed Walts, The University of Texas System, Austin, TX

1:50 p.m. .75 hr

Navigating Lease Negotiations in Chapter 11

Explore the process of negotiations against the backdrop of rights in Chapter 11 cases, including the rights of respective parties and how they intersect.

Karl Daniel Burrell, Greenberg Traurig, LLP,
Houston, TX
Hon. Marvin Isgur, U.S. Bankruptcy Court, Southern
District of Texas, Houston, TX

2:35 p.m. .50 hr

ROFRs, ROFOs, and Expansion/Contraction Options

These options can have significant effects on the Landlord's rights and management of their property, but they are often treated as an afterthought in the drafting and negotiating process. Review important issues when negotiating and drafting these provisions.

Abby Johanson, Haynes and Boone, LLP,
San Antonio, TX
Frank Z. Ruttenberg, Haynes and Boone, LLP,
San Antonio, TX

3:20 p.m. Break

3:30 p.m. .75 hr

Insurance and Indemnification

In light of recent disasters, many lessors and lessees are taking a closer look at their insurance and indemnification provisions. What should you be looking for in your next lease?

Jennifer Hardegree, Winstead PC, Houston, TX
Bruce Ramsey Wilkin, Winstead PC, Houston, TX

4:15 p.m.

.75 hr

Commercial Landlord's Remedies for Tenant's Breach

Hear practical discussion of a commercial landlord's remedies for a tenant's breach, including possessory remedies such as judicial evictions, lock-outs, and dealing with personal property in the premises, and monetary remedies such as recovering rent and damages, as well as discussion of mitigation jurisprudence in Texas and other jurisdictions.

Jennifer Larson Ryback, McGuire, Craddock & Strother P.C., Dallas, TX
Thomas M. Whelan, McGuire, Craddock & Strother, P.C., Dallas, TX

5:00 p.m. Adjourn

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HOUSTON
November 9, 2018

CONFERENCE LOCATION



South Texas College of Law Houston
 1303 San Jacinto Street
 Houston, TX
 713.659.8040

Parking:

Various parking garages and surface lots in the area

KEY DATES

October 31, 2018

Last day for early registration
 add \$50 for registrations received after this time

November 2, 2018

Last day for full refund cancellation

November 5, 2018

Last day for partial refund cancellation
 \$50 processing fee applied

November 8, 2018, 8:25 a.m.

Institute begins

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BERNARD O. DOW



The Leasing Institute is named in honor of Bernard O. Dow, a leading scholar, authority, and practitioner in the fields of real estate law, mortgage lending and leasing. A longtime Houston attorney, Bernard Dow passed away on December 26, 2004 at age 72. "Bernie" as he was known to many, served as a mentor, teacher and educator to real estate practitioners, both in Texas and nationally. His contributions have been long recognized by members of his professional community, including the lifetime achievement award in real estate law from the State Bar's Real Estate, Probate and Trust Law Section and the lifetime achievement award from The University of Texas School of Law.