



18TH ANNUAL

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America's Preeminent Private M&A Conference



October 6–7, 2022 The Ritz-Carlton ■ Dallas, Texas

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America's Preeminent Private M&A Conference

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Times listed are in Central Time

THURSDAY MORNING, OCT. 6, 2022

Presiding Officer:

Chad C. Schneider, Blake, Cassels & Graydon LLP, Calgary, Alberta, Canada

8:00 a.m.

Continental Breakfast and **Registration Opens**

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8:30 a.m.

Welcoming Remarks by Institute Co-Chairs

Wilson Chu, McDermott Will & Emery LLP, Dallas, TX Larry E. Glasgow, Jackson Walker LLP, Dallas, TX

1.00 hr 8:45 a.m.

Hot Topics in Private Equity M&A

All eyes are on Private Equity in 2022 to see how funds can deploy their continued unprecedented levels of dry powder in the current economic climate. Join top firm and in house M&A practitioners for a discussion on trends in PE M&A, including traditional whole company leveraged buy-outs, partial stake investments and acquisitions of public companies.

Moderator:

Rita-Anne O'Neill, Sullivan & Cromwell LLP, Los Angeles, CA

Panelists:

Deirdre Harding, TPG Capital, San Francisco, CA Katherine M. Krause, Simpson Thacher & Bartlett LLP, New York, NY

Julia Papastavridis, Aon, New York, NY Christina A. Tate, Winston & Strawn LLP, Dallas, TX

9:45 a.m.

1.25 hrs

Texas Twists in M&A: The Latest and Greatest

Texas has become a top relocation destination for growing and dynamic companies in all industries. Experienced M&A practitioners address some of the key differences in Texas law that companies should know when navigating Texas M&A transactions.

Moderator:

Samantha Hale Crispin, Baker Botts L.L.P., Dallas, TX

Byron F. Egan, Jackson Walker LLP, Dallas, TX Robert R. Kibby, Munsch Hardt Kopf & Harr, P.C., Dallas, TX

Chauncey Lane, Holland & Knight LLP, Dallas, TX Mark S. Solomon, Katten Muchin Rosenman LLP, Dallas, TX

11:00 a.m.

15-Minute Break

11:15 a.m.

1.00 hr

.75 hr

More New Kids on the Block: State-of-the-Art M&A Clauses That You Need to Know

Explore state-of-the-art architecture and risk allocation features of the regulatory provisions in merger agreements in light of the current environment. Examine how top tier deals in healthcare and technology—which are facing the highest regulatory scrutiny—handle the "regulatory package", including efforts covenants, specific structural or conduct undertakings, FTC "prior approval" requirements, commitments to litigate, control over regulatory strategy, reverse termination fees, and outside date extension mechanisms.

Moderator:

Jenny Hochenberg, Freshfields, New York, NY

Panelists:

Scott B. Crofton, Sullivan & Cromwell LLP, New York, NY

Robert B. Little, Gibson, Dunn & Crutcher LLP, Dallas, TX

Kimberly Spoerri, Cleary Gottlieb Steen & Hamilton LLP, New York, NY

THURSDAY AFTERNOON

Presiding Officer:

John F. Clifford, McMillan LLP, Toronto, Ontario, Canada

12:15 p.m.

Signature Ritz-Carlton Lunch

Included in registration. Please proceed to luncheon presentation.

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LUNCHEON PRESENTATION

12:45 p.m.

Twitter's Lawsuit Against Elon Musk: A Lesson on the Limits of Boilerplate M&A Agreements

Is specific performance a sensible remedy for breach of a merger agreement, and thus a provision that should be included in the typical deal? Certainty can be important and efficient, but forcing a deal against the will of a party is not without cost. What are the alternatives to specific performance terms, and why do Delaware courts seem increasingly willing to enforce specific performance?

M. Todd Henderson, The University of Chicago Law School, Chicago, IL

1:30 p.m.

15-Minute Break

ABOUT THE ARTWORK

Artwork by Cathy Sue Munson, "Legacy of Champions"

www.cmunsonartstudio.com



1.00 hr

It's Not Easy Being Green: Energy Dealmaking in a Decarbonizing Future

As ESG regulatory and public pressures mount, dealmakers in the energy industry have been forced to reevaluate how they approach M&A transactions. Be it sourcing deals and capital, structuring and diligizing transactions, or broadening investment mandates, the rules have changed for doing deals in a decarbonizing environment.

Moderator

J. Holt Foster III, Sidley Austin LLP, Dallas, TX

Panelists:

Jesse E. Betts, Akin Gump Strauss Hauer & Feld LLP, Dallas, TX

Chris McCabe, Cowen, Inc., San Francisco, CA Christina Sanders, NGP Energy Capital Management, Dallas TX

Sean T. Wheeler, Kirkland Ellis LLP, Houston, TX

2:45 p.m.

1.00 hr

Traps for the Conventional M&A Thinker: More From Glenn West

Simply stated: anyone who thinks they know enough law to practice transactional work is probably wrong and should attend this presentation.

Glenn D. West, Weil, Gotshal & Manges LLP, Dallas, TX

3:45 p.m.

30-Minute Break

11[™]ANNUAL BYRON EGAN WHISKEY TASTING & COFFEE BREAK

Join us for a tasting of Byron Egan's favorite Irish and Scotch whiskeys

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4:15 p.m.

1.25 hrs

What's So Different About Tech M&A?

Think tech M&A is a piece of cake? Do you know what a "re-vest" structure is? How about the latest in risk allocation for infringement of unknown patents? NFTs? The Metaverse? Phase II Study? Why is the payout spreadsheet for VC-backed company acquisitions so complicated? This panel outlines what is different about tech M&A and discusses the major topics you need to understand to play in this space.

Moderator:

Craig Menden, Willkie Farr & Gallagher LLP, Palo Alto, CA

Panelists:

Richard E. Climan, Hogan Lovells US LLP, Silicon Valley, CA

Joanna Lin, McDermott Will & Emery, Dallas, TX Michael G. O'Bryan, Morrison & Foerster LLP, San Francisco, CA

Jenifer Smith, Latham & Watkins LLP, Austin, TX

5:30 p.m. Adjourn

COCKTAIL RECEPTION

5:30 p.m. - 6:30 p.m.

Join us for adult beverages and hors d'oeuvres with program faculty and attendees.

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FRIDAY MORNING, OCT. 7, 2022

Presiding Officer:

Steven R. Tredennick, White & Case LLP, Houston, TX

8:00 a.m.

Continental Breakfast and Registration Opens

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8:30 a.m.

1.00 hr

RWI Update and the Due Diligence and Underwriting Process

As RWI continues to dominate deal indemnification structures, hear an update on current terms of RWI policies and an in-depth discussion on the expected due diligence process and underwriting call for an RWI policy from experienced counsel as well as from the underwriter's perspective.

Moderator:

David Rex, Prophet Equity, Southlake, TX

Panelists:

Chris Graham, QBE North America, New York, NY Henry Stark, Norton Rose Fulbright US LLP, Dallas, TX Andrew Zimmerman, WTW, New York, NY 9:30 a.m.

1.00 hr ethics

Deal Ethics

A discussion on a number of ethical issues that come up in the practice of mergers and acquisitions, including whether the same firm can represent two bidders for the same target, other conflicts of interest, the no-contact rule, managing the lawyer's duty for truthfulness and protecting the client's privilege.

David I. Albin, Finn Dixon & Herling LLP, Stamford, CT Nathaniel L. Doliner, Carlton Fields, Tampa, FL

10:30 a.m.

1.25 hr

Cultural Divide: More Mock Negotiation of a Strategic Acquisition of a Private-Equity-Backed Company

With their signature brand of mock negotiation, the panelists illuminate even more culture clashes that can emerge when a strategic buyer squares off against a private equity sponsor seeking to sell one of its portfolio companies. With the aid of an expert in the area of rep & warranty insurance (RWI), the panelists explore the challenges of using RWI to bridge the parties' disparate negotiating positions.

Richard E. Climan, Hogan Lovells US LLP, Silicon Valley, CA

Joel I. Greenberg, Arnold & Porter Kaye Scholer LLP, New York, NY

William M. Monat, Mosaic Insurance, Chicago, IL

11:45 a.m.

Adjourn

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Morrison & Foerster LLP

San Francisco, CA

Los Angeles, CA

New York, NY

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TEXAS—10.50 hrs | 1.00 hr ethics

This course has been approved for Minimum Continuing Legal Education credit by the State Bar of Texas Committee on MCLE in the amount of 10.75 hours, of which 0.75 credit hours will apply to legal ethics/professional responsibility credit.

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Questions? 512.475.6700

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Gifts are now being accepted and will be applied to the principal of the endowment. Gifts to The University of Texas are tax deductible as allowed by law, and The University of Texas is defined by the IRS as a 170(c) organization, a government-supported non-profit. All donors will receive a receipt from the University Development Office for their contribution. As with any decision involving your assets, we encourage you to seek the advice of professional counsel when considering a gift.

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Gifts can be made when registering for the Institute online or by using the registration form above. Gifts will also be accepted at the Institute in October and at all times during the year. If you have any questions about the Scholarship, please contact us at service@utcle.org.

DALLAS

October 6-7, 2022

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The Ritz-Carlton

2121 McKinney Avenue Dallas, Texas 800.960.7082 (reservations)

Room Reservations:

Call 800.960.7082 Reserve online at ritzcarlton.com (subject to availability)

Valet Parking Only

\$15 daily; \$58 overnight

KEY DATES

September 28, 2022

Last day for early registration rates

September 30, 2022

Last day for full refund cancellation

October 3, 2022

Last day for partial refund cancellation \$50 processing fee applied

October 6, 2022 8:30 a.m., CT *Institute begins*

October 7, 2022

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