

# $39^{\text{th}}$ Annual

# WILLIAM W. GIBSON, JR.

# MORTGAGE LENDING INSTITUTE

Earn up to 12.00 Hours of Credit Including 1.25 Hours of Ethics Credit Specialization credit expected for Real Estate. TREC and TDI credit also available.



September 8-9, 2005 Hyatt Regency on Town Lake Austin, Texas October 6-7, 2005 Hilton Americas-Houston Houston, Texas

Video Replay: December 1-2, 2005 • Cityplace Conference Center • Dallas, Texas

# 39<sup>TH</sup> Annual William W. Gibson, Jr. Mortgage Lending Institute

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#### THURSDAY MORNING

#### Presiding Officer:

Austin: J. Cary Barton, San Antonio Houston: J. Cary Barton, San Antonio

8:00 a.m.

**Registration Opens** 

Includes continental breakfast.

8:50 a.m.

**Welcoming Remarks** 

9:00 a.m.

1.00 hr including .25 hr ethics

#### Case Law Update

A selection of cases covering a number of topics related to real estate and finance, including mortgages and foreclosures, promissory notes, guaranties, usury, vendors and purchasers, DTPA, construction issues, ethical issues and more.

David A. Weatherbie, Dallas

10:00 a.m.

.50 hr

# The Bankruptcy Reform Act of 2005 and its **Impact on Real Estate Transactions**

This topic will provide a brief overview of the Bankruptcy Abuse Prevention and Consumer Protection Act of 2005 and its impact, if any, on real property transactions.

Bruce W. Akerly, Dallas Linda Thai, Dallas

10:30 a.m.

10:45 a.m.

.50 hr

### Representation of Lenders to Condominium **Developers**

A summary of the issues presented to lenders in relation to loans made to condominium developers and converters, including check lists and provisions to be included in loan documents.

Allan S. Katz, Dallas Edward A. Peterson, Dallas

11:15 a.m. .50 hr

#### Title Insurance—New Endorsements and **Dealing with Exceptions**

Discussion of available endorsements in owner's and lender's policies, and practical tips on how to get everything available at the least expense. Comparison of survey deletion with T-19.1 endorsement, and when one, the other, or both should be requested.

Douglas W. Becker, San Antonio

11:45 a.m.

.50 hr ethics

#### **Professionalism**

While professional ethics prescribe what a lawyer must do, professionalism deals with what a lawyer should do-a discussion of civility, quality of practice and

Philip D. Weller, Houston

12:15 p.m.

Lunch on Your Own

### THURSDAY AFTERNOON

#### **Presiding Officer:**

Austin: Robert A. "Doc" Watson, Austin Houston: D. Diane Dillard, Houston

1:30 p.m.

.50 hr

#### Sale-Leaseback and Credit Lease Transactions

A discussion of how sale-leaseback and credit lease transactions work, including the benefits, structures and provisions.

John S. Hollyfield, Houston

2:00 p.m.

.50 hr

# Environmental Due Diligence, Risk Management and Contract Drafting Issues after Cooper Industries, Inc. v. Aviall Services, Inc.

This session highlights the environmental risks and relevant due diligence procedures, including insurance products and new innocent landowner rules.

Howard L. Gilberg, Dallas

2:30 p.m.

.33 hr

#### The Recording Statute in Texas

A comprehensive look at the recording statute and related equable doctrines.

Steven Calens Haley, Brenham

2:50 p.m.

**Break** 

3:05 p.m. .75 hr

#### TICS (Tenants in Common)

A lender's counsel and borrower's counsel point/ counterpoint discussion of legal issues commonly encountered in tenant in common mortgaging lending transactions, as well as the advantages and disadvantages of utilizing the tenant in common structure.

Charles Mersky, Dallas Keith H. Mullen, Dallas

3:50 p.m.

.33 hr

#### Servicemember's Civil Relief Act

A discussion of the rights of mortgagers and tenants versus mortgagees and landlords if a servicemember in the military is called to active duty.

G. Tommy Bastian, Addison

.50 hr including .25 hr ethics

#### **Document Retention and Destruction**

What is legal? What is ethical? What is practical?

D. Diane Dillard, Brownsville

4:40 p.m.

.67 hr

# **Builder's Risk and Commercial Property** Insurance: What to Require in Your Forms

An in-depth look at builder's risk insurance and commercial property insurance from the standpoint of

Aaron Johnston, Jr., Dallas

5:20 p.m.

Adjourn

#### FRIDAY MORNING

#### **Presiding Officer:**

Austin: Rick Triplett, Austin Houston: J. Alton Alsup, Houston

8:30 a.m.

1.00 hr including .25 hr ethics

Case Law Update - cont.

David A. Weatherbie, Dallas

9:30 a.m.

.50 hr

### A Practical Guide to Documentina and Closing a Real Estate Loan

A practical discussion of the legal and business issues involved in the due diligence and loan documentation process.

Brad Lowry, Dallas

10:00 a.m.

Break

10:15 a.m.

.50 hr

### Top 11 List of Things about Syndicated Loans that May Surprise You

Live from New York (or any other big-name-financialinstitution selling your financial-institution-client a piece of a loan), the top 11 aspects of syndicated loan sellers, purchasers, and their agreements and actions that may seem counterintuitive.

Charles A. Guerin, Dallas

Phone: 512-475-6700 Fax: 512-475-6876

10:45 a.m. .50 hr

#### What Every Real Estate Lawyer Needs to Know About the New Business Organizations Code

An overview and discussion of new possibilities, options and changes of interest to real estate lawyers under the new Texas Business Organizations Code.

Daniel L. Mark, Houston

11:15 a.m.

.50 hr

### Deeds: Fitting the Deed to the Deal— Annotated Deed Form & Commentary

A primer on conveyancing with annotated forms for the deed generally, and how to make the deed fit the various sales agreement forms used in the market place.

David Z. Conoly, Corpus Christi

11:45 a.m.

.50 hr

#### **Special Districts**

A review of special purpose districts available in Texas and how real estate lawyers can use them to assist in financing their clients' real estate projects.

Bebb Francis, San Antonio Brian C. Rider, Austin

12:15 p.m.

Lunch on Your Own

### FRIDAY AFTERNOON

Presiding Officer:

Austin: H. Glenn Hall, Jr., Austin

**Houston: TBA** 

1:30 p.m.

.33 hr

#### Ad Valorem Tax Liens

Rights of assignees, subrogees, and mortgagees.

Thomas M. Whelan, Dallas

1:50 p.m.

.75 hr

#### Legislative Update

A review of significant bills enacted by the Texas legislature affecting real estate, lending and other commercial matters.

Rep. Burt R. Solomons, Austin

2:35 p.m.

Break

2:50 p.m.

.50 hr

# Construction Liens, Mechanics Liens, and Bonds: A Guide for Lenders and Developers

What real estate lawyers, developers and lenders need to know about construction liens, mechanic liens and construction bonds.

Daniel K. Craddock, Austin

3:20 p.m.

.50 hr

Authorized Signature

### Practical Tips for Dealing with Property Owners Associations

Everyone knows dealing with property owners associations and neighborhood disputes can be a challenge. This topic provides some practical tips to assist the practitioner.

Roy D. Hailey, Houston

3:50 p.m. Adjourn

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# AUSTIN

# September 8-9, 2005 CONFERENCE LOCATION



#### Hyatt Regency on Town Lake

208 Barton Springs Austin, Texas 78704 512-477-1234 or 1-800-233-1234

Special rate \$119 good through August 16, 2005. (subject to availability) PARKING: \$4 self-parking

# **KEY DATES**Registration & Cancellation

August 31, 2005, 5 p.m.

•last day for early registration add \$50 for registrations received after this time

Sept. 2, 2005, 5 p.m.
•last day for full refund

Sept. 5, 2005, 5 p.m.
•last day for partial refunds
\$50 processing fee applied

Sept. 8, 2005
•conference begins at 9:00

#### ABOUT THE COVER

"38th Floor View," acrylic, is by Wanda Lou Raymond. For more information: 416 west gallery in Denison, TX, 903-463-0416,



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# **HOUSTON**

October 6-7, 2005
CONFERENCE LOCATION



#### Hilton Americas-Houston

1600 Lamar Houston, TX 77010 713-739-8000

PARKING: \$12

Sleeping rooms available at The Four Seasons Hotel (one block from the Hilton) 713-652-6266 Special rate \$180 good through September 14, 2005 (subject to availability)

# **KEY DATES**Registration & Cancellation

Sept. 28, 2005, 5 p.m.

•last day for early registration add \$50 for registrations received after this time

Sept. 30, 2005, 5 p.m. •last day for full refund

Oct. 3, 2005, 5 p.m.
•last day for partial refunds
\$50 processing fee applied

Oct. 6, 2005 •conference begins at 9:00

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Video Replay: December 1-2, 2005 Cityplace Conference Center

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