2014

HIGHER EDUCATION TAXATION INSTITUTE

The premier forum for public and private university tax, accounting, legal and business professionals



March 3–5, 2014
AT&T Conference Center • Austin, Texas

MAJOR SPONSORS

BDO USA, LLP KPMG LLP

Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C.

SUPPORTING ORGANIZATION

National Association of College and Business Officers

Earn up to 14.00 Hours of Credit (60-minute hour) | 16.50 Hours of Credit (50-minute hour) CLE and CPE Credit Available

TX Legal Specialization Credit Approved for Tax Law

HIGHER EDUCATION TAXATION INSTITUTE

March 3-5, 2014 • AT&T Conference Center • Austin, Texas

Earn up to 14.00 Hours of Credit (60-minute hour) | 16.50 Hours of Credit (50-minute hour) CLE and CPE Credit Available

TX Legal Specialization Credit Approved for Tax Law

MONDAY AFTERNOON, MARCH 3, 2014

Presiding Officer:

Kyle R. ZumBerge, The University of Texas System Office of General Counsel, Austin, TX

2:00 p.m.

Registration Opens

2:50 p.m.

3:00 p.m.

1.00 hr

Scholarship/Fellowship Tax Issues

A look at the various tax issues associated with scholarships and fellowships (including athletic scholarships) and tax reporting (1099-MISC and 1098-T), and how to identify the various types of scholarships and the respective reporting obligations connected to those payments.

Kelly Farmer, University of Minnesota, Minneapolis, MN Jeffrey D. Frank, Deloitte Tax LLP, Indianapolis, IN

4:15 p.m.

1.00 hr

Nonqualified Deferred Compensation

An examination of the types of nonqualified deferred compensation plans available to higher education organizations, with focus on the various tax rules that apply to these plans, including sections 457 and 409A, and a beyond-the-basics look at planning ideas, practical issues, and common mistakes that can lead to surprising and/ or undesirable results.

Eddie Adkins, Grant Thornton LLP, Washington, DC

.75 hr 5:15 p.m.

View from Inside the Beltway: Federal Activities Higher Education **Attorneys Should Monitor**

Kamala Lyon, University of California Office of Federal Government Relations, Washington, DC William Shute, The University of Texas System Office of Federal Relations, Washington, DC

WELCOME TO TEXAS **RECEPTION AND BUFFET**

Meet and network with your fellow colleagues and enjoy Texas barbeque and live music.

TUESDAY MORNING, MARCH 4, 2014

Presiding Officer:

Kyle R. ZumBerge, The University of Texas System Office of General Counsel, Austin, TX

7:45 a.m.

Conference Room Opens Includes continental breakfast.

8:30 a.m.

1.00 hr

Recent Developments in College and **University Tax Law**

Recent tax law developments that affect institutions of higher education, including updates on Congressional activity, IRS enforcement initiatives and pronouncements and judicial decisions.

Bertrand M. Harding Jr., Law Offices of Bertrand M. Harding Jr., Alexandria, VA

Edward J. Jennings, University Of Michigan, Ann Arbor, MI

9:30 a.m. .75 hr

Charitable Contribution Compliance

The IRS is focusing on improper charitable deductions and appraisal rules. Colleges and universities need to let donors know when they are receiving bad contribution advice. Issues include defining a charitable contribution, reviewing the receipting rules to ensure donor deductibility, understanding the tax implications of in-kind donations and determining when an appraisal is needed and who is a qualified appraiser.

Joseph R. Irvine, The Ohio State University, Columbus, OH

William F. Gaske, Patterson Belknap Webb & Tyler LLP, New York, NY

10:15 a.m.

10:30 a.m.

.50 hr

Charitable Giving: State Regulation

Complying with state regulations for charitable solicitations is time-consuming, confusing and costly. The registration requirements vary from state-tostate and require regular monitoring and updating. The exponential increase in the use of social media and other online tools to solicit donations from across the country and around the globe make compliance even more challenging. This presentation offers advice and practice tips to help you develop a plan for managing registration and compliance issues.

Bethany Bridgham, American University, Washington, DC

11:00 a.m.

1.25 hr

Nonresident Alien Tax Issues

Institutions make more payments to foreign individuals and entities than they often realize. Understanding the tax regulations can be difficult, but it is often the internal process of determining which payments are affected and how to then correctly withhold tax from and report those payments that is the most challenging component. This session digs deep into the tax rules and how they apply to payments to foreign individuals and entities, and also looks closely at the procedural elements of being in compliance.

Donna Kepley, Arctic International LLC, Washington, DC

12:15 p.m. Pick Up Lunch Included in registration.

TUESDAY AFTERNOON

Presiding Officer:

Joseph R. Irvine, The Ohio State University, Columbus, OH

LUNCHEON PRESENTATION

12:35 p.m.

1.00 hr

Qualified Sponsorship Payments and UBIT: Tales from the Trenches

Tips, traps and examples from personal experiences of dealing with qualified sponsorship payments and UBIT.

Moderator:

Bertrand M. Harding Jr., Law Offices of Bertrand M. Harding Jr., Alexandria, VA

Panelists:

Kelly Farmer, University of Minnesota, Minneapolis, MN Joseph R. Irvine, The Ohio State University, Columbus, OH

Kyle R. ZumBerge, The University of Texas System Office of General Counsel, Austin, TX

Understanding Private Business Use (PBU) Relating to Tax-Exempt Bonds

The IRS has increased its scrutiny on the private business use (PBU) relating to tax-exempt bonds as well as its focus on higher education as a segment of this market. An examination of the complex rules on PBU with examples pertinent to colleges and universities, and highlights the distinguishing factors in applying PBU between private and public institutions.

Maxwell D. Solet, Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C., Boston, MA

2:45 p.m. 1.00 hr

Calculating Private Business Use (PBU) Percentages: Issues, Strategies and Tips

A walk-through of PBU computations using examples of research contracts and rental arrangements as applied to both private and public institutions. Illustrations address complicated issues, discuss working strategies and provide tips on how to minimize risks, with the goal of providing an increased knowledge of managing PBU on your campuses.

Cynthia Nethercut, Yale University, New Haven, CT

3:45 p.m. Brea

KEYNOTE PRESENTATION

4:00 p.m. 1.00 hr

The Financial Realities of Collegiate Athletics

The revenues of the NCAA are regularly discussed by the media. Where does the money go and how do these funds support higher education? A seven year review of trend analysis on how dollars are spent by Division I athletic programs and what it looks like financially for athletic programs to leap from the FCS to FBS. Discussion also includes NCAA change initiative goals and objectives relative to academics, enforcement and rules.

Kathleen T. McNeely, Vice President of Administration and Chief Financial Officer, The National Collegiate Athletic Association, Indianapolis, IN

Austin Land and Lake Tour \$20

5:45 p.m.

Austin Duck Adventures' amphibious tour of downtown Austin and beautiful Lake Austin on an unsinkable, U.S. Coast Guard-inspected Hydra Terra vehicle. Take Austin's best tour with 75 minutes of sightseeing that includes Historic Sixth Street, the State Capitol, Bob Bullock State History Museum, the Governor's Mansion and Lake Austin. Select on Registration Form.

Presiding Officer:

Mary M. Bachinger, National Association of College and University Business Officers (NACUBO), Washington, DC

7:45 a.m. Conference Room Opens Includes continental breakfast.

8:30 a.m. 1.00 hr

Employment Tax, Fringe Benefits and Information Reporting Update

An update on latest developments related to perks, payments to workers and worker classification, including IRS examinations and compliance initiatives.

Donald E. Rich Jr., KPMG LLP, Greensboro, NC

9:30 a.m. .75 hr

NOL Carry-Forwards: Is Your School at Risk?

The recently released IRS Final Report on Colleges and Universities indicated that as a result of examining certain schools, the IRS disallowed more than \$170 million in losses and Net Operating Losses (NOLs), which could amount to more than \$60 million in assessed taxes. Even though an organization can only be assessed taxes for the "open" tax years, the IRS can go back further to look at activities that generated a net operating loss that is carried forward to an open year. Therefore, colleges and universities must analyze and document the basis for the NOL. A large amount of losses are generated from investments and the information received from a K-1 may only be part of the analysis. Specific circumstances of the institution may make certain losses not available to offset UBI. Other losses from activities lacking a profit motive may be in jeopardy as well as the expenses that are used to offset income in a dual use facility. This session provides valuable guidance on analyzing and documenting the validity of the NOL.

Laura Kalick, BDO USA, LLP, Bethesda, MD Mike Sorrells, BDO USA, LLP, Bethesda, MD

10:15 a.m.

Break

10:30 a.m. 1.00 hr

Alternative Investments

A discussion of tax issues for higher education institutions in making alternative investments, such as private equity funds and hedge funds; Unrelated Business Income Tax (UBIT) considerations, including investing in or creating UBIT-blocker corporations; and side letter tax provisions that are useful to obtain.

Adam Gale, Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C., New York, NY

Sean P. Scally, Vanderbilt University and Vanderbilt University Medical Center, Nashville, TN

A Tax Risk Checklist for Executive Managers

Developing a tax "risk" checklist for executive managers at your institution may help them when analyzing and advising at-risk transactions or when making risk-based decisions. This checklist gives a broad picture of the concerns or tax issues impacting your school, identifies the scrutiny placed on each issue by taxing agencies, measures potential tax liabilities and the strength of the positions at hand, as well as managing reputation risks. Executives can incorporate this checklist into campus-wide compliance initiatives as well as rely on it as a basis for communication with units, departments and schools.

Edward J. Jennings, University Of Michigan, Ann Arbor, MI

12:30 p.m.

THANK YOU TO OUR MAJOR SPONSORS

BDO USA, LLP

www.bdo.com

KPMG LLP

www.kpmg.com

Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C.

www.mintz.com

SUPPORTING ORGANIZATION

NACUBO

www.nacubo.org

INSTITUTE FACULTY

EDDIE ADKINS Grant Thornton LLP Washington, DC

BETHANY BRIDGHAM American University Washington, DC

KELLY FARMER University of Minnesota Minneapolis, MN

JEFFREY D. FRANK Deloitte Tax LLP Indianapolis, IN

ADAM GALE Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. New York, NY

WILLIAM F. GASKE Patterson Belknap Webb & Tyler LLP New York, NY BERTRAND M. HARDING JR. Law Offices of Bertrand M. Harding Jr. Alexandria, VA

JOSEPH R. IRVINE The Ohio State University Columbus, OH

EDWARD J. JENNINGS University Of Michigan Ann Arbor, MI

LAURA KALICK BDO USA, LLP Bethesda, MD

DONNA KEPLEY Arctic International LLC Washington, DC KAMALA LYON

University of California Office of Federal Government Relations Washington, DC

KATHLEEN T. MCNEELY
Vice President of Administration and
Chief Financial Officer
The National Collegiate Athletic

Association Indianapolis, IN

CYNTHIA NETHERCUT Yale University New Haven, CT

DONALD E. RICH JR. KPMG LLP Greensboro, NC

SEAN P. SCALLY Vanderbilt University and Vanderbilt University Medical Center Nashville, TN WILLIAM SHUTE
The University of Texas System
Office of Federal Relations

MAXWELL D. SOLET Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. Boston, MA

MIKE SORRELLS BDO USA, LLP Bethesda, MD

Washington, DC

KYLE R. ZUMBERGE The University of Texas System Office of General Counsel Austin, TX

PLANNING COMMITTEE

KYLE R. ZUMBERGE—CHAIR The University of Texas System Office of General Counsel Austin, TX

MARY M. BACHINGER
National Association of College and
University Business Officers (NACUBO)
Washington, DC

JOHN R. BARRETT University of California System Oakland, CA

LAURA E. BUTZEL Patterson Belknap Webb & Tyler LLP New York, NY

KELLY FARMER University of Minnesota Minneapolis, MN

ADAM GALE Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. New York, NY

BERTRAND M. HARDING JR. Law Offices of Bertrand M. Harding Jr. Alexandria, VA

JOSEPH R. IRVINE The Ohio State University Columbus, OH EDWARD J. JENNINGS University Of Michigan Ann Arbor, MI

DONNA KEPLEY Arctic International LLC Washington, DC

MICHAEL V. MCKEE University Of Florida Gainesville, FL

SEAN P. SCALLY Vanderbilt University and Vanderbilt University Medical Center Nashville, TN

NOEL A SLOAN Texas Tech University Lubbock, TX

KATHLEEN R. SNELL University of Vermont Burlington, VT

RICHARD A. SPEIZMAN KPMG LLP Washington, DC

A. L. (LORRY) SPITZER Ropes & Gray LLP Boston, MA

ACCREDITATION

CLE CREDIT

This course has been approved for Minimum Continuing Legal Education credit by the State Bar of Texas Committee on MCLE in the amount of 14.00 hours.

Texas Legal Specialization Credit Approved for Tax Law

The University of Texas School of Law is a State Bar of California approved MCLE provider (#1944), and an Oklahoma Bar Association MCLE presumptively approved provider (#169).

CPE CREDIT

The University of Texas School of Law is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.learningmarket.org.

Earn up to 16.50 credits in Taxes Delivery Method: Group-Live Program Level: Overview Advance Preparation: None

To comply with NASBA *Standards* that the Registry sponsor is required to maintain records of participation, dates and locations of programs and number of CPE credits earned by participants, attendance sign-in sheets will be available at the registration desk and attendees claiming CPE credit must sign in to verify attendance for each segment. You will need your CPA license number to sign in. A CPE Certificate of Completion will be issued at the conclusion of the conference.

HOW TO REGISTER

Online:

www.utcle.org/conferences/UT14

Mail:

The University of Texas School of Law Attn. Registration PO Box 7759 Austin, TX 78713-7759

Fax: 512.475.6876

Questions? 512.475.6700

Dietary requirements or Accessibility needs? Call 512.475.6700 or email service@utcle.org

REGISTRATION BENEFITS

Before the Conference: Access course materials—downloadable PDFs of papers and slides—and speaker and attendee roster in *Your Briefcase* 48 hours before the conference.

After the Conference: Unlimited access to final, complete course materials—downloadable PDFs of papers and slides—in *Your Briefcase*.

Bonus eCourses: Complimentary 180-day access to Bonus eCourses—with papers, slides, and audio—for CLE credit you may have missed at the conference. Available in *Your Briefcase 6-8* weeks after the conference.

TX MCLE Credit Reporting: UT Law CLE can report credit on your behalf directly to the State Bar of Texas. Track your Texas MCLE credit claimed and reported through UT Law CLE in Your Account.

Your Account: Create Your Account online at www.utcle.org. Your UT Law CLE Account is created for you as a first-time conference registrant (mail and fax registrations) with the email address you provide.

IN-HOUSE AND CONFERENCECOMPLETE MATERIALS

In-House

Bring the Institute in-house. Audio presentations and written materials for learning with your colleagues—for Texas MCLE credit. We manage the accreditation process from approval to reporting. Custom packages

ConferenceComplete Materials

ConferenceComplete. Comprehensive Audio and Binders from live conferences—for research and self-study. Available for download and shipping.

REGISTRATION FORM				
PLEASE PRINT CLEARLY				UT14
Bar Card#	TX		Other State:	☐ N/A
Name [Mr. / Ms.]				
Firm				
Address				
City	State		Zip	
Telephone	Fax			
Registrant's Email (required)				
Assistant's Email (optional) Invoices, confirmations and receipts are e	emailed to these addresses	i.		
REGISTRATION—Includes Course Mat Luncheon Presentation	erials, Monday Welco	me F	Reception and Buffet, and	d Tuesday
For Group registration, call 512.475.6700.				
1. Select Registration TypeIndividual registration by WedneIndividual registration after Wedne				
2. Select Course Materials Format □ Electronic Course Binder on USE □ Printed Course Binder ONLY				
3. Austin Land and Lake Tour by Au I will attend the Austin Land and				\$20
Additional guest(s) \$20 ea	ch			\$
4. Indicate Credit □ CLE Credit—please specify state □ CPE Credit—please specify state				
IN-HOUSE—For Texas MCLE Credit				
ConferenceComplete package includes Audio CI	O Set plus a Printed Binder a	nd M	CLE Reporting Form for each pa	rticipant.
Available for delivery 3-5 weeks after conference	date. Shipping included.			
☐ In-House for 2				,
Additional participant(s) \$2	275 each			\$
CONFERENCECOMPLETE MATERIALS	S [†] —For Research and	Self-	Studv	
Comprehensive Binder and Audio products from			•	
Available for delivery 3–5 weeks after conference — eBinder Download (PDF)	· · · =			¢ρος
☐ Printed Binder				•
□ Audio Download (MP3)				
□ Audio CD Set				•
[†] Texas customers—add 8.25% sa Sales tax will be invoiced separately on taxab				\$
			TOTAL S	5
METHOD OF PAYMENT				
☐ Check (make check payable to The U	niversity of Texas at Austin) 🗖 VI	SA MC AMEX P.O.	
Card/P.O. #			_ Exp. Date (mm/yv)	/
Authorized Signature				



THE UNIVERSITY OF TEXAS SCHOOL OF LAW PO Box 7759 • Austin, TX 78713-7759

HIGHER EDUCATION TAXATION INSTITUTE

March 3–5, 2014 ■ AT&T Conference Center ■ Austin, Texas

NON-PROFIT-ORG
U.S. Postage
PAID
U T School of Law

This program is not printed or mailed at state expense.

Visit

www.utcle.org

Email

service@utcle.org

Call

512.475.6700

Follow

@UTLawCLE

Tweet

#UTLawHETI

AUSTIN

March 3-5, 2014

CONFERENCE LOCATION



AT&T Conference Center

1900 University Avenue Austin, TX 78705 512.404.3600

Special Room Rate: \$174

good through February 10, 2014 (subject to availability)

Parking:

Free daily self-parking at UT garages. Separate fees apply for valet and overnight.

KEY DATES

February 5, 2014

last day for early registration add \$100 for registrations received after this time

February 21, 2014

last day for cancellation (full refund)

February 26, 2014

last day for cancellation (partial refund) \$50 processing fee applied

March 3, 2014, 2:50 p.m. *Institute begins*

REASONS TO ATTEND THE HIGHER EDUCATION TAXATION INSTITUTE

The University of Texas School of Law's Higher Education Taxation Institute (HETI) provides a unique forum for college and university tax professionals from around the country to examine and discuss federal tax issues and compliance, legislative, judicial, regulatory and administrative changes affecting colleges and universities.

2014 Institute highlights include:

- Kathleen McNeely, VP of Administration and CFO of the NCAA, discusses the financial realities of collegiate athletics
- Learn about tax and reporting issues associated with scholarships and fellowships (1099-MISC and 1098-T)
- Recent legislative and tax law developments for colleges and universities
- An in-depth look at understanding and calculating private business use (PBU) as it relates to tax-exempt bonds
- Update on employment tax, fringe benefits and information reporting
- State regulation and compliance as it applies to charitable contributions
- Hear experts share their experiences in dealing with qualified sponsorships and UBIT
- Edward J. Jennings, University of Michigan, provides A Tax Risk Checklist for Executive Managers
- Networking opportunities with legal and tax professionals at the *Welcome to Texas* Reception and Buffet on Monday evening

THE UNIVERSITY OF TEXAS SCHOOL OF LAW

The University of Texas School of Law Continuing Legal Education (UT Law CLE) is one of the oldest and most distinguished providers of professional education in the country, offering over 50 advanced conferences annually that provide CLE and CPE credit to national legal and accounting professionals.

Some of the School's signature programs include Stanley M. Johanson Estate Planning Workshop, Taxation Conference, Jay L. Westbrook Bankruptcy Law, Ernest E. Smith Oil, Gas and Mineral Law, Immigration and Nationality Law and Page Keeton Civil Litigation, which have been offered continuously for over 35 years.



Other highly regarded programs in the portfolio include Mergers and Acquisitions Institute, International Upstream Energy Transactions, Parker C. Fielder Oil and Gas Tax (presented with the IRS) and Patent Law Institutes presented in Austin and at the U.S. Patent and Trademark Office.