



2010 **WIND, SOLAR AND RENEWABLES**

THE PREMIER GATHERING OF KEY PARTICIPANTS
IN TEXAS WIND, SOLAR AND GEOTHERMAL DEVELOPMENT

February 2, 2010 – Fundamentals
February 3-4, 2010 – Institute
Austin Convention Center ■ Austin, Texas

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2010 WIND, SOLAR AND RENEWABLES

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TUESDAY AFTERNOON, FEB. 2, 2010

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WIND, SOLAR AND RENEWABLES FUNDAMENTALS

Presiding Officer:

John Moore, Consultant to Power Industry,
Austin, TX

12:00 p.m. Registration Opens

Includes light refreshments.

12:30 p.m.

Wildcatting for Wind: The Texas Experience from Turbine to Market

This short documentary takes you onto working wind farms in the Sweetwater, TX region, from ground operations to the top of the turbines, to explain construction, generation, operation and interconnection.

1:15 p.m. .50 hr

The State of Wind and Solar Development in Texas

The Texas market continues to lead the country in wind development and is beginning to see a range of solar generation deployment. A summary of current wind generation development levels, location, and identification of key market drivers is presented. Ongoing solar generation development is summarized at both the utility scale and commercial customer levels.

John Moore, Consultant to Power Industry, Austin, TX

Fundamental Land Use, Leasing, and Property Rights Issues for Renewable Development

1:45 p.m. .83 hr

From the Ground Up: The Nuts and Bolts of Renewable Energy Project Land Rights – Landowner and Developer Perspectives

An overview of key issues involving land rights and leases for renewable energy projects from the perspectives of a landowner and a developer.

Karen E. Jones, Stoel Rives LLP, Portland, OR

Gregory S. Friend, McElroy, Sullivan & Miller, L.L.P.,
Austin, TX

Gary Foster, Little F Ranch, Sterling City, TX

2:35 p.m. .25 hr

Special Legal Issues When Renewables and Oil and Gas Projects are Jointly Developed

A discussion of the impact of the development of wind and other renewable energy sources on the oil, gas and mineral industries, illustrating some existing conflicts between mineral lessees and renewable energy lessees, as well as potential areas of dispute in concurrent development.

Roderick E. Wetsel, Wetsel & Carmichael, LLP,
Sweetwater, TX

2:50 p.m. .33 hr

Q&A Session with Land Use and Leasing Speakers

A 20-minute opportunity to ask the presenters of the previous sessions questions regarding land use development.

3:10 p.m. Break

3:25 p.m. .50 hr

The Rise of Private Transmission for Renewables: Developer and Landowner Perspectives

Moving renewable energy from largely rural generating locales to major cities with highest demand (and rates) is a critical challenge for the development community and proponents of wind and solar. This session addresses the recent use of private transmission lines as an alternative to traditional regulated transmission, and contrasts and compares key issues, such as access, capacity, right-of-way, speed of build out, and costs.

Gregory S. Friend, McElroy, Sullivan & Miller, L.L.P.,
Austin, TX

David Parquet, Pattern Energy Group LP,
San Francisco, CA

3:55 p.m. .50 hr

Small Scale Solar

In the trenches: Highlights and lessons learned from installing over 900 small scale solar projects in Austin.

Leslie Libby, City of Austin - Austin Energy, Austin, TX

4:25 p.m. .50 hr

Small Scale Wind

Opportunities, technologies, incentives and regulatory issues for distributed small wind at homes, ranches and businesses.

Andy Kruse, Southwest Windpower, Flagstaff, AZ

4:55 p.m. .83 hr

Employment Opportunities in the Wind, Solar and Other Renewable Sectors

This session covers the growth of employment in the renewable energy sector including finance, construction, accounting, engineering, operations, and maintenance. The session concludes with some tips on applying for jobs in the renewable energy sector.

Moderator:

John Hoffner, CH2M Hill, Austin, TX

Panelists:

Jose Beceiro, Austin Chamber of Commerce, Austin, TX
Steve Taylor, Applied Materials, Austin, TX

5:45 p.m. Adjourn

WEDNESDAY MORNING, FEB. 3, 2010

Select on Registration Form

WIND, SOLAR AND RENEWABLES INSTITUTE

Presiding Officer:

Lisa Chavarria, Stahl, Bernal & Davies, LLP,
Austin, TX

8:00 a.m. Registration Opens

Includes continental breakfast.

8:45 a.m. Welcoming Remarks

KEYNOTE PRESENTATION

8:55 a.m.

Introduction of Federal Energy Regulatory Commission Chairman Jon Wellinghoff

Chairman Barry Smitherman

Public Utility Commission of Texas, Austin, TX

9:00 a.m. .67 hr

Federal Transmission Initiatives for Renewables: The View from FERC

Chairman Wellinghoff shares his views on new transmission initiatives and proposals that affect wind, solar and other renewable energy.

Chairman Jon Wellinghoff

Federal Energy Regulatory Commission (FERC),
Washington, DC

9:40 a.m. 1.00 hr

Crossing the Line: Regional Challenges and Initiatives in Exporting Wind, Solar and Other Renewables across State and International Lines

A panel discussion of the unique challenges faced by areas such as the Panhandle and El Paso regions which possess an abundance of wind and solar resources but lack the infrastructure necessary to harness and deliver those resources to load. The panel also discusses policy initiatives such as SPP's X Plan and the Midwest's Green Power Express.

Moderator:

Julie Caruthers Parsley, Parsley Coffin Renner LLP,
Austin, TX

Panelists:

Hon. John Cook, Mayor of El Paso, El Paso, TX
Bruce Rew, Southwest Power Pool, Little Rock, AR
Beth Soholt, Wind on the Wires, St. Paul, MN

10:40 a.m. Break

10:55 a.m. .50 hr

CREZ 2010–2013

In 2008 the Texas Public Utility Commission approved a 2,300-mile transmission plan to deliver energy to customers in Texas from five "Competitive Renewable Energy Zones" in West Texas and the Texas Panhandle. The target date for completion of this massive renewable energy project is the end of 2013. This session reviews the plan's progress to date and identifies the challenges that remain.

Steven Baron, Consulting and Legal Services, Austin, TX

11:25 a.m. .75 hr

The Impact of Electricity Markets and Pricing on Renewables

An examination of select issues of electricity market prices – particularly nodal pricing – relating to renewables, including: pricing variations over the time of the day and location; day-ahead versus real-time prices; negative prices, both locally and ERCOT-wide, with the CREZ transmission development; and the interaction of wind and solar on prices. The session concludes with commentary from Dan Jones on the impact of renewables on electricity markets and, as time permits, a short Q&A opportunity.

Ross Baldick, The University of Texas, Department of
Electrical and Computer Engineering, Austin, TX

Commentator:

Dan L. Jones, Electric Reliability Council of Texas
(ERCOT), Austin, TX



WEDNESDAY AFTERNOON

Presiding Officer:

Karl R. Rábago, City of Austin –
Austin Energy, Austin, TX

Follow the Money: DOE Treasury Loan Guarantees, Grants, and Credit Programs

LUNCHEON PRESENTATION

12:10 p.m. Pick up Box Lunch

Included in conference registration fee.

12:30 p.m. .75 hr

The Financing of Renewable Energy Projects in a Post-Stimulus Environment

A discussion of how developers are financing their projects in this post-stimulus market, through the use of DOE loan guarantees and Treasury cash grants, including the opportunities, challenges and pitfalls for effective use of these programs.

Adam S. Umanoff, Chadbourne & Parke LLP,
Los Angeles, CA
Douglas Schultz, U.S. Department of Energy, Loan
Guarantee Program, Washington, DC (Invited)

1:30 p.m. Break

1:45 p.m. 1.00 hr

Solar Development and Deployment: Technology, Economics and Short-Term Market Potential

This session opens with a 30-minute overview and briefing on solar technologies and deployment trends and continues with a follow-up discussion on the Texas solar market including the views and goals of market participants.

Lisa Frantzis, Navigant Consulting, Inc., Burlington, MA
Commentators:
John Bonnin, CPS Energy, San Antonio, TX
Eric Graham, Dell, Inc., Round Rock, TX
Judith Kim, Wal-Mart Stores, Inc., Bentonville, AR

2:45 p.m. Break

3:00 p.m. .50 hr

Integrating Renewables into the Grid: The New Texas "TRIP"

The rules for building and operating wind farms and other variable generation technologies in Texas are rapidly evolving. This session explores the Texas Renewables Integration Plan (TRIP), ERCOT's blueprint to manage the interconnection and operation of 20 gigawatts of wind and other renewable generation technologies. The overview includes recent, major changes to ERCOT system planning activities, grid operations procedures, market design elements, and new compliance metrics for renewable generators, as well as previews possible future changes in these key areas.

Mark Bruce, MJB Energy Consulting, Round Rock, TX

3:30 p.m. .83 hr

Will Texas be the Next Giant in Geothermal?

Google is working on a wide variety of ways to improve energy efficiency, reduce carbon emissions and develop low-cost renewable energy and has identified Texas as a potential leading producer of geothermal energy. The Southern Methodist University Geothermal Laboratory is a renowned leader in geothermal research and in 2008, received a major grant from Google to support their work on geothermal resource assessments. Representatives from SMU, Google and a firm leading in commercializing new geothermal concepts provide an overview of geothermal geology, prospects and economics in Texas.

Charles Baron, Google.org, Climate and Energy,
Mountain View, CA
David D. Blackwell, Southern Methodist University,
Department of Geology and Geological Services,
Dallas, TX
Martin Kay, Texatherm Energy, Inc., Houston, TX

4:20 p.m. 1.17 hr

Developers Panel

A discussion of the latest market trends and issues facing wind and solar developers from some of the market leaders.

Moderator:

John Moore, Consultant to Power Industry, Austin, TX

Panelists:

Michael Bowring, NextEra Energy Resources,
Juno Beach, FL
Glenn Allen Hodges, Pattern Energy Group LP,
Austin, TX
Shalini Ramanathan, RES Americas Inc., Austin, TX
Howard Taylor, Tessera Solar, Houston, TX
Patrick Woodson, E.ON Climate and Renewables,
Austin, TX

5:30 p.m. Adjourn to Sponsored Reception

THURSDAY MORNING, FEB. 4, 2010

Presiding Officer:

John K. Arnold, Locke Lord Bissell &
Liddell LLP, Houston, TX

7:45 a.m. Conference Room Opens

Includes continental breakfast.

8:00 a.m. .50 hr

Let the Sun Shine In! Breakfast with Solar Technology Companies

Join us for an informal panel discussion breakfast with three leading solar technology companies.

Moderator:

Mark Kapner, City of Austin - Austin Energy, Austin, TX

Panelists:

Randy Etheridge, Tessera Solar, Houston, TX
Iga Hallberg, HelioVolt Corporation, Austin, TX

8:30 a.m. .33 hr

Which Way Do We Go? Grants, ITC and PTC for Renewable Energy Projects

A description of the Treasury grant, investment tax credit and production tax credit programs available to renewable energy projects and the financing structures using these programs. The session provides guidance for selecting the best match for the circumstances of a project and its sponsors.

Stephen Krebs, Baker Botts L.L.P., Houston, TX

8:50 a.m. .50 hr

Understanding and Working with Revenue Streams: Key Issues in Negotiating and Drafting Power Purchase Agreements (PPAs)

An analysis of key issues and typical points of conflict that arise in negotiating and drafting power purchase agreements.

Teresa A. Hill, Stoel Rives LLP, Boise, ID

William H. Holmes, Stoel Rives LLP, Portland, OR

9:20 a.m. .50 hr

Renewable Project Acquisitions: Pitfalls, Tips and Best Practices

A checklist and discussion of the pitfalls, tips and best practices for renewable project acquisitions.

Dahl C. Thompson, Andrews Kurth LLP, Houston, TX

9:50 a.m. Break

10:05 a.m. .75 hr

Wind, Water, Oil, Gas and Whitetails: A Comparison of Property Rights and Theories

A comparison of the judicial treatment of rights in water, oil, gas and game animals, all of which have significant economic and monetary value to a landowner, but which frequently cross over or beneath property boundaries. Which, if any, of these judicial approaches may be applied to wind and why a determination of rights in wind is both inevitable and legally important, especially in light of deeds that purport to sever wind rights from other interests in land.

Ernest E. Smith, The University of Texas School of Law, Austin, TX

10:50 a.m. 1.17 hrs

Legal Issues Related to Wind, Solar and Geothermal Development

As the wind industry matures, practitioners face new legal issues related to wind project development and operation and are expanding their practices into solar and geothermal. At the center of these renewable energy transactions are surface and subsurface rights and the instruments necessary to secure those rights. This session focuses on issues related to surface and subsurface leases including due diligence considerations, the

severance of property rights, the accommodation of oil and gas development, and siting issues.

Moderator:

Lisa Chavarria, Stahl, Bernal & Davies, LLP, Austin, TX

Panelists:

Lila C. Marsh, Vinson & Elkins LLP, Dallas, TX

Bonnie McMurtry, Andrews Kurth LLP, Houston, TX

Roderick E. Wetsel, Wetsel & Carmichael, LLP,

Sweetwater, TX

Robert P. Wright, Baker Botts L.L.P., Houston, TX

12:00 p.m. .50 hr

Federal Legislative Update: Wind, Solar and Other Renewables

A report on the current status of federal legislation related to renewable energy policy.

Monty Humble, Mesa Power Group, Dallas, TX

THURSDAY AFTERNOON

Presiding Officer:

Michael G. Grable, Electric Reliability Council of Texas (ERCOT), Austin, TX

KEYNOTE LUNCHEON PRESENTATION

12:30 p.m. Pick up Box Lunch

Included in conference registration fee.

12:45 p.m.

Introduction

Michael G. Grable, Electric Reliability Council of Texas (ERCOT), Austin, TX

12:50 p.m. .92 hr

Texas Policy Makers' Perspectives

Two leading Texas policy makers address a range of public issues that are contributing both enhancements and challenges to the development of renewable energy in Texas.

Chairman Barry Smiththerman, Public Utility Commission of Texas, Austin, TX

Rep. Burt R. Solomons, Texas House of Representatives, Carrollton, TX

1:45 p.m. Break

2:00 p.m. .50 hr

Regulatory Enforcement Challenges for Renewable Developments

Increases in renewable generation capacity and potential development have heightened interest in the effect of renewable energy on electric reliability and markets. This has coincided with expanded federal jurisdiction and enforcement of national electric reliability standards. This session explores enforcement jurisdiction, procedures and standards as they relate to renewable energy in Texas.

Elizabeth Drews, Brown McCarroll, L.L.P., Austin, TX

2:30 p.m. 1.00 hr

Out-of-State Wind Deals: Wind Energy Laws, Incentives and Rules in Selected States

An examination of 17 key wind states' wind energy laws, incentives, and rules relating to project development and operations. Topics covered include economic and tax incentives, wind energy lease and easement laws, renewable portfolio standards, and related development issues. A detailed paper by Brent Stahl and Lisa Chavarria is included in the course materials.

Moderator:

Brent G. Stahl, Stahl, Bernal & Davies, LLP, Austin, TX

Panelists:

Reed Armstrong, Iberdrola Renewables, Austin, TX

Kevin Borgia, The Illinois Wind Energy Association (IWEA), Chicago, IL

Robert Crowell, E.ON Climate and Renewables, Chicago, IL

Vanessa C. Kellogg, Horizon Wind Energy, Houston, TX

Theodore D. Matula, Duke Energy, Austin, TX

3:30 p.m. .75 hr

Storage Technologies: Batteries, Thermal and Compressed Air – Where Are We?

The opportunity to leverage and increase the value of intermittent generation from wind and solar resources is dependent upon the ability to store the initial output in a resource that can be dispatched. Considerable industry research and development efforts are being focused on key technologies.

Moderator:

Pat Wood III, Wood3 Resources, Houston, TX

Panelists:

Carlos Coe, Xtreme Power, Kyle, TX

Robert B. Schainker, Electric Power Research Institute, Palo Alto, CA

4:15 p.m. Adjourn

WILDCATting FOR WIND:

The Texas Experience from Turbine to Market

This short documentary on DVD takes you onto working wind farms in the Sweetwater, TX region from ground operations to the top of the turbines, to explain construction, generation, operation, and interconnection. DVDs will be on sale at the conference site for the special conference price of \$10.



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REGISTRATION

ONE-DAY FUNDAMENTALS—FEBRUARY 2, 2010

Includes Course Binder

Standard Registration

- ☐ Early Registration due Monday, January 25, 2010. \$130.00
☐ Registration after Monday, January 25, 2010. \$180.00

State Employee Registration

- ☐ Early Registration due Monday, January 25, 2010. \$130.00
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Fundamentals Registration Total. \$ _____

TWO-DAY MAIN INSTITUTE—FEBRUARY 3-4, 2010

*Includes Course Binder, Wednesday and Thursday Luncheon Presentations,
and Wednesday Sponsored Reception*

Standard Registration

- ☐ Early Registration due Monday, January 25, 2010 \$510.00
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- ☐ Early Registration due Monday, January 25, 2010 \$350.00
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Austin Energy is the nation's 9th largest community-owned electric utility, serving 388,000 customers and a population of more than 900,000 within the city of Austin, Travis County, and a small portion of Williamson County. Austin Energy utilizes a diverse generation mix, including nuclear, coal, natural gas, and renewable energy sources, totaling just over 2,600 megawatts (MW) of total generation. In addition to being the top performing renewable energy program in the nation, Austin Energy owns the nation's first and largest green building program, and is home to one of the nation's most comprehensive residential and commercial energy efficiency programs. www.austinenenergy.com



Renewable Energy Systems Americas Inc. (RES Americas Inc.) is a fully-integrated renewable energy company that develops, constructs, owns, and operates projects across the United States and Canada. RES Americas has constructed more than 3,400 MW, which represents approximately 14% of the operating installed wind capacity in the U.S., and has over 15,000 MW in development. RES Americas' corporate office is located in Broomfield, CO with regional offices located in Austin, TX; Portland, OR; Minneapolis, MN; and Montreal, Quebec, Canada. RES Americas Inc. continues to seek new locations for wind and solar projects as well as opportunities to participate in other forms of renewable energy. www.res-americas.com

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Chadbourne & Parke LLP, one of the leading U.S. law firms in the renewable energy market, has worked on wind farm transactions both in the United States and abroad; and has worked with most of the major U.S. wind developers. Chadbourne lawyers include a former general counsel and CEO of wind turbine manufacturer/project developer Zond (later of Enron Wind), and the past president of the American Wind Energy Association. *Chambers USA: America's Leading Lawyers for Business* honored Chadbourne at its 2008 Awards for Excellence as the winning law firm in the category of "Energy Projects: Power Including Renewables." www.chadbourne.com



Since 2000, **Stahl, Bernal & Davies, LLP** has been serving clients in the wind industry, assisting in the development, finance, acquisition and sale of wind energy projects in Texas, Illinois, Pennsylvania, Oklahoma, Colorado, North Carolina and Kansas totaling over 3,000 MW. We are highly experienced in the preparation of wind energy leases, option agreements, and access, transmission and related easements, as well as resolving the myriad legal, title and survey issues for wind projects. We work closely and collaboratively with counsel for project lenders and tax equity investors to coordinate the instruments, approvals, and opinion letters necessary to close deals. www.sbaustinlaw.com

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add \$50 for registrations received after this time

January 27, 2010, 5 p.m.

last day for full refund

January 29, 2010, 5 p.m.

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February 3, 2010, 8:55 a.m.

Institute begins



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