

DEPOSITIONS

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The Deposition





The Versatile Deposition Tool

- Find out what witnesses know and believe.
- Obtain concessions and admissions.
- Test knowledge, beliefs and theories.

The Art and Science of Cross





The Art and Science of Cross

- “Great lawyers have failed lamentably in [cross], while marvelous success has crowned the efforts of those who might otherwise have been regarded as of a mediocre grade in the profession.” Wellman, *The Art of Cross-Examination* (1903).



The Art and Science of Cross

- “infinite patience and self-control; power to read men’s minds intuitively, ability to act with force and precision; a masterful knowledge of the subject matter itself, the instinct to discover the weak point in the witness under examination.” Wellman, *The Art of Cross-Examination* (1903).

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[Car Crash Litigation: Depositions, Voir Dire, plus Maximizing Storytelling at Opening and Closing](#)

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