

BEATING THE EXPERT

QUENTIN BROGDON

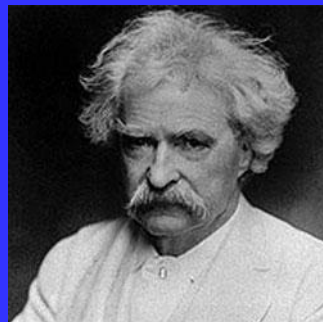
Law Offices of Frank Branson, P.C.
Dallas, Texas

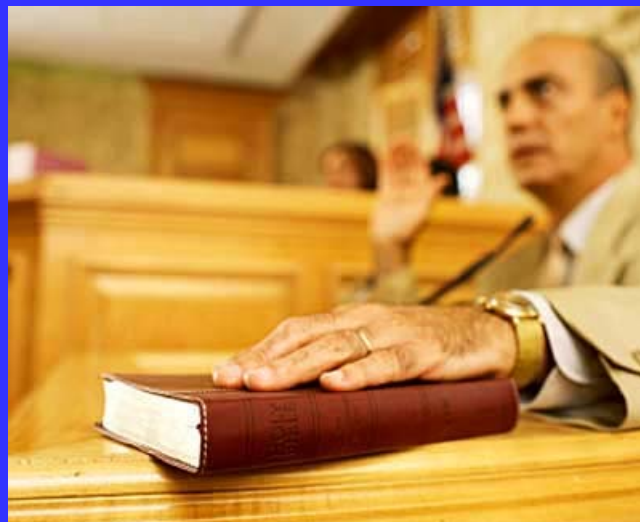
(214) 522-0200

qdbrogdon@flbranson.com

Mark Twain on Experts

- “An expert is a person hired to divorce yourself from your common sense.”







Attorney's Mindset Must Be:

- “Assume that an expert witness called against you has come prepared to do you all the harm that he can, and will avail himself of every opportunity to do so which you may inadvertently give him.”

Francis Wellman, The Art of Cross-Examination (1903).

How Do Attorneys Take an Expert Down?



How Do Attorneys Take an Expert Down?



- Cross-examination.



Attorney vs. Expert

- How to offset expert's superior knowledge and training?
- 1. Meticulous preparation.
- 2. Carefully formulated game plan.
- 3. Thorough understanding of rules and case law.

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[Beating or Defending the Expert Deposition](#)

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