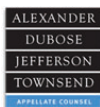


# Winning at Pretrial

## Effective Use of Appellate Counsel Before Trial

Presented by  
Douglas W. Alexander  
R. Paul Yetter



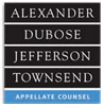
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### Two parts to every case:

- ▶ Fact strategy
- ▶ Law Strategy

## 1. Fact Strategy

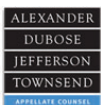
- Discovery, evidence, the story



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## Fact Strategy

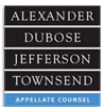
- Principal audience: the jury



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## 2. Law Strategy

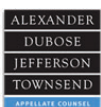
### ► Principal audience: the judge



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## “Law Strategy”

1. Preparing for appeal in the trial court
2. Using law strategy to help win the trial



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"Winning at Pretrial"