



Health Plans, Providers and Current Payment Issues

31st Annual Health Law Conference
March 28, 2019

Jonathan M. Herman
Christian K. Puff
Leah B. Stewart

fppt.com

Agenda.

- I. Introduction and General Guidelines
- II. Common Sources of Payment Disputes
 - A. Plan and Provider Mergers and Acquisitions
 - B. Patient Cost-Sharing Issues
 - 1. Emergency Care and Surprise Billing
 - 2. Reducing Patient Cost Sharing
 - C. High-Cost Items and Chargemaster Issues
 - 1. Key Caselaw
 - 2. Negotiating Clear Contract Terms
- III. Wrap Up and Questions

Introduction and General Guidelines

- Know your market
- Know your contract portfolio
- Be wary of impact on patients/insureds

3

Plan and Provider Mergers and Acquisitions

A. Why is this happening?

- Getting the Biggest Piece of the Pie
 - Taking Risk + Receiving Premium = More \$\$, Right?
 - Maybe
- Does it work?
 - Payers and Providers Make for Interesting Bedfellows
 - Natural Born Enemies
 - Counter Intuitive Nature of the Business

4

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](http://utcle.org/elibrary)

Title search: Health Plans, Providers, and Current Payment Issues

Also available as part of the eCourse

[Health Plans, Providers, Current Payment Issues, and Reimbursement Changes](#)

First appeared as part of the conference materials for the
31st Annual Health Law Conference session

"Health Plans, Providers, and Current Payment Issues"