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The Sand Paper: The Anatomy of Acquiring, Divesting, and Leasing Sand

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Like Sand Through the Hourglass – Sand As Commodity in Texas

2014

- “Wisconsin White” = 75%
- “Brady Brown”
- \$63 per ton

2017

- “Summer of Sand”
- Hi-Crush Opens Kermit Facility
- Others follow

2020

- Wisconsin White = 34%
- “Winkler White”
- \$20 per ton

2

Playing in the Sand – Major Companies in Texas



High Roller Sand
QUALITY. CONSISTENCY. RELIABILITY.



BLACK MOUNTAIN SAND

Austin | Dallas | Fort Worth | Houston | San Angelo | San Antonio | Texarkana

3

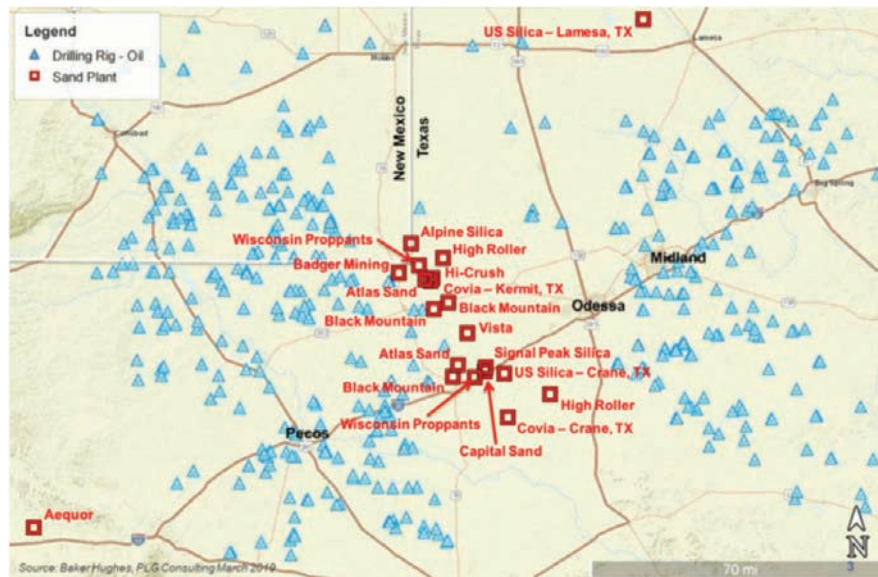
Sand Mines Across USA



Austin | Dallas | Fort Worth | Houston | San Angelo | San Antonio | Texarkana

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Sand Mines Across Permian Basin



Austin | Dallas | Fort Worth | Houston | San Angelo | San Antonio | Texarkana

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“Winkler White”



Austin | Dallas | Fort Worth | Houston | San Angelo | San Antonio | Texarkana

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