Escrow and Title Theft

54th Annual William W. Gibson, Jr.
Mortgage Lending and Servicing Institute
The University of Texas School of Law
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Cyber Threats

- 2016 480% increase in complaints filed by title/escrow companies
- From May 2018 to July 2019 100% increase in global exposed losses through Business Email Compromise
- Funds generally diverted to China and Hong Kong but also UK, Mexico and Turkey
- Hijacking real estate agent, borrower and escrow company emails
 - Real estate agent emails very susceptible
 - gmail/aol other easily accessed email accounts
 - high use of iphones
 - unsecured names/email addresses/escrow numbers/addresses
- Direct to wire funds to erroneous accounts
 - Emails often include transaction specific details
 - Targeting high dollar transactions
 - Increased sophistication no typos
- COURTS HAVE SAME TOOLS ... NEW FACTS
 - Contracts, torts, crimes ... negligence, performance, breach

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Incidents

- October 2013 to July 2019 -
 - U.S. Victims 69,384
 - U.S. Exposed Dollar Loss: \$10,135,319,091
- June 2016 to July 2019
 - U.S. Victims 32,367
 - U.S. Exposed Dollar Loss: \$3,543,308,220

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Susceptible

- Hijacking real estate agent, borrower, escrow company, and law firm emails
 - Unsecured Emails
 - Unsecured Provider
 - Gmail
 - Hotmail
 - Aol
 - Yahoo
 - Comcast

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Common

- Hack account
- Bot to identify specific words
 - Settlement, wire, ACH, etc.
- Account accessed when bot triggered
 - Rule to forward emails from specific person
 - Delete from account
- Further communications are from fraudster

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From: John Smith [mailto:crazydude@comcast.net] Sent: Wednesday, May 27, 2020 11:14 AM Subject: RE: [CONTAINS JAVASCRIPT] Settlement Funds Disbursement Hello Jenny, I just got off the phone with my accounting team and they just made it clear to me that due to the yearly audit going on at the moment we have updated our banking information. I have the updated wire information from our bank, do I send it to you? please advise. John Smith President On May 27, 2020 at 10:34 AM Jenny Jones <jjones@somelawfirm.com> wrote: Thank you. I have forwarded the request to the bank. Jenny Jones, Accounting, Some Law Firm From: John Smith [mailto:crazydude@comcast.net] Sent: Wednesday, May 27, 2020 10:26 AM To: Jenny Jones
Subject: [CONTAINS JAVASCRIPT] Settlement Funds Disbursement Hello Jenny, Attached you will find the signed Settlement Funds Disbursement. John Smith Copyright**Presid eat**chel Dollar



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Title search: Escrow and Title Theft

Also available as part of the eCourse 2020 William W. Gibson, Jr. Mortgage Lending and Servicing eConference

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