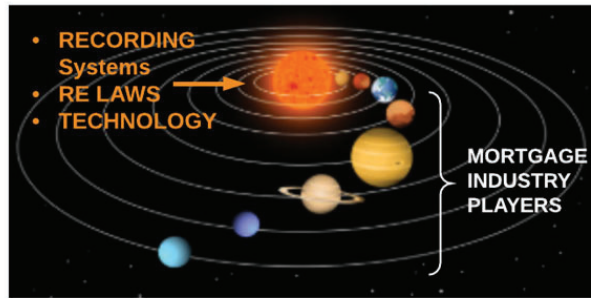


TECHNOLOGY: BIG PICTURE, MY PICTURE, NEXT PICTURE



Got the Big Picture,
Even changed my desk;
Still pound'n the keyboard,
What could be next?

You tell me, You poke me,
You point me to change;
I'm still in the saddle,
Ride'n and TAKE'N AIM.



Keith H. Mullen

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1

BIG PICTURE →

- Law Schools
- Inhouse Counsel
- Law Firms

MY PICTURE

- KNOWLEDGE MAP
- BUSINESS PLAN



↓
TECH TOOLS

↑
NEXT PICTURE
(next tech)

→ **PLAN**



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- 50 Law Schools

Take-away:
A significant
number of law
schools offer
courses,
degrees, and
PROGRAMS
focused on legal
technology.



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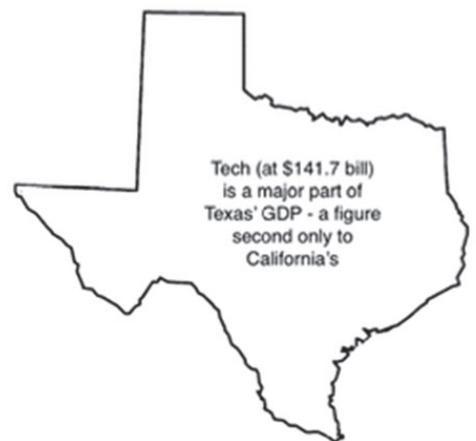
3

3

- 50 Law Schools



- -0- Law Schools?



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Take-away: corporate legal departments are hyper-focused on

- technology (and the companion: process management)
- controlling costs (alternative fee arrangements, engaging legal service providers [not law firms], etc.)



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- over 10,000 companies
- 45,000+ members



Inhouse Counsel

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How CLOC is Helping Law Firms Improve Efficiency



- [White Paper](#)

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[2020 William W. Gibson, Jr. Mortgage Lending and Servicing eConference](#)

First appeared as part of the conference materials for the
54th Annual William W. Gibson, Jr. Mortgage Lending and Servicing Institute session
"Technology: Big Picture, My Picture, Next Picture"