



# Consulting a Consultant: How to Choose One and Perhaps Become One

by  
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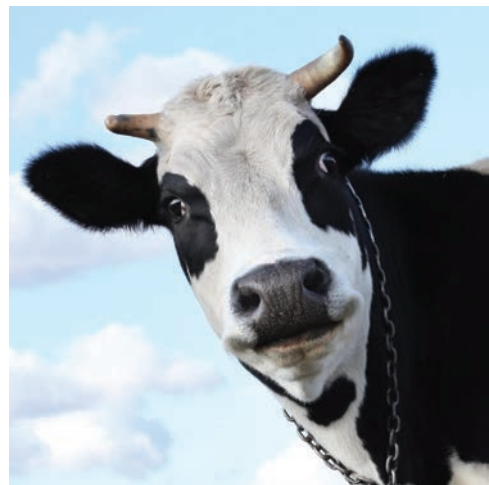


**Welcome  
&  
Warm up!**



**1. S-I-L-K**

**2. Water**



# You Might Be a Consultant If ...



- Instead of the daily specials, you ask the waiter about the restaurant's core competencies.
- You tell your children that their problems are actually "improvement opportunities."
- You ask your credit card companies to refer to you as "highly leveraged" as opposed to "in debt."
- You can spell "paradigm" and you actually know what a paradigm is.

## Legal Consultants

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Project-based lawyers specialized in high-demand areas of expertise (litigation, healthcare, compliance, eDiscovery, data privacy)

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Often required during peak workload periods and for specialized expertise that companies lack internally (strategic planning, research and analysis, and employee training)

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Often engaged by small and medium-size businesses who don't have the budget to maintain full-time counsel in-house (employee misconduct, unlawful termination and compliance infractions)

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## Title search: Consulting a Consultant: How to Choose One and Perhaps Become One

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