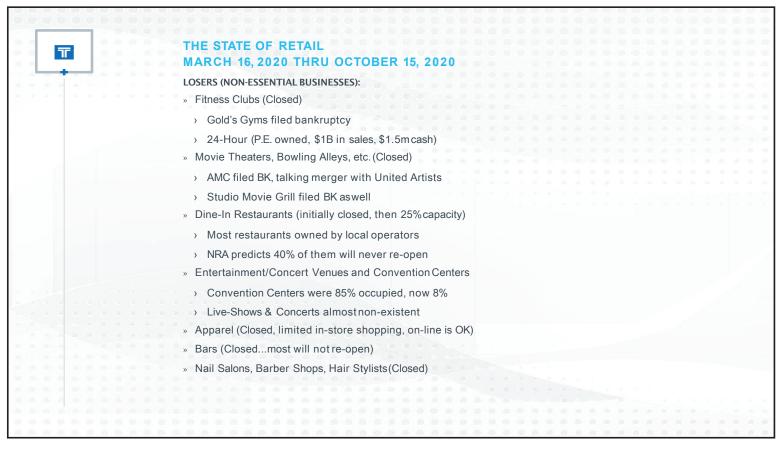
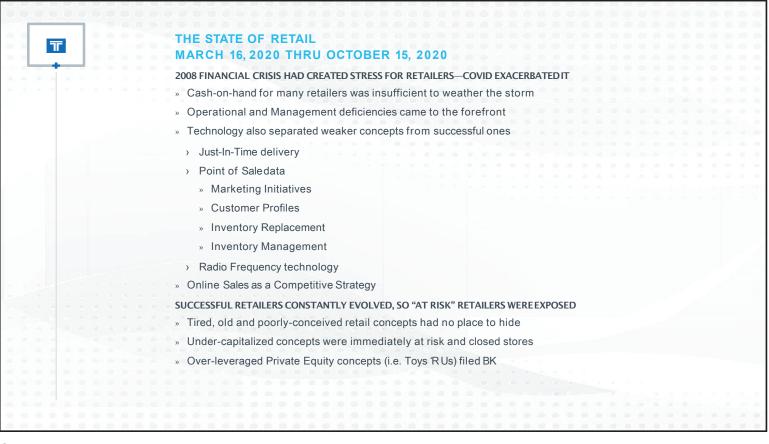


											-		
													0
													12
THE STATE OF RETAIL													
MARCH 16, 2020 THRU OCTOBER 15, 2020													-
WINNERS (ESSENTIAL BUSINESSES):													
» Grocery Stores (increased sales/profits via stockingup)													
» General Merchandise Stores (Target, Walmart, etc\$\$\$)													
» Home Improvement/Hardware/Appliances/Furniture													
» Appliance Sales Up (remodeling projects up)													-
» Home Improvements (landscaping, newfurniture)													
													- 24
» Restaurants with Drive-Thru Lanes													-
 Chick-Fil-A sales up in spite of dining room closed 													
Social distancing by staying in your car													
» Office Supplies/Electronics													
 Home offices—new printer, new monitor, etc.) 													
 Home entertainment systems, big-screen TV, etc.) 													
» Liquor Stores (U.S. sales up\$35 Billion since COVID)													
> Bars closed													
> People working from home now and not going out													
» Convenience Stores/Gas Stations													
» Service-oriented retailers like Fed-Ex and banks													
» Pet Supplies (Multi-Billion Dollar businessenough said)													
													1
													-
	0.0	0	0.1	0.0	 -01	0.0	1.4	 .0	0.0	- 00	0.1	5 0	-07





Also available as part of the eCourse <u>The Commercial Leasing Industry Re-Imagined</u>

First appeared as part of the conference materials for the 2020 Bernard O. Dow Leasing Institute session "Updates and Insights into the Retail Sector"