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Painstaking Excellence* More Ethics Than You Require

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*"All labor that uplifts humanity has dignity and importance and should be undertaken with painstaking excellence." (Dr. Martin Luther King, Jr.)

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I. INTRODUCTION

Don't worry when you are not recognized, but strive to be worthy of recognition.

—Abraham Lincoln

Why did you decide to practice law? Because it's an honorable way to make a living? Or a way to support a family? Or maybe because one of your parents practiced law? Or maybe because it was a way to garner material success, wealth and even fame?

There are indeed many famous lawyers in our culture. Some are famous for what they can do. Some are just famous for being famous good hair and loud voices that attract attention. You can see both types every night as part of the 24 hour news cycle, some doing things, some talking about those who are doing things. The seeds of notoriety are not always easy to spot.

Meet Marc, for example. Marc, a child of the 50s, grew up on the South Shore of Long Island in an affluent area known as the Five Towns. His father, a Polish immigrant, owned a chain of movie Marc presided over the Lawrence High School student theaters. council and graduated "'most likely to succeed.'" He graduated from Yale University in 1972 with a Bachelor of Arts, and earned a Juris Doctor from Harvard Law School in 1975.1 At the end of 2008, however, he allegedly impersonated a man he didn't resemble, defaulted on a \$13 million loan, and tried to defraud hedge funds out of \$100 million.²

Or, meet Milorad. Milorad was raised in Chicago's northwest side, the second of two children. Milorad spent much of his childhood working odd jobs to help the family pay its bills. He was a shoeshiner and pizza delivery boy before working at a meat packing plant and washing dishes for the Trans-Alaska Pipeline System. He obtained his bachelor's degree from Northwestern University in 1979, and his Juris Doctor (J.D.) from Pepperdine University School of Law in 1983.³ But,

Wikipedia, Marc Stuart Dreier, http://en.wikipedia.org/wiki/Marc Dreier.

Paul Braverman, The Year of Living Foolishly, American Lawyer, January 2009, at 19; see also United States v. Marc Dreier, No. 1:09-CR-00085-JSR (S.D.N.Y. Jan. 30, 2009) (Indictment).

Rod Blagojevich, Wikipedia, http://en.wikipedia.org/wiki/Rod_Blagojevich# Early_life.

in 2008, he allegedly tried to sell an appointment to the United States Senate.

Or, finally, meet Joe. Joe took his B.A. from St. Francis College in 1969 and his J.D. from St. John's University in 1973. Then, Joe killed AIG, the nation of Iceland and, according to some, Capitalism itself. Okay, that is an exaggeration.

Obviously, each of those mini-biographies are missing some key facts, and that is precisely the point. No one goes directly from being a careful and upstanding member of the profession only to wake up one morning and say, "Hey, I know. I'll sell fake pension fund notes, and better yet, I'll pretend I'm Canadian." Likewise, no one goes directly from honest, pizza delivery boy to realizing that a U.S. Senate Seat is an "F-ing valuable thing." And even more to the point, Joe-Joseph Forte—did nothing wrong at all. As a partner at Thacher Proffitt, Mr. Forte properly performed the legal task requested by his client, First Boston, and created the first mortgage "conduit." By fits and starts and slips and slides, the conduit in the hands of others became a mortgage bond and then a subprime mortgage bond. Combine that with Americans who choose to live above their means, a housing bubble, mark-to-market accounting rules, and naked short selling by hedge funds, and you have the perfect storm for capitalism's Götterdämmerung, all from what started as perfectly permissible conduct.

So, how to guard against this slippage? The main thesis of this paper and the speech that accompanies it is that one is not best served simply by knowing the rules and their limits. Rather, one can be a more effective advocate by looking behind the rule to the value that it serves, and then serving that value, even if it is more than the rules require. For this standard, I have borrowed the phrase "painstaking excellence," which is more ethics than you require, and admittedly more than I am able to fulfill without fault. While not exhaustive, I hope to illustrate the concept through the exploration of three values from the American Cannon: Truth, Justice and the American Way.

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⁴ Paul Braverman, *The Year of Living Foolishly*, American Lawyer, January 2009, at 18.





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