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> October 2-3, 2014 Dallas, Texas

Land, Crops, Cows: Farm and Ranch Acquisition and Financing Issues

"From the First Day You Lay Eyes on Paradise Until You Sell Your Last Cow"

James D. Eggleston, Jr.

Eggleston King, LLP 102 Houston Avenue Weatherford, TX 76086

> jim@ektexas.com P: 817-596-4200 F: 817-596-4269 www.ektexas.com

Continuing Legal Education • 512-475-6700 • www.utcle.org

James D. Eggleston, Jr. Eggleston King, LLP 102 Houston Avenue Weatherford, TX 76086

jim@ektexas.com P: 817-596-4200 F: 817-596-4269 jim@ektexas.com

Education

- J.D., Kansas University School of Law (1980)
- Kansas Law Review, Board of Editors (1979-80)
- Order of the Coif Honor Society (1980)
- Southern Methodist University (Graduate Work, History)
- B.S., with honors, Oklahoma Christian University (1977)

Admissions, Certifications and Professional Service

- Board Certified Commercial Real Estate Law, Texas Board of Legal Specialization
- Board Certified Farm/Ranch Real Estate Law, Texas Board of Legal Specialization
- Board Member Real Estate Legislative Affairs Council, SBOT (2007 Present)
- Exam Coordinator TBLS Board Certification Exam Commission, Real Estate Section, Texas Board of Legal Specialization (2008 Present)
- 30+ years of experience in business transactions and financing, commercial and farm/ranch real estate, and estate planning/asset protection.
- Admitted to Practice State Bar of Texas (1980), State Bar of Ohio (2012), State Bar of Oklahoma (2012), United States Supreme Court (1989)

Membership & Awards

- Selected to the list of "*Texas Super Lawyers*" in Commercial Real Estate (2012 2014), published by Thomson Reuters and included in *Texas Monthly* Magazine
- Member College of the State Bar of Texas (2006 Present)
- Member Texas Bar Foundation (2007 Present)
- Member Real Estate, Probate and Trust Law Section, State Bar of Texas
- Member Real Property, Business and Corporate, and Energy & Natural Resources Sections, Oklahoma Bar Association
- Member Real Property, Corporation, and Natural Resources Law Committees, Ohio State Bar Association
- AV® Rated Peer Review Rating, Martindale-Hubbell
- General Counsel Texas Longhorn Marketing Alliance, LLC

Speaking & Publications

- Author: LexisNexis® Practical Guidance for Farm and Ranch Law (Pub. Oct. 2014)
- Speaker: Land, Crops, Cows: Farm and Ranch Acquisition and Financing Issues University of Texas Mortgage Lending Institute (2014), Dallas and Austin, Texas.
- Author: Ranchers' Rights to Use, Sell, and Restrict "Their" Water 52 Real Est., Prob., and Tr. L. 26 (Vol. 4, July 2014)
- Author: *Top Ten (or More) Issues to Consider Regarding the Rural Oil and Gas Lease* 52 Real Est., Prob., and Tr. L. Rptr. 38 (Vol. 3, May 2014)
- Author: Auctions 101: Important Legal Principles Concerning Auctions 52 Real Est., Prob., and Tr. L. Rptr. 45 (Vol. 3, May 2014)
- Speaker: "Bi-Annual Real Estate Legislative Update," Austin Bar Association Real Estate Section (2007, 2009, 2011 and 2013)

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See:

Stevenson, Alexandra, Cash Crops with Dividends: Financiers Transforming Strawberries into Securities, N. Y. Times (July 22, 2014).

Other Useful Resources

National Agricultural Law Center

University of Arkansas Department of Agriculture 2650 N. Young Ave.
University of Arkansas
Fayetteville, AR 72704
(479) 575-7656
www.nationalaglawcenter.org

Agricultural Law Bibliography by NALC: http://nationalaglawcenter.org/ag-law-bibliography

National AgLaw Reporter: http://nationalaglawcenter.org/aglaw-reporter/

American Agricultural Law Association

Interim Executive Director Maureen Kelly Moseman, J.D. P.O. Box 241610 Omaha, NE 68124 (402) 915-3166 http://aglaw-assn.org/about/bibliography/

(Annual conference: October 19-21, 2014, Albuquerque, NM)

The Agricultural and Agri-Business Financing Subcommittee of ABA Business Law Section

http://apps.americanbar.org/dch/committee.cfm?com=CL190002

Agricultural Act of 2014, 113th Congress, 2nd Session, H.R. 2542

http://www.gpo.gov/fdsys/pkg/BILLS-113hr2642enr/pdf/BILLS-113hr2642enr.pdf

Signed into law February 7, 2014; remains in force through 2018.

A "Farm Bill" is required by law to be passed every five years.

(Funds: nutrition programs (80%), crop insurance programs (8%), conservation programs (6%), commodity programs (5%), all other programs including trade, credit, rural development, research and extension, forestry, energy, horticulture and misc. (1%).)

Resources – Page 1

Texas A&M

Texas A&M AgriLife Extension Service

http://agrilifeextension.tamu.edu/

Real Estate Center

Texas A&M University 2115 TAMU

College Station, TX 77843-2115

http://recenter.tamu.edu/info/about.asp

United States Department of Agriculture

Rural Development

Texas Office:

Francisco Valetin, Jr., State Director

101 South Main

Temple, TX 76501

(254) 742-9700

www.rurdev.usda.gov/tx/

USDA – Rural Development Website: http://www.rurdev.usda.gov/Home.html

Farm Service Agency (FSA)

Judith A. Canales

State Executive Director

United States Department of Agriculture - Farm Service Agency

2405 Texas Ave. S.

College Station, TX 77840

(979) 680-515

Texas FSA website:

 $\underline{http://www.fsa.usda.gov/FSA/stateoffapp?mystate=tx\&area=home\&subject=landing\&topic$

US website: www.fsa.usda.gov

STATUTES RELATED TO TEXAS AGRICULTURE

Texas Right to Farm Statute

TEX. AGRIC. CODE §§ 251.001 to 251.006

The public policy of the State of Texas with regards to the protection of its farm and ranch industry, particularly as to its agricultural land, is found in Section 251 of the Texas Agriculture Code:

It is the policy of this state to conserve, protect, and encourage the development and improvement of its agricultural land for the production of food and other agricultural products. It is the purpose of this chapter to reduce the loss to the state of its agricultural resources by limiting the circumstances under which agricultural operations may be regulated or considered to be a nuisance.

This policy is not simply given lip service by Texas law. Rather, the Right to Farm Statute goes on to prohibit nuisance actions against agricultural operations. They must have operated for more than one year prior to such an action and the operation complained of must have continued substantially unchanged since it began. The statute doesn't prohibit the state or a municipality from taking action to protect public health, safety and welfare. If an impermissible nuisance action is brought, the complaining party will be liable to the agricultural operator for all costs and expenses (including attorney's fees, court costs, travel and related defense expenses) incurred by the operator in defending the action. This prohibition of a nuisance action does not bar actions for injuries or damages against operations that are conducted in violation of federal, state, or local law.

This "grandfathering" of agricultural operations is also present in the statute's restrictions on a governmental entity, such as a municipality, from taking certain actions in its zoning and ordinance process. It provides that a municipality passing a requirement, ordinance or law (hereinafter a "requirement") that encompasses an agricultural operation may only implement it prospectively, that is, for the period beginning after the effective date of such requirement. The requirement cannot apply to an agriculture operation with an established date of operation prior to the effective date of the requirement. Likewise, annexation of agricultural lands also cannot result in the application of a city's ordinances to the operations thereon unless the ordinances in question are reasonably required to protect surrounding property owners from some fairly extreme risks of disease, injury, water contamination, firearms, and hazardous materials or traffic conditions.

The practical effect of the statute is that farms and ranches and larger agriculture operations enjoy a relative free reign as to whatever nuisances may arise from their operations that annoy their neighbors such as smells of dairies or feedlots, blowing hay and grass, spreading of excess amounts of chicken manure, and water runoff that carries manure during heavy rainfall. Courts have also generally disallowed trespass actions if they merely disguise nuisance complaints barred by the Right to Farm Statute.

In 2009, the Texas legislature began to put some limitations on what was perceived to be an unfettered poultry industry by amending the Texas Water Code and the Texas Health & Safety Code. Such amendments provided that odors from poultry facilities and poultry litter are subject to restrictions and cannot violate air and water quality standards. Violations and complaints must be investigated by the Texas Commission on Environmental Quality within a relatively short period of time. If a persistent odor nuisance is present on or about a poultry facility, its required water quality management plan may not be certified unless a sufficient odor control plan is implemented. The Texas State Soil & Water Conservation Board is required to promulgate rules concerning persistent nuisance odor conditions and apply them to poultry facilities. Records are to be kept by these operations and made available for inspection. *See* TEX. WATER CODE § 26.301 et seq. and TEX. HEALTH & SAFETY CODE § 382.068.

As Texas' urban areas continue to "take in" more and more formerly rural areas, lawyers representing cities and developers are well-advised to investigate the operations of the "new neighbors" and whether such operations will enjoy the insulation provided by the Right to Farm Statute.

Agriculture Related Liens

"Agricultural Liens" Defined

A key distinction is made between "agricultural liens" and "possessory liens." Both are available to lenders, creditors, suppliers, laborers and others in the agriculture industry. But which lien applies and whether the service or good fits within the definition of one or the other is critically important in determining lien rights, priorities and remedies.

The Texas Business and Commerce Code (TBCC) provides in Section 9.102(a)(5) that an "agricultural lien" means an interest in *farm products* (A) that secures payment or performance of an obligation for (i) goods or services furnished in connection with a debtor's *farming operation* or (ii) rent on real property leased by a debtor in connection with its *farming operation*; <u>or</u> (B) that is created by statute in favor of a person that (i) in the ordinary course of its business furnished goods or services to a debtor in connection with a debtor's *farming operation* or (ii) leased real property to a debtor in connection with the debtor's *farming operation*; <u>and</u> (C) whose effectiveness does not depend on the person's possession of the personal property. ("Agriculture liens" are also expressly defined in Section 70.401 of the Texas Property Code.)

So, for purposes of the TBCC, two fundamentals are required. First, the interest must be in "farm products." TBCC Section 9.102(a)(34) defines farm products as goods (movable things) with respect to which a debtor is engaged in farming operations and which are (A) crops grown, growing, or to be grown, including (i) crops produced on trees, vines, and bushes; and (ii) aquatic goods produced in aquacultural operations; (B) livestock, born or unborn, including aquatic goods produced in aquacultural operations; (C) supplies used or produced in a farming operation; or (D) products of crops or livestock in their unmanufactured states. The definition excludes standing timber.

The second requirement is that the lien must relate to a debtor's "farming operation." TBCC Section 9.102(a)(35) defines a "farming operation" as raising, cultivating, propagating, fattening, grazing, or any other farming, livestock, or aquaculture operation. (Yes, it does look like a word or two is missing.)

When is it useful or important to have an "agricultural lien" and what unique rights does it offer? A holder of an agricultural lien (whether created under the Texas Property Code, i.e., Section 70.401, the TBCC, or elsewhere) is entitled to use the self-help provisions of the TBCC, Texas' version of the Uniform Commercial Code.

In summary: The TBCC **does apply** to (a) agricultural liens, whether defined by the TBCC or created under the Texas Property Code, provided the TBCC doesn't specifically exclude them, and (b) contractual liens created by contract. TEX. BUS. & COMM. CODE § 9.109(a)(1) and (2). TBCC Article 9 **does not apply** to: (1) a landlord's lien, *other than an agricultural lien*; and (2) liens, *other than an agricultural lien*, given by statute or other rule of law for services or materials (i.e., generally possessory liens which are given special priority pursuant to TBCC Section 9.333). TEX. BUS. & COMM. CODE § 9.109(d)(1) and (2).

"Possessory Liens" Defined





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Title search: Land, Crops, Cows: Farm and Ranch Acquisition and Financing Issues "From the First Day You Lay Eyes on Paradise Until You Sell Your Last Cow"

Also available as part of the eCourse

Mortgage Lending 2014: Hot Topics and Current Issues

First appeared as part of the conference materials for the 48th Annual William W. Gibson, Jr. Mortgage Lending Institute session "Land, Crops and Cows: Farm and Ranch Lending Issues"