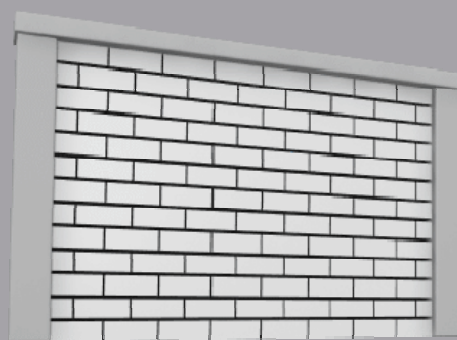




HOW DO YOU BREAK THROUGH THE
BARRIERS AND GET A BIG VERDICT?



RULE #1:
Stop thinking
of it as a "small
damages" case



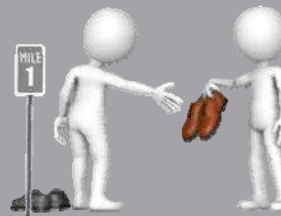
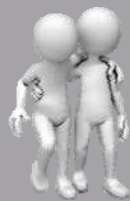
Find Ways to build your damages

GET TO KNOW YOUR CLIENT

ACTUALLY SPEND TIME WITH THEM FACE TO FACE

IT IS AN HONOR TO REPRESENT SOMEONE

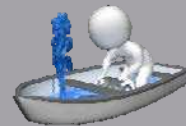
YOU MUST KNOW THEIR VOICE
TO BE THEIR VOICE IN COURT



GREATEST LOSS TO YOUR CLIENT?

- Fear
- All Alone
- Missed opportunities (eg: kids football games)
- Gained weight
- Not being able to bathe children
- Dependency

LIVING PAYCHECK TO PAYCHECK,
EVEN A SMALL SET BACK
CAN SINK A SHIP.



INVESTIGATE THOROUGHLY

TALK TO IMPACT WITNESSES



- FRIENDS
- FAMILY
- CO-WORKERS

(Most often where I discover the
impact of a head injury)

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](http://utcle.org/elibrary)

Title search: Preparing for and Trying the \$5K-\$50K Car Crash Case

Also available as part of the eCourse

[Car Wrecks Cases: Trial Tips and Strategies](#)

First appeared as part of the conference materials for the
2015 The Car Crash Seminar session

"Preparing for and Trying the \$5K-\$50K Car Crash Case"