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IMPROVING THE MARKETABILITY OF YOUR PROJECT: TIPS AND PITFALLS

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OVERVIEW

- **Data Room**
- **Confidentiality of Existing Contracts**
- **Assignability and Change-of-Control**
- **Credit Support**
- **Timing Matters**
- **Warranties**
- **Environmental Issues**
- **Government Subsidies**
- **Transmission and Point of Delivery**
- **Affiliate Agreements**



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1 - DATA ROOM

- Transparency
- Organization
- Comprehensiveness
- Executive Summary



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2- CONFIDENTIALITY OF EXISTING CONTRACTS

- Disclosures
- Consents
- Drafting Considerations



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3 - ASSIGNABILITY AND CHANGE-OF-CONTROL

- **Assignment**
- **Change of Control**
- **Consents**
- **Collateral Assignment**
- **Drafting Considerations**



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4 - CREDIT SUPPORT

- **Parent Guaranty**
- **Letter of Credit**
- **Impact on Financing**



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[Answer Bar: Navigating a Renewable Energy Project](#)

First appeared as part of the conference materials for the
2016 Renewable Energy Law session

"Improving the Marketability of Your Project: Tips and Pitfalls"