

# Managed Care: Trends in Medicaid and Commercial Partnerships and Reimbursement

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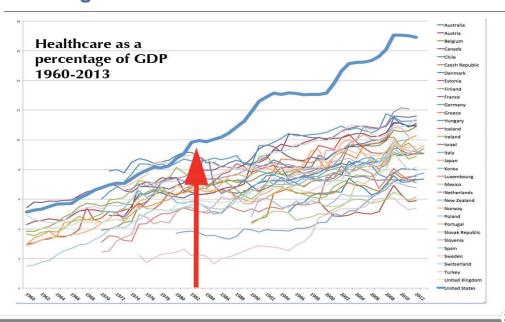
### Why are we talking about this?

- » Spending on healthcare is growing faster than national income
  - In 2015, CMS projected healthcare spending will comprise almost 20% of the GDP by 2024.
- » Spending on healthcare is also growing faster than income for Medicare beneficiaries or American workers
- » Healthcare spending has wide geographic variations
  - Dartmouth Atlas researchers estimated that if all providers achieved the same level of efficiency for supply-sensitive inpatient care, Medicare hospital spending could be reduced by 28 to 43 percent while quality is maintained or improved.

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# The Big Picture



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# The Big Picture



- » ACA enacted in 2011
- » 2011 is the last year on the chart, while the red arrow points to 1982...

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## **Today's Presentation**

- » Overview of New Methods of Reimbursement
  - Value-Based Purchasing
  - Bundled Payments
  - ACO Arrangements
- » Plan/Provider Partnerships
  - Regulatory Considerations
  - Practical Tips for Providers and Plans
- » Questions and Comments

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### Value-Based Purchasing: What is it?

- » Value-based purchasing is a payer-driven strategy to measure, report, and reward quality or value in health care delivery
- » Value-based purchasing takes into consideration access, price, quality, and efficiency
  - Provider reporting of data and metrics
  - High performing providers benefit from
    - ✓ Improved reputations through public reporting
    - Enhanced payments for meeting benchmarks
    - ✓ Increased market share?





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Also available as part of the eCourse <u>Managed Care, Healthcare Delivery and Innovation Waivers in Texas</u>

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"Managed Care: Trends in Medicaid and Commercial Partnerships and Reimbursement"