

PRESENTED AT

Higher Education Tax Institute

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*Tax Issues that Impact University Incubators and Venture
Capital Funds*

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Tax Issues that Impact University Incubators and Venture Capital Funds

1. Example: PCI Ventures at The University of Pennsylvania*
2. GCM 39883 (1992)
3. PLR 200614030 (2006)
4. Tax Considerations – Advanced Topics
5. Tax Compliance – Ongoing Reporting

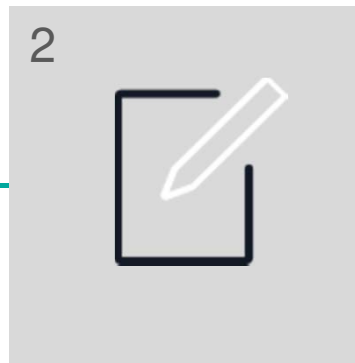
**Special thanks to MaryAnn Piccolo, University of Pennsylvania, for the use of these slides. MaryAnn assisted in the development of content for this presentation and was a speaker in a previous version presented in October 2015 at NACUBO Tax Forum.*

PCI Ventures provides
a suite of services and hands-on support
to **promote entrepreneurship** and to **incubate**
early-stage technology-based businesses as they make
their way towards **commercial success**

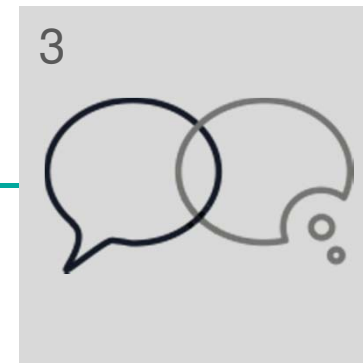
PCI Ventures Overview



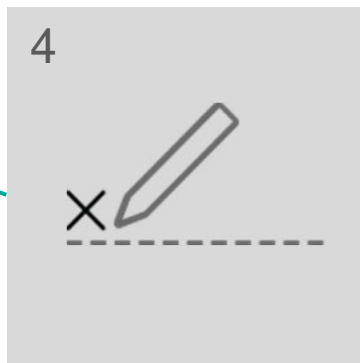
PENN INVENTION



COMPANY FORMATION



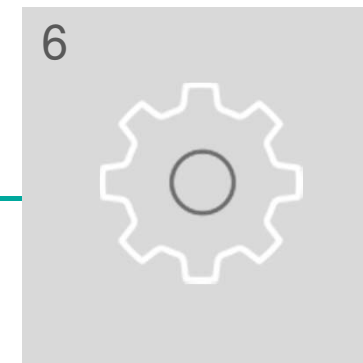
TEAM RECRUITMENT



BUSINESS DEVELOPMENT



CAPITAL ACQUISITION



BUSINESS OPERATIONS



COMPANY FORMATION



Program

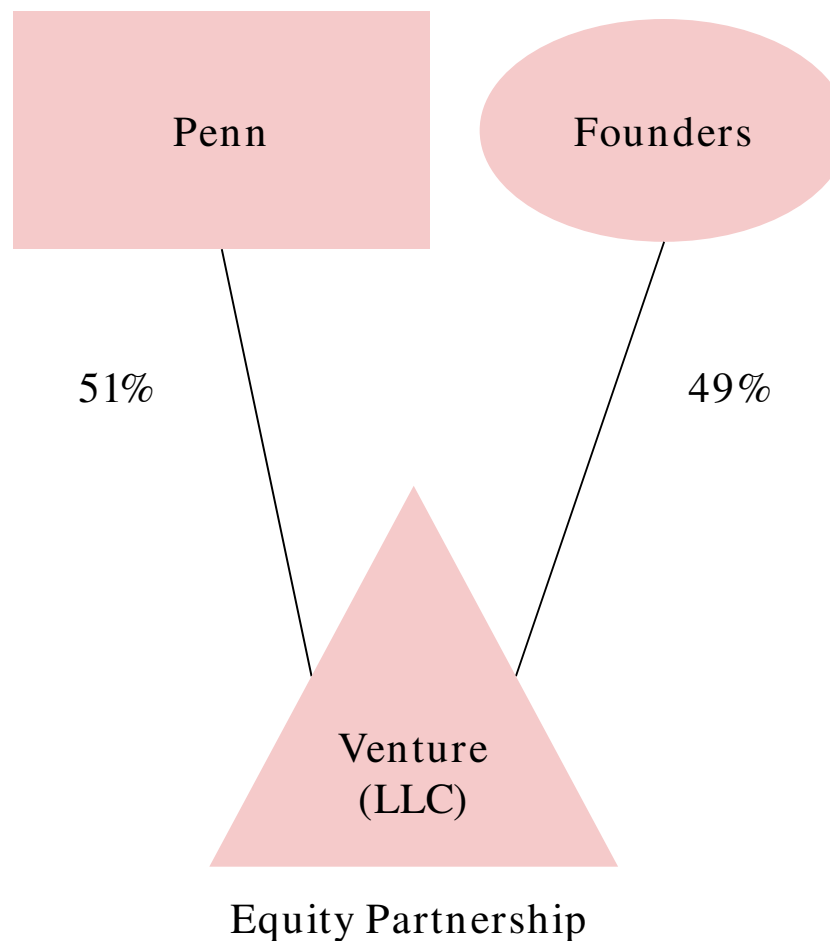
Virtual incubator for faculty/ staff companies built around Penn intellectual property.

Bridges the gap between basic research and commercial products through a fully hands-on approach, an array of service offerings, coaching and funding opportunities.

Structure

Founder(s) and Penn enter into a 51%/ 49% equity partnership, respectively.

Penn offers a wide array of services and support to create, incubate and accelerate the venture forward.



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