

# VESSEL SALE AND CHARTER TIPS



CHAMBERLAIN, HRDLICKA, WHITE, WILLIAMS & AUGHTRY

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## ABOUT THE PRESENTER

**KERRY C. WILLIAMS** (B.S., Civil Eng. Texas A&M, M.S. Civil Eng., University of California-Berkeley, J.D., Honors, University of Maryland). Mr. Williams is a shareholder with the Houston law firm of Chamberlain, Hrdlicka, White, Williams & Aughtry. He focuses his practice entirely on construction, engineering, and international legal issues. Since 1984, Mr. Williams is a registered professional engineer (Civil/Structural) in the State of Texas. Mr. Williams practiced as an engineer and offshore project manager for 11 years with Brown & Root before commencing the practice of law. About half of his practice is in litigation with the rest transactional. Mr. Williams' clients include many engineering firms, vessel owners and contractors. He has been the legal editorial writer for the Texas Society of Professional Engineers and writes an article, *The Legal Corner*, in their magazine – *The Texas Professional Engineer*. Mr. Williams regularly lectures on construction, engineering and maritime issues for the Houston Bar, Texas A&M, Half Moon Seminars and the Strategic Research Institute. Mr. Williams handles large, complex construction, maritime and engineering cases both in litigation and arbitration.

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# *PROGRAM*

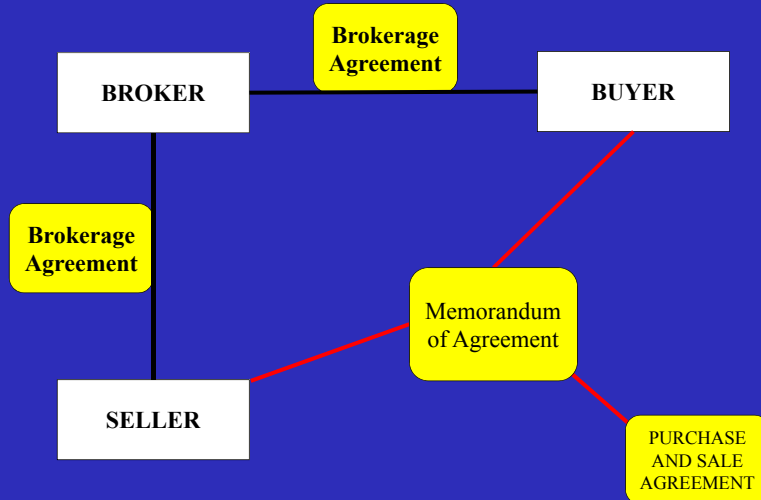
1. Vessel Sale Pointers
2. Charter Hire Pointers



## VESSEL SALE POINTERS



## ***VESSEL SALES***



## ***VESSEL SALES ISSUES***

- 1. Due Diligence**
  - 2. Flag State**
  - 3. Condition surveys**
  - 4. Purchase and Sale Agreement**
  - 5. Cabotage Issues**
  - 6. Investigate Insurances**
  - 7. Classification Society**
  - 8. Taxes**
- 

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First appeared as part of the conference materials for the  
25<sup>th</sup> Annual Admiralty and Maritime Law Conference session  
"Tips for Vessel Sales and Charter Parties"