University of Texas Annual Gas And Power Institute

" Developing Energy Projects in Mexico: Non-Technical Risks"

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Introduction

- Opening of the Energy Sector huge
- Bank, Developer, EPC, Contractor, Manufacturer, Consultant, Law Firm, etc.
- E&P operator, non operator, OFS, contractor, seismic company, equipment manufacturer, etc.
- Electricity offtaker, marketer, developer, etc.
- Every sector, subsector and niche has its own risks and its own way to mitigate them.

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Security			
 Most of the country is safe 			
 Hire reputable consultants like FTI, Kroll, Control Risks 			
Training			
Follow Protocols			
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Political Risk Federal Elections – Senators and Legislators (up to 12 years) Municipal Elections (up to 3 more) Understand political environment Project Continuity Financing Establish long term working relationships PRI – Political Risk Insurance Energy Reform – 2/3 Congress plus majority SL haynesboore

Regulatory Risk

- Agencies are learning to interact with each other
- Not all regulations have been issued
- No regulatory jurisprudence
- Sense of too much information in E&P
- Mitigant COFEMER
- Chambers of Commerce and Industry Associations (AMEXHI)

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Also available as part of the eCourse <u>Mexico Update, Challenges, and Opportunities</u>

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