

PRESENTED AT

LLCs, LPs and Partnerships

July 13-14, 2017

Austin, Texas

***“HELLO!”***

# INADVERTENT PARTNERSHIPS

JOHN C. ALE

Senior Vice President, General Counsel & Secretary  
Southwestern Energy Company

Copyright 2017 by John C. Ale  
All right reserved

*The views in this paper are those of the author and not necessarily those of his employer.*

# TABLE OF CONTENTS

I. Introduction .....	1
II. Basic Principles.....	1
A. Definition of partnership.....	1
B. Factors indicating partnership.....	2
C. Factors that, by themselves, do not indicate a partnership .....	3
D. Results of being a partnership .....	4
III. Cases of Inadvertent Partnership .....	5
A. “You can’t pay me? I’ll sue your partner.”.....	5
B. “You’re a co-owner, so you’re a partnership.”.....	6
C. “We both filed tax returns showing income from the business. Don’t say I’m not your partner.”.....	6
D. “You called me your partner after I started working with you. Now I want to be treated like one.” .....	7
E. “We worked together under contracts that did not say we were partners—but guess what: We are!” .....	9
F. “I know we said we aren’t partners and we’re not bound till our boards approve and we sign big, fancy agreements—but guess what: We are!” .....	10
IV. Conclusion: Suggestions If You Do Not Want to Be a Partnership.....	12

The views expressed in this paper are those of the author and do not necessarily reflect the views of his current or former employers or law firms. Portions of this paper are derived from the author’s book *Partnership Law for Securities Practitioners* (2016-17 ed.), part of West’s Securities Law Handbook Series, with the permission of Thomson/Reuters. Copyright 2016. For further information about this publication, please visit <http://store.westlaw.com/> or call 800-328-9352.



**John C. Ale**

Senior Vice President, General Counsel & Secretary  
Southwestern Energy Company



John Ale is Senior Vice President, General Counsel & Secretary of Southwestern Energy Company, an energy company listed on the New York Stock Exchange whose wholly-owned subsidiaries engage in natural gas and oil exploration, development and production, along with natural gas gathering and marketing. It is the third largest natural gas producer in the Continental United States. Additional information on the company can be found at [www.swn.com](http://www.swn.com).

Prior to joining Southwestern Energy, John was Vice President and General Counsel of Occidental Petroleum Corporation. Before that he was a partner with Skadden, Arps, Slate, Meagher & Flom LLP in the firm's energy and infrastructure projects practice group and leader of the firm's Houston office. From 1998 until 2002, he served as Executive Director and General Counsel of Azurix Corp., a global water company listed on the NYSE. Previously, he was a partner with Vinson & Elkins L.L.P., including time as head of the firm's London office and its project finance practice. He also served as a law clerk to Chief Justice Warren E. Burger at the Supreme Court of the United States and Judge Edward Allen Tamm of the U.S. Court of Appeals for the District of Columbia Circuit. John graduated from the University of Virginia School of Law (Order of the Coif, *Virginia Law Review*) and College of Arts and Sciences (B.A. in economics with highest honors, Phi Beta Kappa).

John is a former Chair of the 4,000+-member Business Law Section of the State Bar of Texas, for which he also chaired committees on partnership law and choice-of-law legislation. He is a frequent lecturer and author on topics in energy and partnership law and on professional ethics. John is a former adjunct professor of law at the University of Texas and the author of *Partnership Law for Securities Practitioners* (West Securities Law Series).

John has served on the Alexis de Tocqueville Committee of the United Way of Greater Houston and as a trustee of The Regis School. He and his wife live in Houston and have two grown sons.

## I. Introduction

The partnership—what we often call a general partnership—is the law’s default business entity. When starting a business enterprise, one can choose from a wide menu of possible forms, from corporations to limited partnerships to limited liability companies to business trusts. Forming one of these other entities typically requires some formal action, such as filing a certificate of formation with a governmental agency—in Texas, the Secretary of State.<sup>1</sup> Yet when people or entities associate to carry on a business for profit as co-owners and do not create some other entity, they are a partnership.<sup>2</sup>

This paper discusses situations in which individuals or entities, through their words or dealings, may wind up being treated as having formed a partnership even though they did not explicitly say they were doing so. A party dealing with another may seek to characterize their relationship as a partnership to take advantage of business opportunities or to impose fiduciary-type duties on the other party. Similarly, someone dealing with a party who is not solvent may seek to characterize the insolvent party’s relationship with another as a partnership so that the other, solvent party becomes liable for the debts and obligations of their purported “business.” These rules often are applied in hindsight. Practitioners and their clients must be careful in how they document their relationship and how they hold themselves out to third parties.

## II. Basic Principles

### A. Definition of partnership

Section 152.051(b) of the Texas Business Organizations Code (“TBOC”) defines a partnership as follows:

Except [for other entities created under the TBOC, other listed statutes or their non-Texas counterparts, such as corporations and limited liability companies, or if the person lacks legal capacity to be a partner], *an association of two or more persons to carry on a business for profit as owners creates a partnership*, regardless of whether:

---

<sup>1</sup> E.g., TEX. BUS. ORGS. CODE §§ 1.002(22) (hereinafter referred to as the TBOC) (defining “filing entity” as a corporation, limited partnership, limited liability company or one of several other types of entities), 3.001 (forming a filing entity requires filing a certificate of formation). This paper refers to cases and statutes principally from Texas. Nevertheless, because Texas’ and most states’ general partnership statutes are based on some version of the Uniform Partnership Act issued by the National Conference of Commissioners on Uniform State Laws, UNIF. PARTNERSHIP ACT (1997), the relevant statutory language is essentially the same throughout the United States except Louisiana.

<sup>2</sup> TBOC § 152.051. This and related provisions of the TBOC were taken essentially verbatim from the Texas Revised Partnership Act, TEX. REV. CIV. STAT. ANN. arts. 6132b-1.01 to -11.05 (superseded by chapter 152 and related provisions of the TBOC for partnerships formed on or after January 1, 2006, and for all other partnerships effective January 1, 2010 or such earlier date, if any, as the partnership may have specified). Precedents under the Texas Revised Partnership Act should apply under the TBOC’s partnership provisions.

- (1) the persons intend to create a partnership; or
- (2) the association is called a “partnership,” “joint venture,” or other name.<sup>3</sup>

Note that this definition:

- Does not require a written or even oral agreement, although “association” implies some sort of understanding
- Does not require the participants to identify themselves as partners
- Does not require that business actually be conducted, but only that they “associate[e] . . . to carry on a business”
- Does require the business be intended for profit<sup>4</sup>
- Does require association as owners and not in some other relationship; *e.g.*, employer-employee, lender-borrower, landlord-tenant<sup>5</sup>

As noted in the comments to the Uniform Partnership Act—the model act on which Texas’s partnership statute is based—this definition is an operative rule of law.<sup>6</sup>

## **B. Factors indicating partnership**

Section 152.052(a) of the TBOC lists several factors in determining whether a partnership has been formed:

- Receipt or right to receive a share of profits of the business
- Expression of intent to be partners in the business
- Participation or right to participate in control of the business

---

<sup>3</sup> TBOC § 152.051(b) (emphasis added).

<sup>4</sup> See *MT Falkin Investments, L.L.C. v. Chisholm Trail Elks Lodge No. 2659*, 400 S.W.3d 658 (Tex. App.—Austin 2013, pet. denied) (groups associating for nonprofit purposes do not create a partnership).

<sup>5</sup> *E.g.*, *Bass v. Bass*, 814 S.W.2d 38, 41 (Tenn. 1991) (“a contract of partnership, either express or implied, is essential to the creation of partnership status”); *Ingram v. Deere*, 288 S.W.3d 886, 893-94 (Tex. 2009) (partnership presupposes an agreement); *Bohatch v. Butler & Binion*, 977 S.W.2d 543, 544 (Tex. 1998) (“[p]artnerships exist by agreement of the partners”). For a more detailed discussion of these factors, see J. ALE, *PARTNERSHIP LAW FOR SECURITIES PRACTITIONERS* § 2:2 (2016-17 ed.).

<sup>6</sup> UNIF. PARTNERSHIP ACT (1997) § 202 comment 1. Because the partnership provisions of the TBOC derive from the Uniform Partnership Act, a court should construe these provisions “to effect its general purpose to make uniform the law of those states that enact it.” TEX. GOV’T CODE § 311.028. See TBOC § 1.051 (Code Construction Act applies to the TBOC).

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](http://utcle.org/elibrary)

Title search: "Hello"—Inadvertent Partnerships

Also available as part of the eCourse

[2017 LLCs, LPs, and Partnerships eConference](#)

First appeared as part of the conference materials for the

26<sup>th</sup> Annual LLCs, LPs and Partnerships session

"Hello"—Inadvertent Partnerships"