

# DEVELOPING YOUR CROSS

THROUGH THE ADVERSE DEPOSITION



## CROSS AND DEPOSITION

- Requires successfully knowing how to take a good deposition and conduct a good cross examination

## WHEN IS A QUESTION NOT A QUESTION?

- In cross examination we are NOT looking for information—we are PRESENTING IT
- Organizing and presenting information we already know to a fact finder
- We are not asking a QUESTION
- Deposition we are acquiring information
- High school mascot

## YOUR CROSS CAN ONLY BE AS GOOD AS YOUR DEPOSITION

Resist the urge to cross during your deposition

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## Title search: Developing Your Cross through the Adverse Deposition

Also available as part of the eCourse  
[2018 Winning at Deposition eConference](#)

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2018 Winning at Deposition: Skills and Strategy session  
"Developing Your Trial Cross through the Adverse Deposition"