

# **Cybersecurity Insurance**

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Dominic Keller
WillisTowers Watson In 1911

Cyber risk and the threat environment





### **Cyber Risks & Liabilities**











"I divide the entire set of Fortune Global 200 firms into two categories: those that know they have been compromised and those that don't know yet."

> Dmitri Alpervitch Former VP Threat Research, McAfee





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## Prevalence of cyber crime in business - threat



cases - attackers took minutes or less to compromise systems

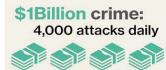
breaches involving insider misuse 70% took months or years to discover cases – organizations took weeks 83% or more to discover breaches



11 Fold Increase new modifications Q1 2,900 Q3 32,091









How does this happen?

As evidenced by the recent WannaCry incident, attacks often start with an email message containing an attachment or a link to a website then quietly installs the malicious software.





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#### **Cyber Attack: Financial & Operational Impacts**















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# **Key Cyber Risks**

- · Network reliance throughout supply chain and manufacturing processes
  - Network access key to many organization's critical business activities
  - Significant business, reputational and financial cost for any network interruptions
- Systems interconnected with and/or reliant on 3rd party networks / 3<sup>rd</sup> party vendors
  - Large number of vendors throughout supply chains
  - Reliance on external networks (i.e. Cloud computing) for data management and operational resilience
- Large amount of data collected throughout business and operational cycle
  - Confidential corporate information and Intellectual property of organization and 3<sup>rd</sup> parties (design plans, proprietary product information or work processes)
  - Personally identifiable information of clients, employees and 3<sup>rd</sup> parties
- · Industry Migration towards increasing automation and universal connectivity
  - Significant business, reputational and financial cost for any event causing damage or personal injury due to automation
  - Significant increase in data collection and analytics across all business activities
  - Increasing regulatory and legal oversight of business activities relating to IOT, network connectivity and potential for bodily injury and/or property damage with autonomous processes



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