2017-18 Power M&A Recap

Skadden

Texas and beyond: spotlight on the wholesale market



UT Law Gas & Power Institute – September 20, 2018 Eric C. Otness Agenda

. Energy & Power M&A Activity

- . State of Wholesale Power
- . M&A Case Study: Recent Transactions Involving Independent Power Producers
- . Takeaways
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Global Energy and Power Deal Values at All-Time High



2018 – An unprecedented first half:

- Energy and power transactions globally increased to \$365.7 billion through June 20, 2018, as compared to \$225.5 billion during the same period in 2017
- Power & utilities deals reached an all-time high of \$180 billion globally
- Renewables accounted for about half of Q2 deal volume
- Deal value in the Americas represented almost one-third of total volume (~\$55 billion)*

Power companies are increasingly evaluating new technologies as a means to expand their existing product and service platforms, including battery storage, electric vehicle infrastructure, and "smart" technology

So, how do traditional wholesale players fit in?





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