



**GLASSRATNER**  
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# Workout Tactics and Other Strategies to Avoid Chapter 11 Bankruptcy

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# Key Talking Points

- Timeline is compressed
- Manage the people
- Control the cash
- Establish transparency
- Build credibility
- Develop a plan
- Evaluate alternative legal strategies to Chapter 11 bankruptcy filing

Also available as part of the eCourse

[2018 Jay L. Westbrook Bankruptcy eConference](#)

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37<sup>th</sup> Annual Jay L. Westbrook Bankruptcy Conference session  
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