Restricted Gifts and Endowments: Documentation and Financial Statement Disclosure

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BKD

1

Why?

- Donor relations
- "Court of Public Opinion"
- Media/Public relations
- Sophisticated donors asking for more
- Charities and development staff becoming more creative
- Legal implications





What can go wrong?

- Reputational risk
- Donor relations
- · Change in culture or values over time
- Change in circumstances
- Conflicts of Interest
- Donor actions/reputation
- · Donor default on payment
- Restrictions or requirements the charity cannot handle
- Lack of clarity around provisions
- · State regulatory enforcement
- Private donor enforcement (or attempts)
- · Charitable pledges





Regulatory/Legal framework

- Federal/IRS
 - · Completed gift
 - Charitable deduction
 - · Quid pro quo rules
 - · Conditional "get it back" restrictions
 - Impact on 501(c)(3) status
 - Private benefit
 - Private foundation rules (i.e. self-dealing)
- State
 - Donor intent
 - UPMIFA
 - Attorney General/Charities Bureau
 - Other issues
 - Private litigation





Examples of Restrictions



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5

Related Issues

- Donor privacy issues
 - Policy
 - Form 990, Schedule B
 - Employees
- Donor expectations









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