



# Health Plans, Providers and Current Payment Issues

31st Annual Health Law Conference  
March 28, 2019

Jonathan M. Herman  
Christian K. Puff  
Leah B. Stewart

fppt.com

## Agenda.

- I. Introduction and General Guidelines
- II. Common Sources of Payment Disputes
  - A. Plan and Provider Mergers and Acquisitions
  - B. Patient Cost-Sharing Issues
    - 1. Emergency Care and Surprise Billing
    - 2. Reducing Patient Cost Sharing
  - C. High-Cost Items and Chargemaster Issues
    - 1. Key Caselaw
    - 2. Negotiating Clear Contract Terms
- III. Wrap Up and Questions

# Introduction and General Guidelines

- Know your market
- Know your contract portfolio
- Be wary of impact on patients/insureds

3

fppt.com

# Plan and Provider Mergers and Acquisitions

## A. Why is this happening?

- Getting the Biggest Piece of the Pie
  - Taking Risk + Receiving Premium = More \$\$, Right?
  - Maybe
- Does it work?
  - Payers and Providers Make for Interesting Bedfellows
    - Natural Born Enemies
    - Counter Intuitive Nature of the Business

4

fppt.com

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](http://utcle.org/elibrary)

Title search: Health Plans, Providers, and Current Payment Issues

Also available as part of the eCourse

[Health Plans, Providers, Current Payment Issues, and Reimbursement Changes](#)

First appeared as part of the conference materials for the  
31<sup>st</sup> Annual Health Law Conference session

"Health Plans, Providers, and Current Payment Issues"