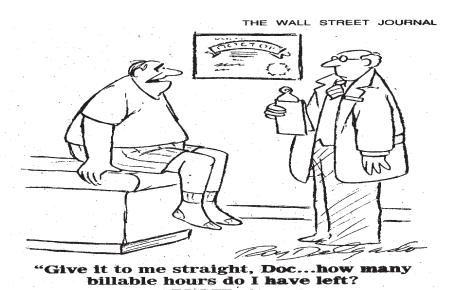




Alternative Fee Arrangements – One Model That Works

Mark D. Wolf Vice President, General Counsel & Corporate Secretary

University of Texas School of Law 41st Annual Corporate Counsel Institute Houston – May 2019



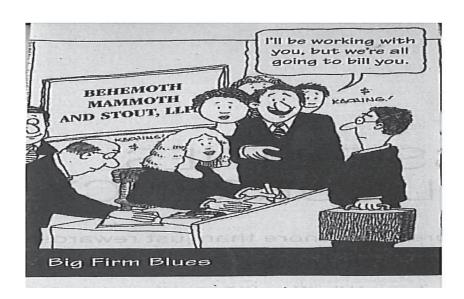
Discussion Areas

- Setting The Stage
- Key Relationship Principles
- One Model That Works
- Why It Works / Some Metrics
- Where We May Be Headed

(USWS

Setting The Stage

(ÚSWS



(ÚSWS

US Well Services Snapshot

- New public company (< 7 mos.) with 1,000 employees
- > \$400M Market Cap
- Industry Disruptive
- Pioneer of electric well fracturing technology
- GREEN / Sustainability Story:
 - No Diesel Fuel
 - o Reduced Vibration
 - o Reduced Carbon & Emissions
 - o Reduced Noise Pollution





(USWS





Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the <u>UT Law CLE eLibrary (utcle.org/elibrary)</u>

Title search: Alternative Fee Arrangements: One Model That Works

Also available as part of the eCourse 2019 Corporate Counsel eConference

First appeared as part of the conference materials for the 41st Annual Corporate Counsel Institute session "Alternative Fee Arrangements: One Model That Works"