## **IP Law Update:** Top Intellectual Property Mistakes and Pitfalls of 2019

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## Top Intellectual Property Mistakes and Pitfalls

- 1. Mishandling the Patent Troll Letter
- 2. Failing to Secure IP Ownership from Contractors
- 3. Agreeing to Partial or Incomplete IP Indemnity
- 4. Believing the Open Source Software Myths
- 5. Forgetting to Properly Police Trademarks
- 6. Procuring Insufficient IP Insurance Coverage
- 7. Getting Burned by "Exclusive" Licenses
- 8. Entering into "Half-Baked" IP Agreements
- 9. Overlooking Hidden Risks in Non-disclosure Agreements
- 10. Taking the "Joint Ownership" Shortcut in Negotiations



### **#1.** Mishandling the Patent Troll Letter

#### • The Problem:

- The licensing letter from a nonpracticing entity is the beginning of a story that can end many ways
- There is no "one-size fits" all strategy on how to respond
  - Ignore?
  - Request more info?
  - Respond with a substantive defense?
  - Look for ways to bring a declaratory judgment action?



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### **#1.** Mishandling the Patent Troll Letter

- Practice Tips:
  - Learn as much as you can about the plaintiff and its lawyers
    - Litigation history. How often? Where?
    - Settlements History
  - Learn enough about patent to have a baseline as to how much risk is posed
    - Do the claims read on your client's business?
    - Has the validity of the patents been challenged and if not, is it vulnerable?
      - o Business Method / CBM Review possible?
      - Inter Partes Review (prior art)



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