The Art of Persuasion: Winning at SOAH (or any forum!)

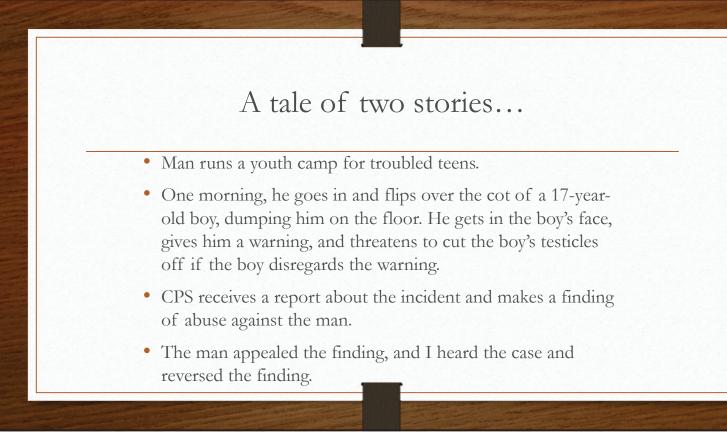


• Simplify the case to a basic theme/narrative

There's just one thing.

Go figure it out!

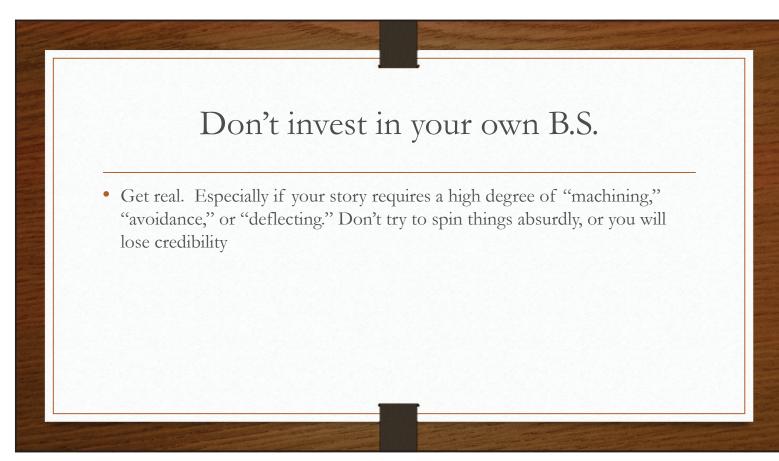




Humanize/Simplify the Case

"This case is about a really good and honorable man doing his very best to protect a 14-year-old girl from sexual exploitation and abuse."

- The boy had been having sexual conversations with a 14-year-old girl and had made sexual advances toward her
- The warning given to the boy was to leave the girl alone and to not talk to her anymore



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Title search: The Art of Persuasion: Winning at SOAH

Also available as part of the eCourse Answer Bar: Litigating the Administrative Law Case

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