## Trust Me: I'm a Lawyer

Handling Trust Accounts Plus Finances, Fee-Splitting, and Freelancing

Presenter: Claude E. Ducloux
Board Certified, Civil Trial Law &
Civil Appellate Law - Tx Bd Legal Specialization
National Director of Education, Ethics & State
Compliance

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### Claude E. Ducloux

### **Attorney at Law**

- 42+ year seasoned attorney
- Board Certified in Civil Trial Law and Civil Appellate Law, Texas Board of Legal Specialization
- Former President, Austin Bar Association
- Received Gene Cavin Award for Lifetime Achievement in Teaching Continuing Education

# Preview



Using a Trust Account



Third-Party Disputes



**Running Your Office** 



Freelancing



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# PART 1 Using a Trust Account

## The big five trust account misunderstandings

- 1. What goes **into** a trust (often called "IOLTA" or "IOTA") account?
- 2. What comes **out of** a trust account and when?
- 3. What is the correct procedure for taking money out?
- 4. What about flat fees not yet earned? In? Or out?
- 5. What about conflicting claims to money held in trust?



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### Trust account basics

- 1. Lawyers are fiduciaries, entrusted with client confidences, secrets, documents, and their MONEY! Almost all states require that lawyers handling funds for clients deposit those funds in a separate account.
- 2. Typically, trust accounts are intended for short term-funds, in smaller amounts, where the client is not harmed by the lack of interest earned.
- 3. For larger amounts (i.e., extended-time deposits for appeal bonds, bail, or cash held for security or closings) lawyers should inform client of the right to put those funds in long-term interest-bearing accounts.
- Lawyers have a fiduciary duty to keep accurate accounting of each client's deposit to the lawyer trust account.
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