

UT LAW CLE—WINNING AT DEPOSITIONS: SKILLS AND STRATEGIES.

Depositions Business Litigation: Getting Where You Want to Go

June 13, 2023

BRETT JOHNSON

© 2023 Winston & Strawn LLP

1

The Best Result, whether by
judgment or settlement, is driven
by the perception you are ready,
willing and able to try your case.

© 2023 Winston & Strawn LLP

2

Taking Depositions with Trial in Mind



WINSTON
& STRAWN
LLP

© 2023 Winston & Strawn LLP

3

Know your Audience

SPORTS SCORES:

Game	Score
IND vs HOU	111 vs 98
FINAL SD vs NY	89 vs 85
FINAL MIL vs PHI	86 vs 94
4TH QT LA vs POR	1:03, 102 vs 100

STOCK MARKET:

Symbol	Price	Change
DJ	4284.08	+11.36
UTIL	255.76	+2.91
GOLD	11.00	-0.28
GE	19.58	+1.53
ATT	3.07	+0.04
INTL	23.83	-2.77

NEWS HEADLINES:

- D SNATCHED BY GIANT EAGLE
- SPORK USED AS KNIFE

BROADCAST INFO:

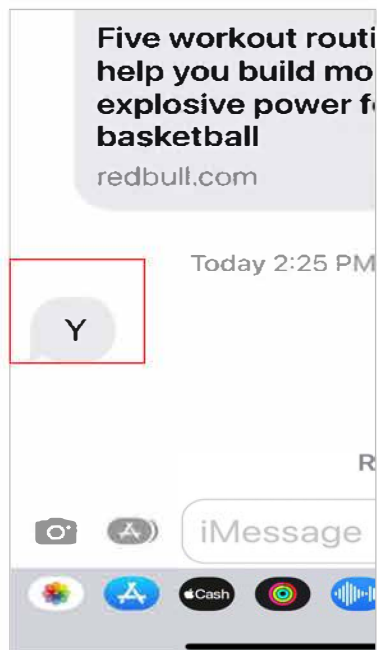
- LIVE** 8:11 pm ET
- RON BURGUNDY**
- GLOBAL NEWS NETWORK**
- GNN NEWS ALERT**

© 2023 Winston & Strawn LLP

4

4

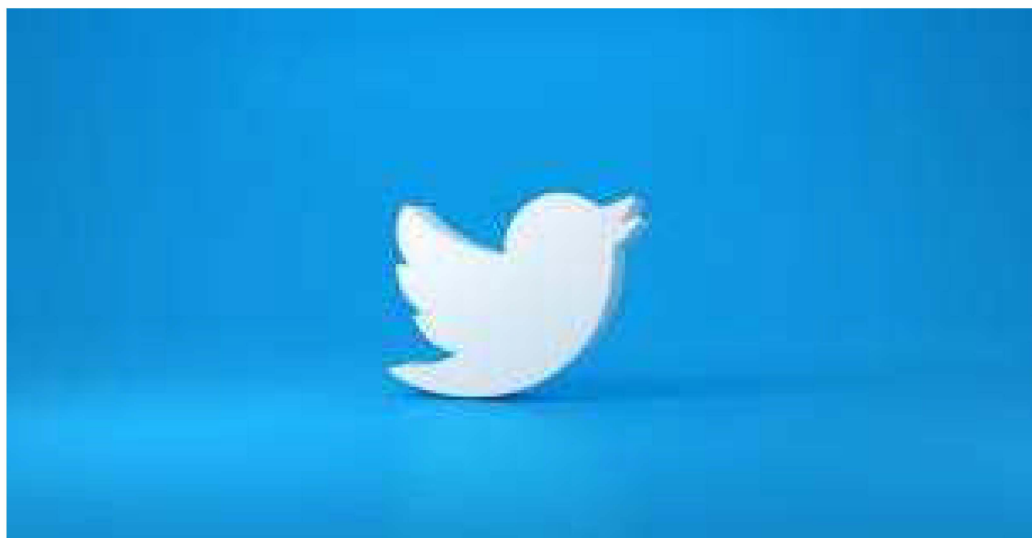
Know your Audience



© 2023 Winston & Strawn LLP 5

5

Know Your Venue—Trial By Twitter



© 2023 Winston & Strawn LLP 6

6

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](https://utcle.org/elibrary)

Title search: Depositions in Business Litigation: Getting Where You Want to Go

Also available as part of the eCourse

[2023 Winning at Deposition eConference](#)

First appeared as part of the conference materials for the
2023 Winning at Deposition: Skills and Strategy session
"Depositions in Business Litigation"