

PRESENTED AT

**57th Annual William W. Gibson, Jr.  
Mortgage Lending Institute**

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# ESCROW AGREEMENTS

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# Escrow Agreements

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Introduction, Welcome, Thank You

# Many Uses for Escrow Agreements

Earnest Money and Contract Management



Document Management



Security for Performance Obligations



Security for Financial Obligations



There are many many reasons to use Escrow Agreements.

Earnest Money Contracts are often supported by separate Escrow Agreements (sometimes called Escrow Instructions on the West Coast) and direct the title company how to hold and manage Earnest Money Deposits.

Money is not always the subject of Escrow Agreements, often Documents are deposited under the terms of an Escrow Agreement and managed pursuant to the terms of same.

Escrows can be used to facilitate Performance and future Financial obligations.

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