

How Smart People Deal with Difficult People

DeDe Church



1

TRUE OR FALSE

Quiz!

1. 1 in 10 Americans stopped talking to a family member/close friend because of the 2016 election. (Reuters)

FALSE: 1 in 6

2. Americans take a more discriminatory view of those in the opposing party than they do people of different races. (Stanford & Princeton study 2015)

TRUE

2

2

TRUE OR FALSE

3. We are now defining ourselves by the groups we hate (“othering”).

TRUE

We secure our own identity by stigmatizing the identity of someone else creating a hard line between “us” and “them.”

Arthur C. Brooks, Love Your Enemies

“Can there be any greater evil than discord and distraction and plurality where unity ought to reign? Or any greater good than the bond of unity? There cannot.” Plato’s The Republic

3

3

TRUE OR FALSE

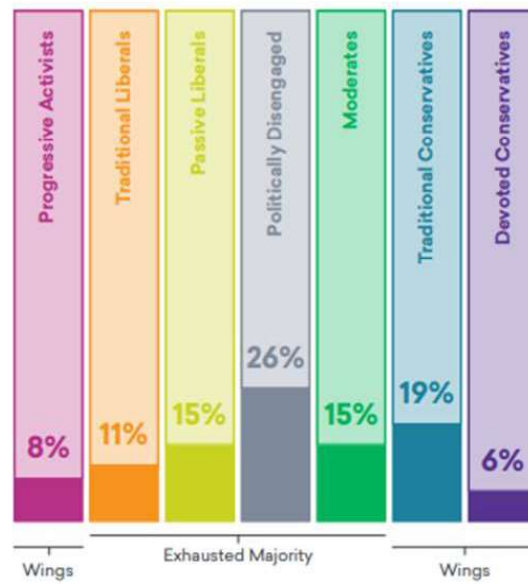
4. 93% of Americans are tired of how divided we have become as a country. (More in Common)

**TRUE–
“exhausted
majority”**

4

4

The Hidden Tribes of America



"American Fabric: Identity and Belonging," More in Common, December 2020

5



Question: How Do We Ethically Dislike Others?

How many people do you dislike?

6

Find the full text of this and thousands of other resources from leading experts in dozens of legal practice areas in the [UT Law CLE eLibrary \(utcle.org/elibrary\)](http://utcle.org/elibrary)

Title search: How Smart People Deal with Difficult People

First appeared as part of the conference materials for the
17th Annual Advanced Texas Administrative Law Seminar session
"How Smart People Deal with Difficult People"