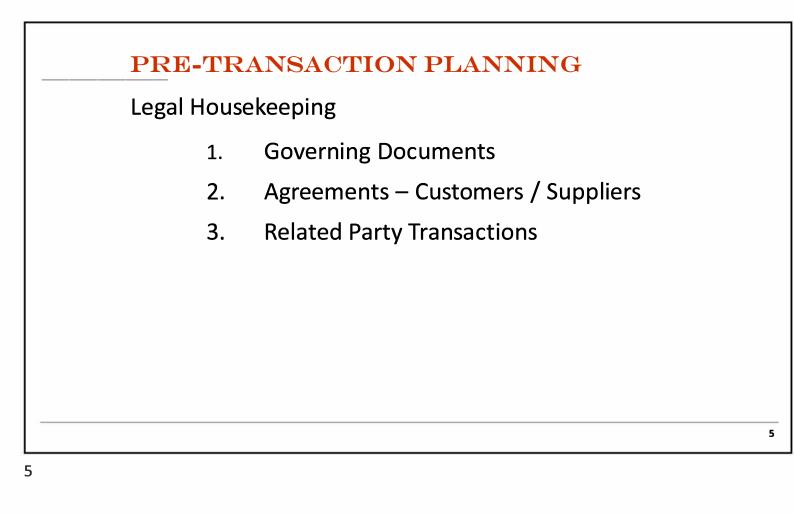


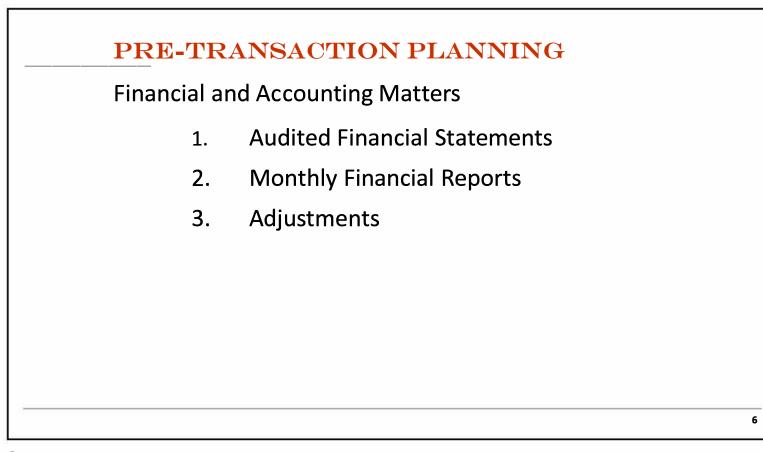
## **PRE-TRANSACTION PLANNING**

- 1. Pull the Team Together
- 2. Legal Housekeeping
- 3. Financial and Accounting Matters
- 4. Market Analysis
- 5. Estate Planning
- 6. Tax Assessment

PRE-TRANSACTION PLANNING	
Pull the Team Together	
1.	Investment Bankers
2.	Accountants (Financial and Tax)
3.	Insurance Advisors
4.	Quality of Earnings Advisors
5.	IT Advisors
6.	Employee Benefits Advisors
7.	Legal Counsel
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## Title search: Advising a Closely Held Client on the Purchase or Sale of a Business

First appeared as part of the conference materials for the 70<sup>th</sup> Annual Taxation Conference: Day 2 - Business Transactions session "Advising a Closely Held Client on the Purchase or Sale of a Business"